









ANNINGTON

# ANNUAL REPORT & FINANCIAL STATEMENTS 2023

#### NOTE ON FORWARD-LOOKING STATEMENTS

This Annual Report contains various forward-looking statements. These forward-looking statements reflect current views with respect to future events and anticipated financial and operational performance. Forward-looking statements as a general matter are all statements other than statements as to historical facts or present facts or circumstances. Forwardlooking statements are sometimes, but not always, identified by their use of the words "aim", "anticipate", "assume", "believe", "contemplate", "continue", "could", "estimate", "expect", "forecast", "intend", "likely", "may", "might", "plan", "positioned", "potential", "predict", "project", "remain", "should", "will" or "would", or, in each case, their negative, or similar expressions. Other forward-looking statements can be identified in the context in which

By their nature, forward-looking statements involve known and unknown risks, uncertainties and other factors because they relate to events and depend on circumstances that may or may not occur in the future. Forward-looking statements are not guarantees of future performance. Many of these factors are beyond the control of the Group and are not possible to estimate precisely. Because these forward-looking statements are based on assumptions or estimates and are subject to risks and uncertainties, the actual results or outcome could differ materially from those set out in the forward-looking statements. Readers are cautioned not to place undue reliance on such forward-looking statements, which speak only as of the date of this

Annington Limited expressly undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, other than as required by law or regulation. Accordingly, prospective investors are cautioned not to place undue reliance on any of the forward-looking statements herein. In addition, all subsequent written and oral forward-looking statements attributable to or made on behalf of Annington Limited are expressly qualified in their entirety.



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# STRATEGIC REPORT

# HIGHLIGHTS

FINANCIAL YEAR 2023

The Annington Group ('Annington' or the 'Group'), headed by Annington Limited (the 'Company'), presents its consolidated financial statements for the year ended 31 March 2023.

At 31 March 2023, the Group held

### 39,542 RESIDENTIAL PROPERTY UNITS

of which 37,100 are part of the Married Quarters Estate leased to the UK Ministry of Defence (2022: 39,940 Units, 37,398 MQE).





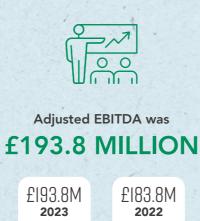
The carrying value of the Group's investment properties decreased to

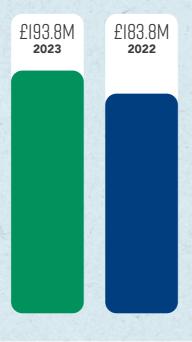
£7.8 BILLION

£7.8BN 2023

£8.5BN









The High Court of Justice found that the notices of enfranchisement issued by the Ministry of Defence in respect of eight properties within the MQE portfolio were valid, and dismissed Annington's Judicial Review and property law challenges of those notices. The Group is appealing the decision.

The Group refinanced €426.7 million 2024 Euro bonds and £143.5 million 2025 Sterling bonds, funded by a new £400 million 11 year bond and a £135 million tap issue of the 2047 bonds.



In February 2023, the Group extended its banking facility, comprising a £400 million Term Loan and a £100 million Revolving Credit Facility, with a new 5 year term being agreed with the Group's banking syndicate.



The Group's cash balance at 31 March 2023 was

£186.7 MILLION with cash being held to repay the

remaining 2024 bonds and to fund the working capital requirements of the Group.



# INTRODUCTION

Annington continued to demonstrate its operational stability and resilience over the past year benefitting from stable and growing rental income both from its primary asset, the Married Quarters Estate ('MQE') and its Non-MQE rental portfolio, driven by high tenant demand combined with a lack of available properties. In addition, as the MoD has released surplus units back to the Group, these have been successfully repurposed either for sale or for rent. Although the real estate sector has had its challenges, as high inflation and rising interest rates have weighed on house prices, the type and location of much of the Group's available stock have been insulated to a greater extent from most of the wider economic headwinds.

Annington is one of the largest providers of privately rented housing in the UK, owning almost 40,000 homes with an asset value of £7.8 billion. The portfolio is unique in that approximately 93.8% of our properties form the MQE and are rented to the Ministry of Defence ('MoD') under a 200-year

lease entered into in 1996. As the MoD releases surplus properties back to the Group, they are either sold or rented in the open market. To date the Group has helped over 17,000 people purchase a home, many of whom were first time buyers, service personnel or key workers. We have also let thousands of homes to private individuals.

The Group returned to the debt markets during this period of rising interest rates and high inflation and successfully refinanced €426.7 million 2024 Euro bonds and £143.5 million 2025 Sterling bonds, funded by a new £400 million 11 year bond and a £135 million tap issue of the 2047 bonds. It has additionally agreed an extension of its £400 million Term Loan and £100 million Revolving Credit Facility with the term extended from 2025 to 2028. At year end the Group held £186.7 million in cash. The Group does not plan to make a distribution from the cash held on balance sheet, with this cash being held to repay the 2024 bonds and fund working capital requirements of the

Following the year end, the Group was pleased to welcome David Tudor-Morgan to the Executive Management Team as Annington's new Chief Operating Officer. This appointment will further reinforce the leadership of our diverse residential property activities as David brings a wealth of property experience to the Group including residential property management, asset management and estate management.

Subsequent to the financial year end, on 15 May 2023, the High Court of Justice handed down its judgment in the Judicial Review and Chancery proceedings commenced against the Ministry of Defence by Annington. The Judge ruled in favour of the Ministry of Defence. The Group considers this to be a matter of significant public importance and will appeal the Judge's decision.

Annington is committed to being a responsible corporate citizen and has made significant strides in its sustainability journey by completing its first materiality assessment and setting of ambitious targets.

ANNINGTON IS ONE OF THE LARGEST PROVIDERS OF PRIVATELY RENTED HOUSING IN THE UK, OWNING ALMOST 40,000 HOMES. Strategic Report | Introduction

#### NOTICES OF ENFRANCHISEMENT

As previously reported, between December 2021 and early 2022, Annington received enfranchisement notices from the MoD on a total of eight units which form part of the Married Quarters Estate. On 27 January 2022, the then Minister for Defence (Procurement) submitted a written statement to Parliament stating that the MoD was exploring enfranchisement of the MQE via two test cases.

Annington's position was that the MoD had no legal right to enfranchise any properties and that the MoD's decision-making in issuing the enfranchisement notices breached its public law obligations. Nonetheless, with the objective of avoiding court action, Annington offered to establish a £105 million fund for the purposes of upgrading the estate. This offer was withdrawn in November 2022 as no formal response had been received from the MoD. On 11 March 2022, Annington filed proceedings against the MoD in the Chancery Division and the Administrative Court, and in February 2023, a joint hearing was held in the Administrative Court and Chancery Division to determine whether the MoD is entitled to enfranchise the eight units which were subject to the notices, both as a matter of public law and property law.

On Monday 15 May 2023, the High Court handed down its judgment. The Court held that the MoD had acted lawfully, and found that the MoD enfranchisement notices on the eight properties were valid, and dismissed each of the judicial review and private law claims. Annington will appeal the decision.

In our view, the Court's decision risks setting a dangerous precedent for businesses and international investors in the UK and if upheld would mean that the Government can disregard long-term contracts if it believes it is in its interests to do so. We do not consider that the purpose of the legislation was to allow the MoD to renege on deals where it has seller's remorse and we consider this to be a matter of public importance.

If permission to appeal is granted, the hearing of an appeal would be likely to take place around 12 months after the date on which permission is granted. The judgment would be expected around three months after the hearing. There is also the potential of a further appeal following this to the Supreme Court. In totality these appeals are likely to take several years. Additionally, if the notices are upheld, any decisions on the price payable for units subject to enfranchisement would also be capable of appeal.

Subsequent to the Court's decision, in May 2023, the Minister for Defence Procurement, James Cartlidge MP, confirmed that no formal decision has been taken by the Ministry of Defence on further enfranchisement of the estate, but said that the Department will consider further the potential implications for taxpayer value of the High Court's ruling.

Notwithstanding the current legal process, the Group reiterates its commitment to maintaining a positive, constructive and mutually beneficial working relationship with the MoD.

#### VALUATION

At 31 March 2023, the Group's investment properties are valued at £7.8 billion (31 March 2022: £8.5 billion) with an unrealised property revaluation loss of £681.0 million being recognised in the income statement for the year (31 March 2022: gain of £490.3 million), a reduction of 8.0%. The valuation is discussed in more detail in the Financial Review.

#### **RELEASES**

This year the number of properties being returned by the MoD totalled 298 in the year to March 2023 across 13 Sites in England and Wales (2022: 742 properties over 22 Sites). The process for releasing 61 further properties commenced prior to the year-end, with hand back expected by September 2023.

#### RENTAL GROWTH

We are seeing the strong underlying market rental growth being reflected in higher Beacon Unit Rent Reviews ('BURR'). These are explained in more detail within the Rent Reviews section under the Business Review. Negotiations for the Beacon Unit Rent Review for 25 December 2022 concluded in June 2023, achieving an uplift of 28.4% compared to circa.11% for the 2021 Beacon review. Such uplift would mean that the December 2022 passing rent would increase by circa £14 million with a further £8 million increase due to the site review.

#### RESPONSIBLE BUSINESS

The Group is committed to having a positive social and environmental impact and has completed three major Environmental, Social and Governance ('ESG') milestones during the year – the completion of its first carbon footprinting exercise, its first materiality assessment and publication of its inaugural ESG report. As part of this process the Group also published its first set of sustainability focused KPIs and has further developed its reporting against relevant sustainability frameworks and standards, including the five United Nations Sustainable Development Goals ('SDG') against which we have disclosed alignment.

In line with our aim to produce a carbon reduction strategy, a key focus for the year has been on how to best incorporate low-carbon sources of heating and other energy efficiency measures into the Group's refurbishment projects. Research to understand the typical heat-loss and thermal performance challenges of former MoD homes has been commissioned and the outcomes will inform the Group's future refurbishment strategy.

Tangible examples of Annington's progress include the release of the first homes on our Windsor site for which the Group is seeking a BREEAM accreditation and plans to deliver an EPC upgrade across all properties to EPC A at one of our recently released sites. Annington not only met but exceeded its recycling/recovery target of 95% of onsite waste during the year, successfully diverting 98.4% away from landfill.

Other opportunities to contribute positively to the sustainability agenda continue to be identified throughout the business and these will be aligned under the overarching Sustainability Strategy which will bring together all the work to date and allow us to set ambitious, measurable and relevant targets for the future.

As part of the Group's commitment to being a great place to work and a socially responsible business; Annington undertook a critical look at its existing corporate values and created a Purpose Statement articulating the Group's culture. The work was carried out with contributions from and consultation with employees at all levels and we are very proud of the new values, which we believe express what Annington is and set the direction for the future.

The Group continues to prioritise the health, safety and wellbeing of its staff and continues to operate a hybrid working model which supports autonomous working and overall staff productivity.

#### MOD POLICY

The MoD is our major customer. Across our MQE and Non-MQE Portfolios 94.2% (2022: 94.4%) of our investment properties are rented to the MoD, generating 92.0% (2022: 92.3%) of the Group's rental income.

The Group closely monitors
Government discussions concerning
the future of the Armed Forces and
the overall Defence Estate. The recent
"Integrated Review Refresh 2023"
acknowledged the increasing global
instability since the original 2021 paper
"Global Britain in a Competitive Age:
the Integrated Review of Security,
Defence, Development and Foreign
Policy", but it did not provide the
hoped for clarity on the future size of

the Armed Forces and it remains to be seen whether the policy it set out will progress in its current form or whether it will have any impact on Service Family Accommodation ('SFA'), which includes the MQE Portfolio.

Cost and condition remain perennial concerns for the service personnel living in SFA. The MoD has been making efforts to improve the quality of SFA through additional investment and ongoing repair and maintenance, however, the new contracts awarded under the Future Defence Infrastructure Services ('FDIS') initiative (which came into effect in early 2022) have come under significant scrutiny and strong public criticism over the past year. The Haythornthwaite Review into service personnel's employment terms and conditions has recently been published, details of which are set out within the Service Family Accommodation section of this report.

As in prior years, the Group remains committed to maintaining a constructive dialogue with the MoD and is supportive of its stated ambition to move towards a more efficient built estate with lower voids.



# GROUP OVERVIEW

The Group, headed by Annington Limited, is one of the largest private owners of residential property in the United Kingdom and, as at 31 March 2023, owned 39,542 (2022: 39,940) residential property units.

The primary asset of the Group is a portfolio of residential property units which was acquired from the MoD on 5 November 1996 (the '1996 Acquisition'). At the time of the 1996 Acquisition the Group acquired c.55,060 Units which were located on 765 Sites, almost all of which were on 999-year headleases which were then leased back to the MoD for a term of 200 years to provide the majority of the MoD's subsidised SFA as well as certain related assets, consisting primarily of buildings used for purposes such as housing administration and welfare offices, community centres, crèches and thrift shops, as well as playground areas, sports pitches, tennis and squash courts and undeveloped open spaces.

As at 31 March 2023 (unless otherwise noted), the Group's investment property portfolio consisted of:

	MQE Portfolio	Non-MQE Portfolio
Properties	37,100 (2022: 37,398) homes leased to the MoD and 175 related assets on 500 Sites	2,442 (2022: 2,531) homes owned and rented to the general public, the MoD and local authorities, including homes released from the MQE.
Activity	<ul> <li>Provision of Service Family Accommodation</li> </ul>	<ul> <li>Refurbishment and sale or rent of properties released by the MoD</li> <li>Residential investment portfolio</li> <li>Properties rented on market terms, both individually and in bulk</li> <li>Redevelopment capability</li> </ul>
Lease length	200 year leases – 173 years unexpired	AST and flexible leases
Lease type	Repairs and maintenance paid by tenant	Repairs and maintenance paid by tenant or landlord
Passing rent at 25 December* 2022	£214.2m	£21.3m
Value	Fair Value: £7,256.5m (2022: £7,966.4m) SAVPV: £10,453.9m (2022: £10,285.1m)	Fair Value: £536.5m (2022: £559.2m) SAVPV: £609.0m (2022: £635.4m)

<sup>\*</sup>Passing rent is calculated at 25 December, being the point at which Beacon Unit Rent Reviews become effective.

## STRATEGY

The Group enjoys a unique role as the MoD's primary landlord for residential housing, benefiting from stable, long-term, contracted rental income with the potential for significant capital appreciation. The key elements of the Group's business strategy are described below.

#### MAXIMISING MOE VALUE INCREASES THROUGH RENT REVIEWS AND SITE REVIEWS

The Group looks to maximise rental income and in turn estimated market value of the MQE through the five yearly Rent Review cycle, setting the reference open market rent for the MQE. The recent settlement of the Site Review process pursuant to the Settlement Agreement not only decreased the Original Adjustment Factor from 58% to the New Adjustment Factor of 49.6% but also included an agreement that at the next Site Review on the 15th anniversary of the initial Site Review, scheduled for 2036-2039, the New Adjustment Factor will also be applied, meaning that the next full Site Review will take place between 2051 and 2054.

#### RIGOROUSLY APPRAISING OPTIONS FOR RELEASED UNITS AND DISPOSAL PROCEEDS

The Group appraises Released Units

in accordance with strict criteria designed to optimise the Group's returns on investment and to examine all potential options on a Site-specific basis, including whether to sell the Units to third party purchasers or to relet the Units within the Non-MQE Portfolio. The Group's management reviews and evaluates options for Released Units and pursues appropriate strategies having regard to market conditions and other circumstances at the time. From time to time, the Group may also choose to rent out certain properties prior to sale, either while base dependent utilities supplies are separated, or where this approach appears more likely to yield greater value due to market conditions or otherwise.

The Group examines all potential options for the use of proceeds that it receives from the sale of Released Units. The Group may reinvest proceeds into the refurbishment of the Non-MQE Portfolio, it may expand the Non-MQE Portfolio and it also considers potential infill development or redevelopment. The Group may also consider prepaying debt if considered appropriate and may also elect to distribute such cash (subject to the Group's dividend policy). Were Annington to be unsuccessful, the finding that the MoD is able to enfranchise MQE Units is ultimately upheld, and the MoD in fact elects to enfranchise any MQE Units, the Group would apply the same strategy that it already employs with respect to use of proceeds received from the sale of Released Units to the use of proceeds received from any Enfranchisement actions by the MoD.

# DEVELOPING SYSTEMS AND PROCESSES TO MINIMISE COST OF SALES OF RELEASED UNITS TO THIRD PARTY PURCHASERS AND ENSURE EFFICIENT HANDLING OF UNITS BETWEEN RELEASE AND SALE OR RELETTING

In respect of Released Units which are intended to be sold to third party purchasers, the Group utilises established systems and processes to minimise the cost of sales of Released Units. This ensures efficient handling of Units between release and sale or reletting and includes the use of key task tracking to identify every aspect of a Released Unit's transition, from handover by the MoD to sale, in order to allocate responsibility and control programme implementation and costs. The Group also maintains an extensive use of outsourcing to control workflows and match the uncertainties arising from variable MoD property release levels. Preferred contractors are employed on a schedule of rates in order to guarantee pricing levels. Where necessary, the Group will continue to offer certain sales incentives to maximise sales volumes, as well as employing sales support providers and estate agents with detailed knowledge of the local markets in which they operate.

#### **ACTIVELY MANAGING TENANCIES**

Through the Non-MQE Portfolio, the Group intends to continue letting at market rates to the MoD or other third parties on the open market, and improving its returns through proactively managing the Group's tenancies and rental levels. Reviews of such properties are conducted regularly to identify where there may be a void occupancy in the short-term and to assess what rental level should be achieved on reletting. Potential options to maximise value will be considered, including refurbishment, redevelopment and disposal.

# UNDERTAKING PLANNING AND DEVELOPMENT INITIATIVES WHERE APPROPRIATE

As and when opportunities arise within the properties released from the MQE or in the Non-MQE Portfolio, the Group will continue to undertake planning and development initiatives where suitable opportunities arise.

THE GROUP ENJOYS
A UNIQUE ROLE AS
THE MOD'S PRIMARY
LANDLORD FOR
RESIDENTIAL HOUSING.



Strategic Report | Business Review

# **BUSINESS REVIEW**

#### **MOE PORTFOLIO**

The MQE, held by Annington Property Limited ('APL'), is the core asset of the Group. APL's primary business consists of renting MQE Units to the MoD, conducting periodic Rent and Site Reviews and selling or renting out Units which are released by the MoD from time to time.

As of 31 March 2023, the Fair Value of the MQE was £7,256.5 million (2022: £7,966.4 million) and the SAVPV (as defined in the Glossary) at that date was estimated to be £10,453.9 million (2022: £10,285.1 million).

The MoD is obliged to make rental payments to the Group on all MQE Units, regardless of occupancy, meaning there is no rental void risk while the properties are leased to the MoD. The MoD is solely responsible for the condition, management and maintenance of the MQE, and is required to pay compensation for the costs of repairs for dilapidations if Released Units are not returned to APL in good tenantable repair and decorative order.

#### **Rent Reviews**

At the time of the 1996 Acquisition, the MQE was split into four broadly homogenous tranches, each encompassing approximately 25% of the MQE for purposes of Rent and Site Reviews. Rent Reviews are conducted on a five-year rolling basis, with a single tranche being reviewed over each of four of the five years, and no review being carried out in the fifth year. Given the impracticality of reviewing all Units within a particular tranche, certain Units. known as 'Beacon Units', located on each Site, have been specified in the related Underleases as being broadly representative of all of the Units on that particular Site. On the applicable review date, the rent payable on the Beacon Unit is reviewed against the open market rent as of that date, and any resulting percentage change to the Beacon Unit rent is then applied to the Site as a whole. This enables the Group to avoid the administrative costs and delays in respect of the MQE which would otherwise arise out of evaluating all MQE Units located on a particular Site. Rents can increase and decrease as a result of this review process, subject to a floor, meaning rents cannot fall below the initial rent level that was set at the time of the 1996 Acquisition.

Negotiations for the Beacon Unit Rent Review for 25 December 2022 concluded in June 2023, achieving an uplift of 28.4% compared to circa 11% for the complete 2021 Beacon review. The annualised passing rent in respect of the MQE is £214.2 million (December 2021: £195.9 million).

### Site Reviews and Settlement Agreement

Under the original terms of the agreement, in addition to the Rent Review cycle described above, each Site would be reviewed over a four-year period commencing in December 2021 (the 'Site Review'). Similar to the Rent Review process, the Site Review would be performed in four separate tranches, with approximately 25% of Sites being reviewed in each of the respective review years. The Site Review would subsequently be repeated on the 15th anniversary of the initial Site Review, with the five-yearly Rent Reviews continuing alongside and between each Site Review.

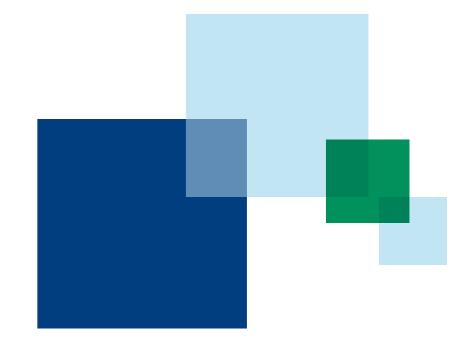
Under the 1996 contracts, MQE Units were rented to the MoD at a 58% adjustment by way of discount to open market rent ('Original Adjustment Factor'). The Arbitration Agreement set out the terms of an expedited process to complete the 2021-2024 Site Review rounds to set the New Adjustment Factor. Following completion of the expedited Site Review in December 2021, a new global discount of 49.6% applies from the dates at which the new rents become pavable between 2021 and 2024 across the entire MQE. When applied to the Units held in December 2021, at the date of the Settlement Agreement, this uplift equates to a £35.9 million uplift in annual passing rent. In addition, it was agreed that the same discount will be applied to the MQE at the next Site Review, on the 15th anniversary of the initial Site Review scheduled for 2036-2039, providing certainty for the next thirty years. The next opportunity for revisiting the global discount will therefore be 2051.

#### **Property Releases**

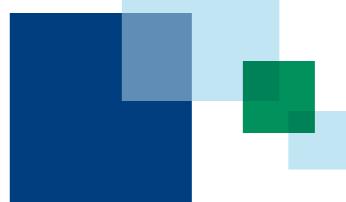
As the MoD's requirements for SFA change, it may elect to terminate, in whole or in part, any lease upon six months' notice subject to meeting certain release criteria. In the year to 31 March 2023, the MoD returned 298 Units to Annington (2022: 742). Upon termination of a lease, APL is left with vacant possession of the Released Units and is free to use or dispose of them as it sees fit, including by selling them to third party purchasers, or by leasing them at open market value, thereby generally providing an immediate uplift in value given that such properties will no longer be subject to the adjusted rent being paid by the MoD prior to their release.

Historically, under the agreements entered into with the MoD at the time of the 1996 Acquisition, the MoD was under an obligation to release a certain minimum number of Units. This obligation was met in 2007, since which time the rate of handbacks of Units from year to year became unpredictable. Accordingly, concomitant with the Arbitration Agreement, APL and the MoD entered into the Dilapidations and Handback Agreement, pursuant to which the MoD agreed to a minimum number of releases per annum and the Group agreed to waive up to £7,000 per Unit of dilapidations, subject to an annual cap of £3.5 million.

As part of the settlement reached with the MoD in December 2021 that brought the expedited Site Review process to a successful conclusion, the minimum number of releases was agreed at 375 releases, calculated on a two-year average within a three-year period with the MoD also agreeing to release a minimum of 250 properties per annum. The Group has agreed to waive up to £7,000 per Unit of dilapidations, subject to a revised annual cap of £2.6 million and to meeting certain release criteria. During the year, Annington accepted the return of properties at two Sites - Brize Norton (87 properties) and Uxbridge (85 properties) - with a waiver of all associated dilapidations in relation to these properties. The Group continues to work closely with the MoD to identify future releases.



Strategic Report | Business Review **Business Review** 



#### NON-MOE PORTFOLIO

The management platform developed as a result of owning and operating the Non-MQE Portfolio is key to realising best value from the expected releases from the MQE. This platform allows the Group to control the timing of sales releases into the housing market and provides an opportunity to take advantage of strong yields in markets where the Group sees the potential for appropriate returns.

As of 31 March 2023, the Non-MQE Portfolio (excluding properties held in inventory) consisted of 2,442 properties (2022: 2,531). Of these, 1,073 (2022: 983) were transferred from the MQE Portfolio upon release by the MoD and remain in APL (the 'Non-MQE: Surplus Estate'), where they are strategically assessed and either rented or sold. The remaining 1,369 (2022: 1,548) properties (the 'Non-MQE: Rentals Portfolio') are owned by other companies within the Group. These properties are let on bulk tenancies (which are often to the MoD) at market value or let to other third parties on the open market. Some of this activity is useful in generating comparison data which the Group uses in rent negotiations with the MoD during Rent Reviews.

As at 25 December 2022, annualised passing rent in respect of the Non-MQE Portfolio was £21.3 million (December 2021: £20.3 million). As of 31 March 2023, the investment properties within the Non-MQE Surplus Estate and the Non-MQE Rentals Portfolio were valued at £536.5 million (2022: £559.2 million) and SAVPV at £609.0 million (2022: £635.4 million).

The Group sold 398 residential units during the year with proceeds of £98.1 million (2022: 487 units for £107.7 million), including bulk sales of 149 units on three sites (2022: none). Sales to private individuals have remained steady with the Group holding reservations for 82 units worth £23.1 million at 31 March 2023 (2022: 77 units worth £15.4 million).

Where opportunities arise to create added value through infill or other development, the Group may carry out development activities on its own account or enter into joint venture arrangements with other landowners and property developers where the combination of skills, assets and resources are expected to yield higher returns. As at 31 March 2023, the Group no longer held any development units for sale in inventory (31 March 2022: 11

#### SERVICE FAMILY ACCOMMODATION

The MoD might reasonably have expected the last year to provide greater clarity on departmental finances and a quietening of concerns about the condition of service accommodation. The department benefitted from an additional £16.5 billion to the defence budget over the period 2020/21 to 2024/25 as a result of the Spending Review 2020. The Spring Budget 2023, under the new administration of Prime Minister Rishi Sunak MP, allocated an additional £5 billion to defence spending over the next two years, and a further £2 billion per year in subsequent years up to 2027/28. This investment is intended to replenish and increase stockpiles and invest in the resilience of the UK's munitions infrastructure as a consequence of the country's support of Ukraine. Whilst this brings the total spend for 2022 to 2.2% of GDP, the MoD's day-to-day budget is expected to decline in real terms over this period.

The Integrated Review Refresh 2023 revisited the findings of the 2021 Integrated Review of Security, Defence, Development and Foreign Policy ('Integrated Review 2021') in light of the greater geopolitical uncertainty resulting from the war in Ukraine and increasing concerns about an expansionist China. Whilst acknowledging the need for a properly funded Armed Forces and expressing an intention to increase the defence budget to 2.5% of GDP over time, it stopped short of committing to the 3% requested by the department and it did not provide clarity on future force size. It remains to be seen whether the policy it set out will progress in its current form or whether it will have any impact on SFA, which includes the MQE Portfolio.

The MoD provides subsidised accommodation to members of the Armed Forces and their families as part of their conditions of service. Good quality housing is considered a key condition for maintaining overall operational readiness. The management of SFA is the responsibility of the Defence Infrastructure Organisation ('DIO') within the MoD. The Group is not responsible for management and maintenance of those properties leased in the MQE Portfolio and carries no void risk.

March 2022 marked the start of new accommodation management and maintenance contracts across the MoD accommodation portfolio. These were intended to resolve longstanding issues with the management of the Built Estate. Significant concerns were raised during the year concerning performance under the contracts, with service personnel raising complaints about the timeliness and quality of services being delivered.

According to the Service Family Accommodation Statistics: 2010 to 2023, there were 47,800 SFA properties in the UK as of 31 March 2023 (2022: 47,900). Of these, 9,100 (2022: 8,600) or 19% (2022: 17.9%) are vacant. 91.6% of UK SFA properties are located within England & Wales which represents 43,785 properties, of which 37,100 are part of the MQE. The MoD attributes the high vacancy rates, which have consistently remained above their target margin of 10%, to properties which require significant upgrades and to vacancies on sites where there is a known future increase in requirement. Whilst 95.7% of UK SFA properties were assessed as Decent Homes (in

good condition or requiring minor improvements) or Decent Homes+, this represents a 0.5% decrease from the previous year. More illustrative are the responses to this year's Armed Forces Continuous Attitude Survey which reported that satisfaction with the responses to, and quality of maintenance/ repair work of SFA has fallen 13% and 8% respectively since

The MoD continues to be supportive of service personnel's ambitions of home ownership, in part to reduce its dependence on SFA and to explore other, lower cost approaches to providing accommodation. However, 67% of personnel reported affordability as the reason why they do not own their own home, up from 61% in 2022, and over half (53%) were dissatisfied with the allowances for living in their own home (2022: 41%). The MoD piloted a future accommodation model ('FAM') which considered the approach to both financial and non-financial elements of the MoD's offer to service personnel, including accommodation. The FAM pilot came to an end in March 2023 and the results of this pilot are under review to determine which options will be carried forward to the New Accommodation Offer. The New Accommodation Offer is expected to go live on 31 October 2023 however the full details of the New Accommodation Offer have not been announced.

The recent review Agency and Agility: Incentivising people in a new era, A review of UK Armed Forces incentivisation by Rick Haythornthwaite (the Haythornthwaite Review) is a holistic, independent examination

of how the Armed Forces manage, reward and incentivise their people. The first of the report's five central pillars, which advises the Armed Forces to 'Make people feel valued', singles out accommodation and food as 'two obvious places to start'. It notes that these are 'fundamental needs' and that 'many of the current challenges are as a direct result of chronic underinvestment, exacerbated by narrow, siloed decision-making'. The report notes that the current stock of service family accommodation requires significant investment over the next 10 years and that the focus should be on condition. Other recommendations include providing greater transparency on accommodation subsidies to allow comparison with the private sector and increasing the flexibility of the accommodation model to allow for each service to tailor their approach to support operational priorities. Whilst the report advocates for implementation of all the recommendations, not simply those that are easy to deliver, it also acknowledges that recommendations from the last review on this subject, The Betts Review, 1995, were still being implemented 25 after publication. It therefore remains to be seen whether the report will have any significant impact on demand for SFA and over what length of time.

Given the affordability concerns for service personnel looking at the private housing market, the lack of clarity over the New Accommodation Offer, the lease arrangements between Annington and the MoD continue to provide a cost effective and flexible housing solution and demand for SFA looks likely to remain.

Strategic Report | Business Review

#### THE UK HOUSING MARKET

#### The Market

The UK housing market continues to be characterised by long-term and persistent undersupply which has historically supported house prices. However, both the housing market and the wider UK economy have felt the effects of economic uncertainty. notably Russia's invasion of Ukraine, and domestic factors including a period of political change in the UK and tightening labour markets, all of which resulted in high inflation and rising interest rates. The ONS reported Consumer Price Inflation (CPI) was 10.1% in March 2023, a 1.0% fall from the peak of 11.1% in October 2022. Whilst a downward slope is evident, inflation remains significantly above the Bank of England target of 2% and according to CBRE is only expected to return to 1.5% in 2025. Over the twelve months to March 2023. Bank of England base rates have increased from 0.75% to 4.25%. Expectations are for further increases, as demonstrated by the subsequent 0.25% rise in May 2023 to 4.5% and the further rise by 0.5% in June 2023 to 5.0%. Elevated inflation and rising interest rates have affected buyer sentiment, ability to transact and therefore, the path of house price growth over the past year. However, it has also supported strong rental price inflation as prospective buyers remain in the rental market.

As of December 2022, there were c.24.2 million households in England living in self-contained accommodation according to the latest English Housing Survey 2021-2022 report. Most households are owner occupiers (64.3%) and 19.1% are in the private rental market. There has been a slight decrease in the proportion of owner occupiers (2020-21: 64.9%) and a corresponding increase in the number of private renters. The proportion of social renters has held steady at 16.6%.

The Department for Levelling Up, Housing and Communities ('DLUHC') reported that the supply of new homes rose 10% to 232,820 in the year 2021-22 following the decrease in output due to COVID-19 but still below the peak of 244,000 in 2019-20. This is also below the 300,000 per annum which is broadly accepted as the minimum required to address actual housing need. Rising interest rates, which affected companies' ability to fund CAPEX, increased cost of construction materials and labour, and the challenges of the existing planning framework all weighed on delivery.

The ONS material price index for 'All Works' rose 8.7% over the 12 months to March 2023, which, whilst significant, represents a decline from its peak of above 10% earlier in the same quarter. All European economies have experienced a similar trend, however, data suggests that the increases have been particularly acute in the UK in the wake of the Brexit referendum.

The DLUHC held a consultation on potential reforms to national planning policy which closed on 2 March 2023. The consultation sought views on proposals to develop new and revise current national planning policy. Whilst there is widespread agreement that the change is needed, the balance between facilitating development and respecting the views of local communities remains the central challenge of reforming the planning system.

Whilst the fundamental supply constraints and demographic factors that drive demand remain in place, the impact of increased mortgage borrowing costs and higher cost of living due to inflation weighed on the market during the second half of the financial year. Those buyers still in a position to transact are more price sensitive and are looking at smaller properties or in lower value locations than in the prior year. Annual house price inflation has decreased from highs of 14.3% in July 2022 to 4.1% in March 2023 whilst month-on-month house price inflation has been in negative territory since December 2022.

The average cost of a house in the UK based on ONS data was £285.009 in March 2023, £304,193 in England (an increase of 4.1%) and £214,174 in Wales (a change of 4.8%). Regionally, the South West and North West registered the highest price growth over the year at 5.4% and 5.2% respectively. The House Price Index ('HPI') in the South West was driven by continuing workfrom-home trends and in the North West by affordability factors. London continues to have the highest average house price at £523,325, but the lowest annual house price inflation (1.5%). All other regions reported growth in the 3.4% to 4.9% range and last year's bias towards more affordable regions is less pronounced.

Over the course of the year to March 2023, annual percentage change by property type has converged, suggesting that the trend towards houses rather than flats first exhibited as a result of the COVID-19 pandemic may be running its course and affordability factors are causing buyers to reconsider flats or maisonettes as a cost-effective alternative.

The April 2023 UK Residential Market Survey from the Royal Institute of Chartered Surveyors suggested a more stable trend in sales activity emerging over the coming twelve months. However, house price indicators point to a continued decline in prices over the next few months. Twelve-month expectations indicators continue to move up from the lows at the end of 2022, suggesting a possible return to growth over the full year.

Savills, having suggested a mild 1% contraction for 2023 when it revised its expectation in May 2022, revised this figure to -10% in its November 2022 update. Savills have predicted a modest return to growth in 2024 and stronger growth from then on, delivering an aggregate 6.2% growth over 5 years. Halifax is forecasting house prices to fall by 8% in 2023 due to inflation, mortgage costs, and energy costs, which are forecast to remain high for the time being.

The ONS reported that in March 2023, twelve-month rental inflation was 4.9% in the UK. By nation, England reported 4.6% growth and Wales 4.4% with Scotland reporting the highest growth at 5.1%. Regionally within England, the East Midlands had the highest annual percentage rise at 5.1%. Strong rental growth was evident across all regions in 2022, including London, and this has continued into 2023. The Association of Residential Letting Agents (ARLA) ascribes strong growth to continuing undersupply in the rental sector.

There has been no significant movement in the number of properties available to rent over this period and RICS reported a decrease in new landlord instructions, further reducing the properties available. A trend that looks set to persist as a number of factors are pushing landlords in the fragmented and predominantly nonprofessional UK rental market to leave. Amongst them, rising interest rates that have increased borrowing costs for buyto-let mortgages, increased regulation, upcoming rental reform changes which are expected to remove the option of 'no fault' evictions, and the effect of unfavourable tax treatment of rental

Strong demand for homes in the private rental market is evident across almost the whole of the UK and is expected to persist as affordability factors make it harder for people to purchase a property. In March 2023, the RICS reported that all parts of the UK were expected to experience an increase in rents over the coming 12 months. These trends have been clearly seen in the Group's market rent reviews conducted during the year - both for the proportion of the MQE subject to Rent Review in the year and for properties in the Non-MQE Rentals Portfolio – and provide a positive backdrop for potential rent inflation in the coming

TWELVE-MONTH EXPECTATIONS INDICATORS CONTINUE TO MOVE UP FROM THE LOWS AT THE END OF 2022, SUGGESTING A POSSIBLE RETURN TO GROWTH OVER THE FULL YEAR.

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# KEY PERFORMANCE INDICATORS

The Group measures Key Performance Indicators ('KPI's) based on the controllable variable drivers of its activities. The section on Alternative Performance Measures in Appendix 3 provides further details on the calculation of these measures.

Financial KPI	2023 £ millions	2022 £ millions	Management commentary
Gross rental income	219.3	205.5	Gross rental income has increased by £13.8 million or 6.7% in 2023 and is mainly due to the application of the New Adjustment Factor of 49.6% replacing the current rate of 58% on half of the MQE Portfolio. In addition, there have been rent price uplifts following the outcomes of the 2021 and 2022 Beacon Unit Rent Reviews.
Net ventel in some mousin	96.3%	96.7%	Net rental income margin measures the profitability of the Group's rental operations, expressing net rent as a percentage of gross rental income.
Net rental income margin	70.376	90.7%	The decrease in margin is primarily as a result of increased holding costs of the larger volume of Units released from the MQE in the current and prior year.
Adjusted EBITDA	102.9	183.8	Adjusted EBITDA is used to measure the normalised earnings of the business by removing exceptional items of profit and loss and aims to make comparisons more meaningful across different periods.
	193.8	183.8	Adjusted EBITDA has increased due to the increase in gross rental income discussed above. This was partially offset by an increase in property holding costs due to a higher volume of Released Units on hand.
	88.3%		Similar to the Adjusted EBITDA, Adjusted EBITDA margin is used to measure the normalised earnings of the business. This metric measures the rate of conversion of gross rental income into Adjusted EBITDA.
Adjusted EBITDA margin		89.5%	This measure has decreased in the current year, mainly due to the increased property holding costs, though higher administrative costs have also contributed to the decrease.
			This measure is used to assess the cash generated to be utilised on discretionary purchases or dividends.
Free cash flow	105.0	155.4	Free cash flow has decreased by £50.4 million, due to lower unit sales and higher interest costs on the Group's unsecured notes and term loan.
N	<b>2.7</b> % 2.3%		This measure is used to assess rental yields on investment property carrying values.
Net rental yield			Net rental yield has increased from 2.3% to 2.7%, in response to the current market conditions.

# FINANCIAL REVIEW

#### **INCOME STATEMENT**

#### **Gross Rental Income**

Total rental income for the Group rose by 6.7% from £205.5 million to £219.3 million.

	2023 (£m)	2022 (£m)	Increase %
MQE	197.4	184.8	6.8%
Non-MQE	21.9	20.7	5.8%
Total	219.3	205.5	6.7%

The MQE Portfolio generated rental income of £197.4 million in the year to March 2023 (2022: £184.8 million) – an increase of £12.6 million. This increase is reflective of the Site Review rent adjustment agreed in December 2021, now effective for two of the four tranches into which the portfolio is divided, as well as the Beacon Unit Rent Reviews undertaken. The combined effect is a £16.7 million increase in rent across the portfolio. This increase is partially offset by a £4.1 million decrease resulting from the release of Units during the year.

Rent from the Group's Non-MQE Portfolio increased from £20.7 million in 2022 to £21.9 million in 2023. This reflects both the addition of surplus Units to the portfolio over the last two years (£0.7 million) and a 4.6% increase in like-for-like rental income, (£0.9 million). Disposal of properties that were previously on bulk rental agreements make up the majority of unit sales from the Non-MQE Portfolio, with such sales resulting in a net decrease in rent of £0.4 million.

Across our MQE and Non-MQE Portfolios, 93.2% (2022: 93.4%) of the Group's rental income is derived from contracts with Government bodies, with properties rented to the MoD generating 92.1% (2022: 92.3%) of the Group's rental income. The MQE's contribution to Group rental income has remained consistent at 90.0% (2022: 89.9%).

By its nature, the MQE has a 100% occupancy. Occupancy within the Non-MQE Portfolio averaged 98% for the year (2022: 98%).

#### **Property Operating Expenses and Dilapidation Income**

Property operating expenses totalled £8.2 million for the year (2022: £6.8 million), a 20.6% increase on 2022. Although rental running costs have shown only a slight increase (£0.1 million), the costs of holding the large number of units released toward the end of last financial year increased costs - over 640 units were released in the last guarter of the 2022 financial year and more than half of the current year's releases took place in the first quarter. These releases also necessitated surveys and investigations, which have not been

Dilapidation income was £1.9 million higher than last year at £4.5 million (2022: £2.6 million). Dilapidation income is largely a function of the nature and location of Units and their state of repair when they are released to the Group, hence the variability in income from year to year.

#### **Administrative Expenses**

Administrative expenses (including depreciation) amounted to £17.8 million for the year (2022: £15.3 million) – a 16.3% increase. Inflationary pressures, as noted in the wider market impacted costs generally and the current year expenses include an accrual covering two years of service under a newly agreed long-term incentive plan for executive directors, covering a period commencing on 1 April 2021.

#### **Adjusted EBITDA**

The Group uses Adjusted EBITDA to measure a normalised performance for the business. Adjusted EBITDA reflects the total of net rental income, other operating income (except for dilapidation income), administrative expenses and other operating expenses.

Adjusted EBITDA for the year ended 31 March 2023 was £193.8 million (2022: £183.8 million) - an increase of £10.0 million or 5.4% over 2022. This is the result of a combination of the factors discussed above, but predominantly driven by the increase in gross rental income. For further information on the calculation of this measure, please refer to the section on Alternative Performance Measures, Appendix 3.

#### **Property Disposals**

Annington operates at the more affordable end of the UK market, with a portfolio that typically have larger floor areas, gardens and green space than equivalent new build properties, as well as often benefitting from good transport links. The Group sold 398 residential Units during the year (2022: 487 residential Units). Most of these sales took place from our investment property portfolio, where 394 Units were sold for £95.5 million (2022: 481 properties for £107.7 million). Of this, 208 properties were sold out of the Non-MQE Surplus Estate portfolio (2022: 351 Units). The Non-MQE Rentals Portfolio accounted for 186 property disposals, of which 149 units on three sites were sold in bulk transactions. Profit on disposal of investment properties amounted to £6.1 million in the current year (2022: £7.4 million) – £1.3 million lower than in 2022. The profit/loss on investment property disposals is, in general, reflective of housing market movements during the year, with the profit representing the increase in house prices between the March 2022 valuation and the time of sales.

Four properties were sold from inventory for £2.6 million (2022: six properties for £4.0 million) in connection with the Group's new build projects, realising a profit of £0.2 million in the current year (2022: profit of £0.3 million). A further seven new build properties were transferred to the Non-MQE Rentals Portfolio to be let as investment properties.

Property disposals		2023		2022
	Units	Sales (£m)	Units	Sales (£m)
Non-MQE Portfolio – Surplus Estate	208	51.1	351	73.2
Non-MQE Portfolio – Rentals Portfolio	186	44.4	130	34.5
Total investment properties	394	95.5	481	107.7
Inventory units	4	2.6	6	4.0
Total properties	398	98.1	487	111.7

#### **Exceptional Items**

During the year, the Group incurred £10.6 million (2022: £4.1 million) of costs in relation to the legal proceedings which arose as a result of the MoD's attempts to enfranchise eight properties within the MQE. This includes a £2.25 million accrual for an element of the MoD's costs. Further details regarding this matter can be found in the discussion of Notices of Enfranchisement in the Introduction to the Strategic Report. Because of the unusual circumstances surrounding this case, the possible impact on the MQE, and the likelihood of substantial amounts being spent to defend the Group's position, these costs have been shown separately on the face of the income statement.

#### CASH FLOWS

The Group ended the year with cash of £186.7 million, an increase of £4.9 million from £181.8 million at 31 March 2022. This compares to a decrease of £15.6 million in the prior year.

The Group generated £189.4 million of cash from operating activities before tax payments (2022: £178.8 million). The increase predominantly reflects higher cash receipts from rental income, a c.£13.8 million increase, with Rent Review and Site Review increases filtering through during the year, along with an increase in Non-MQE rent discussed earlier in this Review. This has been partially offset by higher costs of holding the larger number of released units.

Net cash received from investing activities totalled £63.5 million for the year (2022: £90.5 million) - £27.0 million lower than last year. This is partly due to the lower volumes of investment property sales (394 units sold for net proceeds of £93.7 million in the current year vs 481 units sold for net proceeds of £105.1 million in 2022), but also the increase in expenditure on refurbishment projects. Refurbishment expenditure totalled £32.2 million in 2023 vs £13.4 million in 2022, largely reflecting the release profile over the last two years, with 641 out of 742 of 2022's releases occurring in the last quarter and 173 of 298 of 2023's releases occurring in the first quarter of the year.



#### **CASH FLOWS (CONTINUED)**

Cash flows from financing activities primarily relate to the refinancing of bonds and the term loan extension, interest payments and dividends paid, resulting in a net cash outflow of £242.8 million (2022: £276.4 million). During the year, the Group repurchased certain of its 2024 and 2025 bonds, funded from the issue of a new tranche of £400 million bonds and a tap issue of existing 2047 bonds (see Financing section below). These transactions, after deducting related costs, as well as those for the extension of the term loan, left the Group in a neutral cash position. Debt service costs were £142.2 million in the current year (2022: £105.5 million), with the rise in interest rates increasing term loan costs and the additional bonds issued in 2022 also contributing to the cost increase. Whilst the refinancing transactions during the year generated £6.4 million of non-cash interest, cash deposits earned a further £2.2 million during the year. Dividends of £100.0 million were paid in the current year based on 2022 free cash flows. In the prior year, £963.6 million was paid in dividends, of which £170.0 million was paid relating to the 2020 and 2021 financial years and the remainder being a return of capital following the £800 million bond issue that took place in October 2021.

The Group uses free cash flow to determine cash available to distribute or reinvest. The Group has defined free cash flow as the net increase/decrease in cash for the year adjusted for capital raised and dividends paid and payments for the purchase or construction of new investment properties. The free cash flow for the year was £105.0 million (2022: £155.4 million), the decrease reflective of increased debt service payments and lower sales proceeds as discussed above.

#### PROPERTY VALUATION

CBRE Limited ('CBRE') continued as valuer of the MQE and the Non-MQE Portfolios this year, being their third year of carrying out the Group's annual property valuation.

As in previous years, the valuation of the MQE portfolio is determined on a discounted cash flow basis, given the MQE is let on a long leasehold basis to the MoD. The Non-MQE Portfolio has been valued using a range of approaches, including using discounted cash flows, income capitalisation techniques and utilising a discount to vacant possession. The carrying value of the Group's investment property portfolio has decreased from £8,533.4 million at 31 March 2022 to £7,805.3 million at 31 March 2023, with £681.0 million being recognised as a loss on revaluation in the income statement (2022: gain of £490.3 million). The carrying value differs from the Fair Value in that it has been adjusted for assets or liabilities recognised separately on the balance sheet to avoid double counting (refer to Note 10 to the financial statements for further details).

#### PROPERTY VALUATION (CONTINUED)

This decrease principally reflects wider market trends impacting yields and discount rates applied to property and other long-term investments. Offsetting this have been increases in the underlying rental income streams and vacant possession values.

The valuation for the MQE takes into account the High Court's judgement that the MoD may enfranchise units within the estate and Annington's plans to appeal. Within the discount rates applied when valuing the MQE Portfolio, a factor of 0.375% was included to reflect the risk associated with the liquidity and marketability of the MQE (2022: 0.25%). This adjustment amounts to a circa £500 million reduction, 7% of the reported fair value (2022: £415m and 5%).

The majority of the valuation movement is attributable to the MQE portfolio, which decreased by £709.9 million in total over the year. This portfolio now has an average Fair Value of £196,000 per Unit, down from £213,000 at March 2022.

Noting the contractual nature of the rental uplifts arising from the Site Review process, which will be implemented by December 2024 at the latest, the MQE valuation reflects a net initial yield of 2.8% (2022: 2.3%). On the basis of Fair Value, 83% (2022: 83%) of this portfolio is located in the Greater South, with the regional split being as follows:

Region	31 March 2023		31 Marc	h 2022
	Number of units	Fair Value £m	Number of units	Fair Value £m
East of England	2,810	445.2	2,810	480.0
East Midlands	2,395	352.7	2,456	385.0
Greater London	1,787	631.8	1,872	717.3
North East	376	43.1	376	49.9
North West	485	60.4	485	64.9
South East	14,456	3,253.8	14,561	3,570.3
South West	9,534	1,721.6	9,554	1,867.2
Wales	781	115.8	801	128.0
West Midlands	1,569	235.8	1,569	258.7
Yorks & Humberside	2,907	396.3	2,914	445.1
Total Fair Value	37,100	7,256.5	37,398	7,966.4
SAVPV		10,453.9		10,285.1

The Group uses SAVPV to account for the change in value of the portfolio's underlying assets and as a measure of what the properties would be worth were they to be released. SAVPV for both the MQE and Non-MQE Portfolio is defined in more detail in the Glossary. MQE SAVPV is calculated by CBRE using a representative sample within the MQE, which was extrapolated over the total Units within the MQE at the date of the relevant valuation.

The SAVPV for the MQE was valued by CBRE at £10,453.9 million (2022: £10,285.1 million), which equates to an average SAVPV of £281,000 per Unit (2022: £275,000). The SAVPV represents a 44.1% premium on Fair Value (2022: 29.1% premium) and is an indicator of the potential value to be realised from future sales, assuming vacant possession and no transactions costs. The SAVPV has moved in line with general market trends in house prices as previously discussed in the UK Housing Market section.

#### FINANCING

In August 2022, the Group successfully completed the refinancing of €426.7 million of the Euro 2024 bonds and £143.5 million of the Sterling 2025 bonds, funded by a new £400 million 11 year issue maturing in 2033 and a £135 million tap issue of the existing 2047 bonds. The new notes carry a coupon rate of 4.75%.

Following the refinancing, the Group has the following bonds

Principal Amount	Currency	Final Maturity	Coupon
173.3m	EUR (€)	12-Jul-24	1.650%*
481.5m	GBP (£)	12-Jul-25	2.646%
600m	GBP (£)	12-Jul-29	3.184%
400m	GBP (£)	06-Oct-32	2.308%
400m	GBP (£)	09-Aug-33	4.750%
625m	GBP (£)	12-Jul-34	3.685%
760m	GBP (£)	12-Jul-47	3.935%
400m	GBP (£)	06-Oct-51	2.924%

\*Euro denominated debt and interest payments subject to cross currency swap agreement (see hedging paragraph below) which increases the effective rate of this tranche to 2.755% (2022: 2.764%)

#### **Facilities Agreement**

The Group is party to an unsecured £500 million facilities agreement (the 'Facilities Agreement') with Barclays Bank plc as agent. Pursuant to the terms of the Facilities Agreement, a £400 million term loan was drawn down and a £100 million revolving credit facility remains undrawn.

In February 2023, the term loan and revolving credit facility was extended from March 2025 to February 2028. The terms are largely unchanged from the previous facilities and carry a headline margin of 185bp.

The Group continues to operate an unsecured debt strategy of maintaining a BBB rating. The Group's debt, comprising bonds and the term loan discussed above, amounts to £4.2 billion (2022: £4.2 billion).

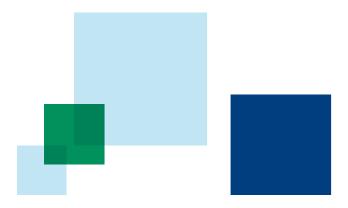
The Group's covenants attaching to the bonds are set out below. These ratios incorporate the effect of the refinancing referred to above, and remain well below covenant thresholds.

Covenant	Test	Limit for Bonds	Limit for Loans	31 March 2023	31 March 2022
Limitation on Debt	Total debt / Total assets	<65%	<65%	51.2%	46.7%
Limitation on Secured Debt	Secured debt / Total assets	<40%	<40%	-	-
Interest Cover Ratio	Consolidated EBITDA / Interest	1.0x (dividend lockup at 1.3x)	1.15x (dividend lockup at 1.3x)	1.37x	1.54x
Unencumbered Assets	Unencumbered assets / Unsecured Debt	>125%	>125%	193.6%	212.4%

At 31 March 2023, the Group's weighted average cost of debt was 3.39% (2022: 3.00%) with a weighted average life of 12.3 years (2022: 11.5 years). This reflects the higher coupon rate attached to the new tranche of debt replacing the comparatively lower rates of the shorter-dated bonds repurchased.

#### Hedging

During the year, cross-currency swaps with a nominal value of €426.7 million were terminated to match the value of the Euro-denominated bonds repurchased. Swaps are in place for the remaining €173.3 million, converting the nominal balance to £150.2 million. These swaps mitigate volatility of foreign currency movements in future interest and capital repayments. The function of these swaps increases the effective interest rate of the Euro tranche debt to 2.755% (2022: 2.764%), fixed for the life of the bond. These swaps are considered effective hedges of foreign currency fluctuations within the Euro bonds and as such hedge accounting is applied, with fair value gains or losses on the hedge being recognised in other comprehensive income. In the current year, fair value gains of £6.1 million (2022: gains of £4.0 million) were recognised in other comprehensive income.



#### TAXATION

A deferred tax asset of £56.4 million (2022: £51.4 million) has been recognised in respect of unutilised tax losses available for offset against expected future profits over the next five years (2022: five years), leaving £223.6 million of unrecognised deferred tax assets (2022: £232.2 million). The expected future profits are based on the Group's internal forecasts upon which management expect that loss utilisation is probable.

Annington Limited's immediate parent entity, Annington Holdings (Guernsey) Limited ('AHGL'), has confirmed to the Board of Annington Limited that it qualifies as an Open Ended Investment Company, and consequently, as a Collective Investment Vehicle, has made an exemption election under the Non Resident Capital Gains Tax legislation. While this exemption is in place, Annington Limited and its subsidiaries are exempt from capital gains tax on investment property disposals. A consequence of this is that the Group does not recognise deferred tax liabilities relating to these capital gains.

#### DIVIDENDS

The Group's policy is to distribute free cash flow subject to maintaining financial policies and suitable cash reserves to ensure the Group's operational needs can be met. The Group operates an unsecured debt strategy and a policy of maintaining a BBB rating. During the year, the Group paid a dividend of £100.0 million representing free cash flow generated during the 2022 financial year. In the year ended 31 March 2022, a dividend of £170.0 million was paid relating to free cash generated in the previous two financial years, ended 31 March 2021, and a further £793.6 million special dividend was paid to its immediate parent, Annington Holdings (Guernsey) Limited, as a partial return of capital.

The cash balance at 31 March 2023 was £186.7 million. The Group does not plan to make a distribution from this balance, with cash instead being held to repay the remaining circa £152m of 2024 bonds and to fund the working capital requirements of the Group.



Strategic Report | Principal Risks and Uncertainties

# PRINCIPAL RISKS AND UNCERTAINTIES

The table below outlines the principal risks and uncertainties:

### Area of potential uncertainty

The UK housing market and rental market may be significantly affected by changes in general and local economic conditions.

#### Description of risk

The property market has a history of experiencing periods of rising values followed by a slowdown in growth. The realisable value of the Group's property portfolio at any given time can be affected by many factors outside the Group's control, including regulatory and political factors, general economic factors and those specific to the property market and suppliers and service providers to the property market, taxes and subsidies, number, condition and location of released properties, consumer confidence including changes due to cost of living increases, applicable interest rates and resulting mortgage costs, underlying inflation and the effects of geopolitical uncertainty.

Continuing high or rising inflation may adversely affect the Group's business by further increasing the cost of the raw materials and labour the Group uses in refurbishing released properties. The Group actively reviews the sales prices of released properties and would seek to reflect any increase in costs in the sales prices of released properties in order to maintain margins. However, any oversupply of housing relative to demand in the local housing market, including due to bulk releases of properties in remote areas, may make any such increase difficult or impossible to achieve. In addition, inflation is often accompanied by higher interest rates, which have a negative impact on housing demand. In such an environment, the Group may not be able to raise house prices sufficiently to keep up with the rate of inflation and the Group's margins could decrease.

Interest rates have risen from historic lows and are expected to rise further as a policy response to elevated inflation over the period. This has been reflected in the rates offered on mortgages and this is impacting on mortgage availability and is expected to have flow-on consequences in the housing market. This could result in a slowdown or decrease in the number of sales transactions that the Group is able to achieve or increase the time to sale of larger or higher capital value properties.

In addition, current or future efforts by the UK Government to stimulate the economy may increase the risk of further significant inflation and its adverse impact on the Group's business, results of operations and financial condition. During periods of low demand, low prices and poor sales rates, land and properties may become particularly illiquid, which could lead the Group to experience difficulty in successfully disposing of properties in a timely fashion without extensive marketing efforts, or without reducing the price of the properties. Ongoing geopolitical uncertainty, notably the continuing Russian military action against Ukraine, continues to affect the financial markets, supply chain and commodities prices to a certain extent, any or all of which could adversely affect the Group's business, results of operations and financial condition.

Similarly, the Group's financial stability depends, in part, on the strength of the rental market, particularly when the housing market is weak and the Group experiences difficulty in disposing of properties released by the MoD. A worsening of general rent levels could adversely affect the Group's ability to negotiate rent increases during Rent Reviews. Weak rental markets could also adversely affect the sales value of Released Units.

A weak rental market could also have an adverse effect on the Group's revenue generated by its private rental sector property portfolio, the Non-MQE Portfolio. While the Non-MQE Portfolio consists of properties located in areas where the Group has identified a need for rental housing or where market improvements are anticipated, there can be no assurance as to future levels of demand for rental property. Void levels could rise if prospective tenants' interest in assured shorthold tenancies declines in locations where the Group has acquired properties for the purposes of its Non-MQE Portfolio, or if the MoD or the corporate organisations, including housing associations and local authorities, to which the Group may bulk lease properties forming part of the Non-MQE Portfolio, shift away from rentals.

### Area of potential uncertainty

The UK housing market and rental market may be significantly affected by changes in general and local economic conditions.

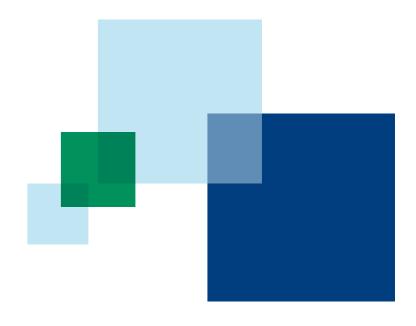
### Mitigating strategies

The Board reviews the capital values and rental levels achieved and considers any changes that have occurred to the expected levels alongside prevailing market conditions. Where deviations are noted, these will be incorporated into future appraisals to ensure realistic and rational forecasting which forms the basis for all business decisions.

In unfavourable conditions, where chosen sales strategies may be difficult to execute, the Group could implement alternative strategies, including renting Units on a short-term basis until market conditions become more favourable. It also remains an option for the Group to vary the extent of any refurbishment undertaken if supply chain disruption or cost of construction is elevated.

The Group engages in proactive management of its rentals portfolio to ensure that maximum value can be achieved, utilising the 20+ years of experience gained in the residential rental market and its in-depth knowledge of local market dynamics, including rents, valuations and occupancy rates. Local agents are used to supplement in-house knowledge and experience to achieve the best returns.

The Group is also protected somewhat by market fluctuations due to its arrangements with the MoD (five-yearly Rent Reviews) and entering into other bulk arrangements where long-term leases are negotiated.



Strategic Report | Principal Risks and Uncertainties

### Area of potential uncertainty

The Group is dependent on rental income from leases entered into with the MoD for a substantial proportion of its revenue.

#### Description of risk

The Group derives a substantial proportion of its revenue from rent payments by the MoD pursuant to 200-year leases entered into in connection with the Group's acquisition of the Married Quarters Estate in 1996 and bulk leases which are part of the Non-MQE Portfolio.

Anticipated rental income is a significant factor in the calculation of the Group's projected revenue and the estimated market value of the Group's properties. Key to the determination of the Group's rent levels is the Rent Review process, whereby rent payments from the MoD on the MQE Units are assessed and adjusted (see Rent Reviews section under Business Review). The gap between each tranche's successive Rent Reviews may prevent the Group from capturing and benefitting from interim rental market improvements but conversely may also protect the Group from interim market detriment. Also, if rental values stagnate or drop, or if the Group fails to adequately track upward movements in rental values, including due to the Group's inability to generate comparison market data (whether by acquiring and renting out properties located near the Group's existing Sites or otherwise), the results of the Rent Review process may be unfavourable to the Group, which could adversely affect its business, results of operations and financial condition.

The Group expects to continue to rely primarily on the MoD, the Group's sole tenant in respect of the MQE, complying with the terms of the contract which specifies the payment of rents in order to finance the Group's operations and debt obligations. However, there can be no assurance that circumstances will remain unchanged. Any change in circumstances or any market interruption that causes a failure or delay by the MoD to make rent payments could adversely affect the Group's business, results of operations and financial condition.

### Mitigating strategies

The Group is very experienced in negotiating Rent Reviews and employs local experts as needed. It retains a number of strategic Units for rental in the Non-MQE Portfolio to assist with relevant market benchmarking in order take full advantage of Rent Review opportunities.

The Group has the ability to call upon a £100 million revolving credit facility which, to date, remains undrawn. This facility provides liquidity to the Group were any rental income to be received after its due date.

### Area of potential uncertainty

The Group cannot limit the quantity or influence the type, location and timing of property releases by the MoD.

#### Description of risk

When the MoD identifies properties within the MQE as being surplus to its requirements, it can elect, subject to certain conditions, to terminate the lease underlying the applicable Site in whole or in part. Pursuant to the terms of the Dilapidations and Handback Agreement (the terms of which were modified as part of the Settlement Agreement), the MoD has committed to release a minimum of 375 Units per year on a two-year average within a three-year period. However, the MoD has absolute discretion with respect to the identification of surplus properties, their location and the timing of their release. Further, the MoD is required to provide a minimum of only six months' notice prior to termination of Units on an applicable lease.

Prior to the date of the Dilapidations and Handback Agreement, there was no trend or consistency in the release profile of surplus properties. The terms of the Dilapidations and Handback Agreement, as modified, help to provide more certainty as to the future release profile. There is a risk that the MoD will not honour its commitment in the future and that steps taken by the Group to enforce the commitment may be unsuccessful, which would then lead to uncertainty as to the number of annual property releases.

In the event that the MoD releases a significant number of properties that are of an undesirable type or concentrated in an unattractive or remote location, or if it releases a significant number of properties over a short period of time during which conditions in the sales market remain depressed, notwithstanding the Group's previous successful management of a large number of Units released just before and during a previous economic downturn, the Group may be unable to sell all of, or any, such properties. Such circumstances could occur as a result of the demand for MQE housing being reduced in the future by evolving Government spending and defence policy, particularly in relation to the size and composition of the Armed Forces. In such circumstances, the overall reduction in rent that the Group receives from the MoD, combined with the reduction in income that could otherwise be generated by the sale of the released properties under more favourable conditions, could have an adverse impact on the Group's business, results of operations and financial condition.

This lack of control over property releases by the MoD affects the Group's business significantly. The Group's financial position is underpinned by rent income receivable from the MoD. Although the Group expects that rent payments from the MoD will be sufficient to service its debt obligations and other financial liabilities for the foreseeable future, an unexpectedly high concentration of property releases involving a large number of Units in the short term could jeopardise the stability of the Group's revenue.

The lack of control over property releases impacts the level of internal resources required to handle resale transactions, as well as the level of income and expenditure expected to be generated or incurred in connection with those transactions. While it is the Group's policy to maintain internal resources at relatively low levels and to outsource all transaction-related activities to third-party service providers, if the Group is unable to outsource these activities to third parties, or if third parties are unable to provide the necessary services within the required timeframe or in the right mix or location, the Group's operational requirements may not be met and its business, results of operations and financial condition could be materially and adversely affected.

Strategic Report | Principal Risks and Uncertainties **Principal Risks and Uncertainties** 

#### Area of potential uncertainty

The Group cannot limit the quantity or influence the type, location and timing of property releases by the MoD.

#### Mitigating strategies

Although there can be no guarantee that the MoD will honour its minimum release commitment, management is in dialogue with the MoD regarding potential releases that would enable the MoD to meet its target for the current year, and the commitment of the MoD to provide such releases is a legally binding and enforceable contractual right of the Group.

The Board is of the view that the long-term demand for housing in the UK will continue to outstrip supply and that demand for market renting will be stronger during poor selling periods, reducing the overall impact on the Group's position. The Group's heavy presence in the Greater South of the country provides further comfort that it is well placed to benefit from structural changes in demand. The business will continue to examine and benefit from the best options on a Site-by-Site basis and continue to operate dual sales and rental strategies where appropriate, thereby benefitting from earlier occupation and increased income.

The Group also prepares and reviews sensitivity analyses on an annual basis to monitor the number of releases that it could withstand such that it would still be able to service its debt obligations and comply with its covenant restrictions, which currently reflect significant headroom. Noting that as the MoD releases surplus properties back to the Group, they may be either sold or rented in the open market, which, over time, will offset some of the financial impact of releases. The Group's flexible sales/rental strategies, its revolving credit facility and its ability to pay down debt all provide options for mitigating the impact of an unexpected quantity or mix of releases.

In recognition of the uncertainty around volume of releases, the Group has maintained a policy of keeping internal resources at minimum levels. Principal activities are outsourced to third parties, which can provide the necessary skills in the right mix and location. This enables the Group to flex outsourcing to meet its operational needs according to stock levels and the prevailing market conditions.

#### Area of potential uncertainty

The Group may be obliged to re-provide connections to public utilities where the MoD elects to terminate its obligation to supply utility services or upon expiration of the MoD's obligation to supply such services under the Utilities Agreement.

#### Description of risk

Under the terms of a utilities agreement (the 'Utilities Agreement') entered into by the MoD and the Group on the 1996 Acquisition Date, the MoD is only contracted to supply some utility services, such as the supply of potable water, electricity and the disposal of domestic sewage, where there is some intermediate treatment or storage located on MoD adjacent land to released property (a 'Base Dependency') until at least 75% of the properties located on a given Site have been released. After this threshold has been reached, the MoD could elect to continue the supply for a term of 60 years or elect not to continue after a three-year notice period. In the event that the MoD releases more than 75% of the properties located on a given Site with a Base Dependency (a 'Base Dependent Site') and elects to terminate the supply after three years, the Group will incur costs, which could be significant, to provide alternative utility supply arrangements.

Any obligation on the MoD to provide services pursuant to the Utilities Agreement falls away on a date in the relevant Underlease (between 25 and 28 years from 25 December 1996). Upon expiration of the Utilities Agreement, when the MoD releases Units subject to a Base Dependency, the Group will be required to re-provide connections to the public utilities network for whichever utility supply is Base Dependent on that Site, prior to releasing Units for sale and will incur costs, which could be significant, at that time. Any delay in the implementation of such utilities separation schemes could delay the sales of such Units which could have an adverse impact on the Group's business, results of operations and financial condition.

#### Mitigating strategies

Since the 1996 Acquisition Date, the Group has, as of 31 March 2023, successfully completed 67 utility separation projects on 54 Base Dependent Sites. The experience and capabilities that the Group has developed over this period to efficiently execute such projects means that the Group is in a strong position to assess the risks associated with any Base Dependent Site and develop a programme to minimise the costs and time associated with such utility separation projects. It may also be possible to let properties on ASTs until the utilities separation schemes can be completed and the properties sold.

Many of the Sites that were originally thought to be Base Dependent Sites at the time of the 1996 Acquisition may no longer be base dependent due to the effects of Government Legislation, which allows for the public adoption of some private utilities. The Group co-operates with the MoD wherever possible to deliver private infrastructure utility transfers to public utility companies.

Strategic Report | Principal Risks and Uncertainties

### Area of potential uncertainty

#### Property valuation is inherently subjective and uncertain.

#### Description of risk

For the purposes of the Group's Annual Financial Statements, the valuation of its properties is undertaken internally by the Group and externally by third-party professional valuers in accordance with the latest version of the RICS Valuation – Global Standards (incorporating the International Valuation Standards) and the UK national supplement current as of the valuation date. The purpose of each valuation is expressly limited therein, namely for the preparation of the Group's Annual Financial Statements, and each valuation is prepared accordingly.

Property valuations are inherently subjective due to the individual nature of each property as they are necessarily made on the basis of assumptions which may not prove to be accurate and which can change from year to year. As a result, valuations are subject to a degree of uncertainty.

In determining the Fair Value of any property, the valuers are required to make certain assumptions in respect of matters including, but not limited to, the existence of willing buyers, title to the property, condition of structure and services, deleterious materials, environmental matters, legal matters, statutory and regulatory requirements and planning, estimated market rental values, market-based yields and expected future rental revenues from the property and to rely on information provided by the Group. No assurance can be given that the assumptions or projections used, estimates made or procedures followed in preparing the valuations were correct, accurate or complete. Valuers other than those engaged by the Group may reach different valuations of the Group's properties.

There is a risk that the valuations of the Group's properties will not be reflected in any actual transaction prices, even where any such transactions occur shortly after the relevant valuation date. Failure to achieve successful sales of properties in the future at commercially acceptable prices could have an adverse effect on the Group's business, results of operations and financial condition. Unsound valuations could also undermine the Group's ability to negotiate favourable rent increases during the Group's five-yearly Rent Reviews with the MoD, which could further adversely impact the Group's results of operations.

### Mitigating strategies

The Group manages this risk by ensuring that regular valuations of the Group's properties are performed by external, independent, third party professional valuers, registered with the RICS.



### Area of potential uncertainty

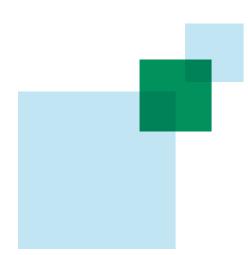
The Group's business could be disrupted in the event of failure or loss of key technology infrastructure or in the event of a cyber security attack on our systems.

#### Description of risk

The Group uses several information technology tools, platforms and systems to support, among other things, its operations, billing, expenses and financial information and reporting processes. Although the Group has taken measures to mitigate potential information technology security risks and information technology failures, there can be no assurance that such measures will be effective. The Group's business and operations could be adversely impacted if these information systems or databases and any back-up systems were to fail, or if the databases were to be destroyed or damaged.

### Mitigating strategies

The Group has taken measures to mitigate potential information technology security risks and information technology failures, including: conducting risk assessments to identify threats, vulnerabilities and risks; developing a comprehensive Cybersecurity strategy; implementing robust security measures (firewalls, endpoint security controls, email threat detection, vendor and third party risk management, privileged access management, patching, strong authentication controls); regularly backing-up data and utilising recovery systems to replicate IT systems and data to another location; training employees on Cybersecurity best practices at least annually; engaging third-party security experts to run our Security Operations Centre (SOC); providing a Managed Detection and Response (MDR) Service and a virtual CISO; developing and maintaining Incident Response, Disaster Recovery and Business Continuity Plans; and internal and third party monitoring of the evolving cybersecurity landscape to keep the Group informed about new threats and vulnerabilities.



Strategic Report | Principal Risks and Uncertainties **Principal Risks and Uncertainties** 

#### Area of potential uncertainty

The Group's business is subject to complex new and evolving legislation and regulations, including rules governing the ownership, leasing or occupation of land, climate change risk and the use of hazardous materials that carry potential environmental and building safety risks and liabilities.

#### Description of risk

The Group is subject to laws and regulations concerning, among other things, planning, building development, land use, sales, rentals, the provision of mortgage financing, fire and building safety, health and safety, the environment and employment. These laws and regulations often provide broad discretion to the administering authorities. Changes in relevant laws, regulations or policies, or the interpretation thereof, or delays in such interpretations being delivered, may delay or increase the cost of the Group's operations. Increasingly stringent requirements and obligations are already being and are expected to continue to be imposed on property owners and property developers in the future. Although the effect of these requirements cannot be predicted, compliance with them could cause delays, including in the sale of Released Units, and increase the Group's costs, which could have a material adverse effect on the Group's business, results of operations and financial condition.

As a property owner, the Group is subject to laws and regulations governing the discharge of pollutants, including asbestos, into water and air, the handling of hazardous materials and the clean-up of contaminated sites. Under UK legislation dealing with contaminated land, the environmental regulator (in the absence of any agreement to the contrary) looks in the first instance to the party who caused or knowingly permitted the contamination to undertake or pay for any remediation that is required. However, if a polluter cannot be found, the regulator can look to the owner or occupier for the time being of the land concerned to carry out or pay for the remediation. Therefore, to the extent that any liability is not attributable to the MoD as polluter, the Group may incur significant costs for the removal, investigation or remediation of hazardous or toxic substances located on, under or in a property currently owned, leased or occupied by the Group, whether or not the Group knew of the contamination, and the Group may also face liability in the event of any pollution or environmental harm caused by its activities or operations. The proximity of the Group's properties to military bases and other areas where military activities are, or have been, conducted may increase the likelihood of latent land contamination.

It is possible that more stringent legal and regulatory requirements may be imposed on the Group in the future (including more stringent environmental or climate change based regulations) which may result in significant additional expenditure, significant implementation time and expensive compliance programmes, and the Group experiencing severe operational delays. Further, the Group could incur substantial costs, including clean-up costs, fines, penalties and other sanctions and damages from third-party claims for property damage or personal injury, as a result of the Group's failure to comply with applicable environmental laws and regulations, all of which could adversely affect the Group's business, results of operations and financial condition.

#### Mitigating strategies

The Group actively monitors emerging legislation and amendments to existing regulation to ensure operational adaptation and cost recognition. The Group maintains policies and procedures to ensure it is compliant with laws and ethical standards and employs advisers (including sustainability consultants) to ensure it is compliant with changing laws and regulations. The Group actively monitors compliance with laws and regulations relevant to its third-party tenancies and works with its third-party service providers to ensure adherence. Acknowledging the risk posed by climate change, the Group has completed its first carbon footprinting exercise, the results of which will inform future mitigation strategies.

Area of potential uncertainty	The Group's operational and financial performance could be affected by failures within or by a key third party supplier or service provider.
Description of risk	The failure of any key third party suppliers or service providers, for example rental managing agents or a major building contractor, could have an adverse effect on the Group. Internal issues at such entities may impact their ability to work with the Group efficiently and knowledgeably and to perform to an acceptable level.
Mitigating strategies	The Group maintains interaction with members of key third parties. Considerable effort continues to be made to develop and nurture relationships to maintain operational efficiency. The Group will continue to encourage more co-operation and partnership.

#### Area of potential uncertainty

#### Risks arising from the Group's financing structure.

#### Description of risk

The Group currently relies on primary forms of financing consisting of bank facilities (i.e. term loan and revolving credit facility from major banks) and issuance of notes under the EMTN Programme. The last global economic downturn and resulting dislocation of financial markets around the world caused a number of the world's largest financial and other institutions significant operational and financial difficulties. Recent global social, political and economic events and trends, including current geopolitical risks around the current situation in Ukraine, and the resulting impact on the UK economy, in particular increasing energy and oil prices and increasing inflation and interest rates, have resulted in increased uncertainty in the currency and credit markets.

The failure of the Group to manage its refinancing requirements may result in a shortage of funds to repay facilities and meet its other payment obligations as they fall due. A source of financing could become unavailable or more expensive, for example, if a reduction in its credit rating makes the cost of accessing the public and private debt markets prohibitive. Although the Group considers that the diversity of its financing and the diversity in the tenor of its financing helps to protect it from liquidity risk, it could find itself unable to access any or all of these sources of financing on reasonable terms. Any failure by lenders to fulfil their obligations to the Group as well as the inability of the Group to access new funding in the longer term may impact the Group's cash flow and liquidity, which could have a material adverse effect on its business, results of operations, financial condition and prospects and, accordingly, the Issuer's and the Guarantors' ability to meet their respective obligations under the notes and the Guarantee.

The terms of the Group's financing facilities include financial covenants such as Loan to Value and Interest Coverage Ratio covenants. Although the Group currently benefits from significant headroom in its covenants and has processes and procedures in place to forecast and monitor covenant compliance, unexpected changes in financial performance or asset values, or higher interest rates could potentially lead to the possibility of a breach of these covenants which could adversely affect the Group's business, results of operations and financial condition.

#### Mitigating strategies

The diversity in the tenor of the Group's financing helps to protect it from liquidity risk. The Group has processes and procedures in place to forecast and monitor covenant compliance and currently benefits from significant headroom in its covenants. The Group constantly monitors the financial markets for refinancing opportunities and maintains relationships with a large number of lenders and has recently extended its banking facility, which includes a £100m revolving credit facility.

#### Area of potential uncertainty

#### MoD attempt to enfranchise.

#### Description of risk

If the Group's appeal of the High Court's finding that the MoD may enfranchise units within the MQE (as more particularly described in the Introduction) fails, the MoD will retain the right to purchase its interest in each property subject to an Enfranchisement notice. Should it continue to be found that the MoD has the right to enfranchise, and should the MoD decide to exercise that right in respect of a Unit, Annington would receive a capital sum in exchange for its interest, and would lose the right to both the future rent on the Unit, and the possibility of a hand back in the future of the relevant Unit. The capital sum payable for the Group's interest would be agreed with the MoD, or otherwise determined by a tribunal if agreement cannot be reached. The tribunal would determine a price which it considered to be equivalent to the market value at the time of Enfranchisement of the relevant Unit of the interest being enfranchised, subject to a small number of additional assumptions. The capital sum payable could be higher or lower than the value ascribed to such interest by the Group, and any such valuation would have inherent risks as set out above in "Property valuation is inherently subjective and uncertain". If the valuation of enfranchised Units in aggregate is lower than the value ascribed to such interests by the Group then such result could have an adverse effect on the Group's business, results of operations and financial condition.

If Annington's appeal is unsuccessful in the Enfranchisement Proceedings and the MoD maintains that it has the right to purchase the Group's interest in the MQE Units, there is no certainty as to the number or location of any Units the MoD will in fact enfranchise and no certainty as to the timing of any Enfranchisement actions.

In the event that the MoD enfranchises a significant number of Units during a time when market conditions are depressed, the overall reduction in rent that the Group receives from the MoD could have an adverse impact on the Group's business, results of operations and financial condition. In addition, the reduction in income that could otherwise be generated by the Enfranchisement of such Units under more favourable conditions, could have an adverse impact on the Group's business, results of operations and financial condition.

This lack of control over when and if such MQE Units are enfranchised and which Units are enfranchised could affect the Group's business significantly. The Group's financial position is underpinned by rental income receivable from the MoD. Although the Group expects that rent payments from the MoD will be sufficient to service its debt obligations and other financial liabilities for the foreseeable future, if it is established that the MoD has the right to enfranchise MQE Units, an unexpectedly high concentration of Enfranchisement actions involving a large number of MQE Units in the short term could jeopardise the stability of the Group's revenue.

Given it may take a significant length of time to conclude the Enfranchisement Proceedings, this uncertainty could continue to have an impact on the Group's property valuation and the cost of the Enfranchisement Proceedings could be significant.

#### Mitigating strategies

The Group has instructed leading law firms and barristers to appeal the Court's decision. Were the appeal not to be granted or should the Courts continue to find that the MoD has the right to enfranchise, and should the MoD decide to exercise enfranchisement rights in respect of a Unit, Annington would receive a capital sum in exchange for its interest and the compensation that the MoD would have to pay is determined by section 9 of the Leasehold Reform Act 1967. This provides that the amount payable should be the "amount which the property, if sold in the open market by a willing seller might be expected to realise" but on the assumptions that the property is not capable of enfranchisement, and is otherwise broadly subject to the same rights and obligations as the lease. If the parties cannot agree the price, it would be determined by an independent tribunal. Rent under the lease would be payable until a unit is transferred under this process and capital proceeds received.

The Group is also open to finding a constructive and mutually satisfactory settlement with the MoD.



# ENVIRONMENTAL, SOCIAL AND GOVERNANCE ('ESG')

#### CORPORATE RESPONSIBILITY

#### **Building Opportunities Sustainability Plan**

Annington believes that being a good corporate citizen and being commercially successful go hand in hand. The Group's commitment to sustainability is based on its desire to make society and the communities in which it operates better places, whilst recognising that it brings a commercial advantage, contributes to management of risks within operations, increases efficiency, and enhances the Group's reputation with key stakeholders.

The Group monitors its approach to sustainability, recognising the changing demands of society and the regulatory landscape as well as the views of its key stakeholders, particularly regarding environmental issues. To help manage the Group's various ESG initiatives and to align them with its business priorities, these activities are captured within a strategic framework, the Building Opportunities Sustainability Plan, which consists of three pillars: Caring for our People, Respecting our Environment and Valuing our Stakeholders. The Group's sustainability strategy is overseen by its Corporate Responsibility Taskforce (CRT). This Taskforce is led by our CEO who has Board level responsibility for sustainability. Standing members of the CRT include representatives from each part of the business for whom ESG issues form part of their role. The CRT meets quarterly and ESG is a standing agenda item at quarterly Board meetings.

In the reporting period, the Group implemented all 26 recommendations resulting from the ESG audit undertaken by a specialist ESG and sustainability consultancy in the previous year. This included three significant projects - the Group's first carbon footprinting exercise, its first materiality assessment and publication of its inaugural ESG Performance Report. Keen to understand its carbon emissions, the Group completed the carbon project six months ahead of schedule. Having determined its operational and organisational boundaries, the Group included expanded Scope 3 categories and measured emissions from Products and Services for the first time. The Group's first materiality assessment captured the views and opinions of a total of 61 key internal and external stakeholders and the results will be used to help the Group further develop its ESG strategy. Publication of the Group's inaugural ESG Performance

Report revealed the Group's alignment with UN Sustainable Development Goals ("SDGs") – including the sector-specific goals highlighted by RICS – SDG 4, 7, 8, 11 and 12. The Report included the Group's ESG targets against which progress will be measured. Once the ESG Strategy is finalised, the Group hopes to have more ambitious targets in the future. For further details of the Group's progress against TCFD recommendations are shown in Appendix 4. The sections below provide an overview of each of the Group's reporting pillars. Full details of progress made during the year can be found in Annington's ESG Performance Report available at www.annington.co.uk/sustainability/overview/.

#### **Caring for Our People**

Annington values its employees' commitment, professional development, and health and wellbeing and, in doing so, is aligned with the overall purpose of SDG 8 (Decent Work and Economic Growth). A comprehensive range of benefits aimed at promoting physical and mental health as well as excellent opportunities for personal and professional development are available to all staff.

In the reporting period, there were two programmes of note. The first focused on the health and well-being of Annington staff, which was the continued adoption of a hybrid working model. The second was designed to support the welfare of the Group's contractors through the introduction of a minimum standard for site 'welfare units'.

The Group understands the benefits of life-long learning and as such is aligned to SDG 4. In the reporting period, 87% of the assigned online training courses, both technical and soft skills based, were completed by staff. Additional continuing professional development courses, more tailored to their roles, were also undertaken by staff. In the financial year the Group invested an average of £1,220 per employee (2022: £1,245)

#### **DIVERSITY & INCLUSION**

Management is committed to supporting and achieving a working environment where equality and diversity are recognised, encouraged and valued. At 31 March 2023, there were 55 employees (2022: 55) with employee turnover at 20% (2022: 11%) and the overall gender split of the workforce is as follows:

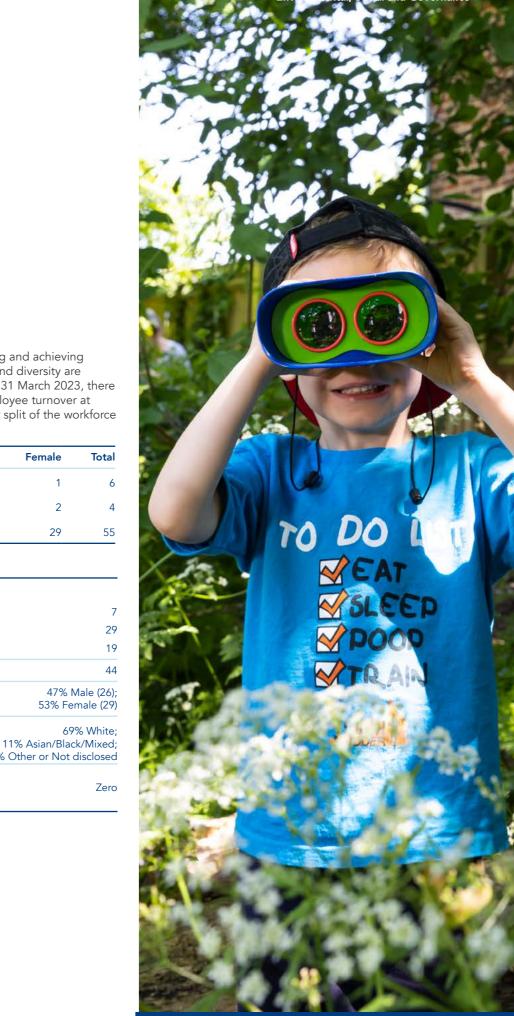
	Male	Female	Total
The Board	5	1	6
Senior executive team (excl board members)	2	2	4
All employees	26	29	55

#### **Equal opportunities reporting:**

Ethnicity

Age Range	
Under 30	7
30-50	29
Over 50	19
Average Age	44
Gender Split	47% Male (26) 53% Female (29)
	4004 MAIL:

Number of reported incidents of harassment and/or discrimination Zero in the workplace



Strategic Report | Environmental, Social and Governance **Environmental, Social and Governance** 

#### **Respecting the Environment**

#### **Reporting Framework and Oversight**

The Group and the Board of Directors recognise and understand that the nature of the business has environmental impacts and that it has a responsibility to consider and minimise these impacts where possible. The Group has a suite of environmental policies which apply to the Group, its contractors and suppliers which have been adopted by the Board and are regularly reviewed and updated.

The Group continues to consider how to contribute to the UK's stated aim to be Net Zero by 2050 and during the reporting period, undertook its first carbon footprinting exercise. Using internationally accepted standards, such as the Greenhouse Gas Protocol, the exercise determined the emissions and activities that fell within the Group's operational and organisational control. This resulted in the Group expanding its Scope 3 emissions categories to include Waste Generated in Operations, Fuel and Energy Related Activities and Products and Services for the first time. The insights gained into emissions hotspots will be key to informing the Group's planned carbon reduction strategy.

The Group welcomes the recommendations of the TCFD and recognises the impetus this will provide for companies and stakeholders to understand relevant climate-related risks and to ensure appropriate risk mitigation processes are in place. This is the Group's third year implementing the TCFD recommendations, and as evidenced by the Group's plans, it is committed to further developing its approach to meet the recommendations in full and in line with emerging legislative requirements.

The table in Appendix 4 shows a summary of the Group's progress against the TCFD recommendations.

#### **On-site Activity**

The Group is aligned to SDG 12 (Sustainable consumption and production patterns) and has policies in place governing the supply of materials and development practices; its Sustainable Procurement Policy outlines that materials and products are to be ethically sourced and have a low environmental impact while also maintaining its technical standards. Management has developed the supply chain, allowing for more visibility and control over the materials sourced for current and future projects. The Group continued to work with its suppliers when compiling material specifications for its projects. It incorporates sustainable design principles in all its projects to reduce the negative impacts on the environment, minimising waste and reducing the consumption of non-renewable resources and creating healthy, productive environments.

The Group's Environmental Policy guides management and its employees on reducing the consumption of utilities and materials as well as minimising the amount of waste produced on site. In the reporting period, the Group diverted from landfill 98.4% of its waste from operations against a target of 95%. Given the nature of materials found across former MQE properties, the Group has standardized requirements regarding specialist waste disposal and where possible seeks to reuse materials on site.

The Group complies with all legislation and Health and Safety regulations regarding the handling of hazardous/ contaminated material. Given the age of some of the properties, there have been instances where asbestos has been found. Any such materials have been, and will continue to be, professionally removed and disposed of or, where advised to do so, left in situ but appropriately treated, recorded and labelled.

In the reporting period, work continued on how to best incorporate low-carbon sources of heating and other energy efficiency measures into the Group's refurbishment projects to future-proof these homes for the next generation of occupants. A particular focus was given to furthering understanding of typical heat-loss and thermal performance challenges of former MoD homes. The resulting technical analysis of the most effective route to improvement/ decarbonisation of these buildings will be key to the Group's refurbishment strategy going forward. In line with SDG 7 (Access to affordable, reliable, sustainable and modern energy for all), the Group has utilised renewable energy sources in past new builds, including ground source heat pumps and PV panels. Further details of actions taken on individual sites, including works towards recognised accreditations including the BREEAM standard, can be found in Annington's ESG Performance Report.

Within the Group, APL has an obligation to report carbon usage under the Streamlined Energy & Carbon Reporting ('SECR') regulations. Whilst the Group is not individually required to report, it monitors its use of energy and resources and its policies in this area are summarised here. The metrics used to monitor the Group's energy consumption and greenhouse gas ('GHG') emissions is set out later within this section of the report. The risks and opportunities identified by the Group with respect to the environment are:

#### Opportunity /risk:

#### Impact and strategy:

Some Released Units require a complete demolition and rebuild. While this has a higher environmental impact than refurbishment, there is an opportunity to recycle materials from the demolition.

The use of recycled material has short- and long-term cost savings; concrete can be crushed and used for footpaths and non-adoptable highways as well as bed and backfill for drainage purposes. Often, recycled material can be used directly on the rebuilt site allowing for transportation charges (and related emissions) to

The Group's Sustainable Procurement Policy guides its purchasing to ensure it is sourcing low impact materials. As new development or dilapidation work is undertaken, the Group will investigate opportunities for the use of recycled materials and products.

Given the geographic spread of the Group's portfolio and proximity to MoD bases, there is a risk of Site contamination from previous uses.

Failure to identify and clean past contaminates could result in health regulatory charges and increased remediation costs. While there is a potential for high costs, the likelihood of this risk is relatively low.

Over 26 years, only two released Sites have been found to have traces of contamination and both were appropriately remediated. The Group will always inspect sites and undertake remediation work where necessary, removing contaminated material and securing a 'clean and inert' status. In relation to this, the Group complies with all legislation and Health and Safety regulations with regards to the handling of hazardous/contaminated material.

The potential impact of climate change on the Group's portfolio.

As part of the Group's ESG review, specialist advice and recommendations will be sought to further understand how climate change could potentially impact the portfolio in the short, medium and long-term.



THE GROUP INCORPORATES SUSTAINABLE DESIGN PRINCIPLES IN ALL ITS PROJECTS TO REDUCE THE NEGATIVE IMPACTS ON THE ENVIRONMENT. MINIMISING WASTE AND REDUCING THE CONSUMPTION OF NON-RENEWABLE RESOURCES AND CREATING HEALTHY. PRODUCTIVE ENVIRONMENTS.

Strategic Report | Environmental, Social and Governance

#### **Greenhouse Gas Reporting**

The Group reports its energy use and carbon emissions in accordance with the Companies (Directors' Report) and Limited Liability Partnerships (Energy and Carbon Report) Regulations 2018. The data detailed in this table represent emissions and energy use for which Annington are responsible, including electricity and gas use in our offices, electricity used in the common parts of the properties in our portfolio and fuel used in our vehicles.

The below figures detail the Group's total emissions by activity and scope in the year:

	2023			2022
_	Energy (kWh)	tCO2e	Energy (kWh)	tCO2e
Direct Emissions (Scope 1)				
Natural gas	1,789,829	326.7	1,135,063	207.9
Owned vehicles	436,967	99.9	474,061	109.4
	2,226,796	426.6	1,609,124	317.3
Indirect Emissions (Scope 2)				
Electricity	744,596	144.0	545,631	115.9
Other Indirect Emissions (Scope 3)				
Electricity T&D¹	-	13.2	-	10.2
Grey Fleet <sup>2</sup>	39,565	9.2	40,943	9.6
Total emissions	3,010,957	593.0	2,195,698	453.0

<sup>1</sup>Electricity Transmission and Distribution (T&D) refer to indirect emissions associated with grid losses which occur when getting electricity from power plant to organisation.

<sup>2</sup>Grey fleet relates to emissions and fuel used for transport in company vehicles or reclaimed mileage for private cars used on business.

Scope 1 emissions relate to direct emissions from greenhouse gases sourced, owned or controlled by the organisation.

Scope 2 emissions relate to indirect emissions from the generation of imported electricity, heat or steam consumed by the organisation.

Scope 3 emissions relate to other indirect emissions, which are the consequences of an organisation's activities but arise from sources that are owned or controlled by other entities.

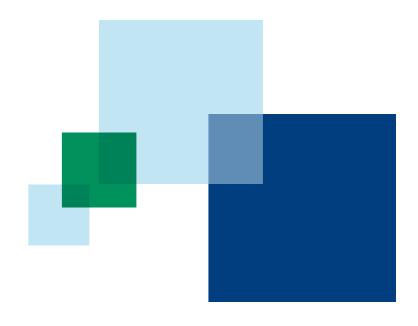
Carbon emission levels overall have seen an increase from 453.0 tCO2e in 2022 to 593.0 tCO2e in 2023. This is a result of the increase in properties held by the Group after being released by the MoD and prior to sale or rent. Consumption for void properties is estimated based on utilities payments made during the reporting period. The mix of Scope 1 vs Scope 2 emissions is highly dependent on the mix of properties released to the Group and whether they are connected to gas or electricity supplies and the timing of subsequent rentals or sales. Emissions from company owned vehicles has decreased due mainly to the less remote locations of the releases requiring less travel.

**Methodology:** In order to calculate emissions, the main requirements of the Greenhouse Gas Protocol Corporate Standard have been used along with the UK Government GHG Conversion Factors for Company Reporting 2021. Any estimates have been derived from actual historic consumption data or based on spend. No global energy use or emission data has been used as all group activity took place in the UK.

**Intensity metric:** The Group's emission intensity metric is calculated using the floor space of Annington's controlled and unoccupied properties (ft²) as this reflects the operational boundary of Annington's emissions reporting. Annington's SECR scope emission intensity for 2023 is 0.83 tCO2e per floor space (1,000 ft²) of unoccupied and controlled properties. The previous reporting year's figure (2021-2022) was 1.26 tCO2e per 1,000 ft². This shows a year-on-year decrease of 34%. This is in line with a 31% increase in absolute emissions and a 99% increase in floor space of controlled and unoccupied properties from releases over time.

**Energy efficiency actions/undertakings:** The Group has continued to build on efforts to reduce emissions from its car fleet by replacing petrol and diesel vehicles with hybrid models. 80% of fleet vehicles are now hybrid electric, increasing from 78% in the previous reporting period. An office move to new premises with a significantly improved EPC rating is being planned. Annington has also reviewed the office fit-out of potential new premises against a set of environmental good practice criteria by measuring against the RICS SKA rating scheme.

In the 2023 reporting period, the Group undertook an expanded carbon footprint assessment to incorporate emissions associated with its supply chain from building materials and waste. Annington continues to improve its understanding of its carbon footprint and potential reduction opportunities through further expansion of scope 3 categories to include emissions associated with employee transport, transport and distribution of goods as well as the use-phase emissions associated with sold properties. This will further enable the Group to contribute to the UK's net zero targets. It is also responding to the full version of the CDP Climate Change questionnaire.



#### **Valuing our Stakeholders**

Annington takes its responsibilities to the communities and environments in which it operates seriously and seeks to work only with partners and suppliers that subscribe to its business standards and values. During the year, the Group conducted its first materiality assessment aimed at understanding stakeholders' views and opinions on key ESG topics. A total of 61 internal and external stakeholders were either interviewed or surveyed and the results of the assessment will be used to further guide and influence the ESG strategy going forward.

Annington's refurbish, repurpose and revive ethos presents a unique opportunity to reinvigorate communities that have been neglected and, in some cases, abandoned, and in doing so, is aligned to SDG 11 (Sustainable Cities and Communities). Over and above internal refurbishment, the Group routinely works to improve the 'street scene' on its Sites to make the communities in which houses are situated more sustainable and more desirable places to live.

The Group tries to make home buying as straight forward as possible, aiming to ensure all buyers receive a consistent, fair and timely process. Where appropriate, buyers are offered the Annington Seal of Approval incentive, providing assurances of the services within their new property.

Where it does build new homes, the Group acts as a responsible developer, abiding by the Consumer Code for Home Builders to make the home buying process fairer and more transparent for buyers. Where possible, it also looks to achieve "Secured by Design" accreditation.

Many of Annington's suppliers and contractors are long-term partners and it is committed to treating them fairly. The selection process focuses on identifying companies who have proven experience in the industry, ensuring that they deliver high quality results and give the best results for customers.

The Group is closely aligned to SDG 8 (Decent Work and Economic Growth) and requires suppliers and contractors to share its commitment to quality, health and safety and environmental issues. Annington is committed to providing a safe working environment, with both its own and its contractors' safety management systems complying with UK Health and Safety legislation. It monitors and assesses implementation of its policies and systems through monthly independent health and safety checks on active sites, in addition to requiring contractors to undertake their own regular health and safety checks, as part of their contractual obligations. The Group complies with the Modern Slavery Act (2015) and maintains an Annual Slavery and Human Trafficking Statement, which is available at www.annington.co.uk.

Despite the increased number of releases from the MoD over the last two years and the consequent increased activity on-site, management can report the following:

	2023	2022
Contractor Incidents	7	1
Incidents reportable under RIDDOR	Nil	Nil
Employee work incidents	1	Nil

#### **Investing in Communities**

The Group is passionate about helping the wider military community as well as those local to our developments. During the reporting period, the Group supported local communities and charities that work with disadvantaged groups or those at risk of marginalisation and its activities in this regard are closely aligned with the targets of SDG 4 (Quality Education).

All charity partners and projects are assessed against four key principles and are aligned with the Group's corporate identity and culture – the Group seeks out focused, approachable, caring and experienced partners. It is the Group's intention that its charitable support will:

- Make a tangible and measurable difference to those receiving the Group's help;
- Work to alleviate disadvantage, ensuring fair and equitable treatment:
- Create a sense of community amongst military families and veterans; and
- Create opportunities for beneficiaries aimed at improving their lives.

For details on the charities that Annington has worked with during the year please refer to Annington's ESG Performance Report and its Charitable Giving Review.

In addition to monetary donations, which in 2023 totalled £0.4 million (2022: £0.5 million), the Group allows each employee to take up to three days paid leave to undertake volunteering work.

Since 1996, the Group has provided discounts to Armed Forces personnel wishing to buy a former MoD property. Furthermore, support to this important group of stakeholders has also been provided in the form of numerous charitable donations to a variety of military charities. In October 2018, Annington formalised its commitment to the Armed Forces community by signing the Armed Forces Covenant. Importantly, the Group's Covenant pledges include a range of incentives to Service and ex-Service personnel wishing to buy or rent an Annington property, as well as the following:

- continue to support Service personnel and their families living in Services' communities and ex-service personnel in the community;
- provide for the recreation and general needs of members of the Services who live in Services' communities and in particular for the improvement of the recreational facilities in the interests of social welfare and with the object of improving conditions for such families;
- provide support for activities and organisations with a connection to the Armed Forces; and
- maintain a close relationship with the Services by engaging representatives from the Forces' Federations.



#### Stakeholders - Statement on s172 of the Companies Act 2006

s172(1) of the Companies Act requires a director of a company to act in the way they consider, in good faith, would be most likely to promote the success of the company for the benefit of its members as a whole, and in doing so have regard (amongst other matters) to:

- (a) the likely consequences of any decision in the long-term;
- (b) the interests of the company's employees;
- (c) the need to foster the company's business relationships with suppliers, customers and others;
- (d) the impact of the company's operations on the community and the environment;
- (e) the desirability of the company maintaining a reputation for high standards of business conduct; and
- (f) the need to act fairly as between members of the company.

In meeting this requirement, the Group engages with various stakeholders in many ways:

Stakeholder	How the Board consults and considers stakeholder interests	More information	
Customers	The Group's largest customer is the MoD. While there is access at high level within the DIO on strategic issues, most day to day business is dealt with through the Joint Working Board (Annington and DIO), which is scheduled to meet quarterly and is chaired by the Head of Accommodation at DIO. The majority of the issues relate to the day-to-day running of the estate rather than strategic direction and decision	See the Service Family Accommodation and MoD Policy section of this report.	
	making but this forum is a good opportunity to discuss accommodation strategy with the MoD at a suitable level.	See the Valuing our Customers and	
For individual customers, the Group maintains regular engagement with solicitors and		Partners section under Corporate Responsibility.	
Shareholders	The Board comprises Non-Executive Directors, Terra Firma Directors and Executive Directors. This enables the Board to consult with Shareholders in real time. Further to this, members of the Board are in regular contact with Terra Firma representatives through informal meetings and formal events such as conferences and scheduled management meetings.	See the Directors' Report disclosures on Board and committee composition and Ownership Structure.	
Suppliers	Via the management team's regular contact with suppliers, the Group maintains strong relationships and open lines of communication. Information gained via these relationships is available to the Board via the Executive Directors and department heads who are welcomed at Board meetings in an ex officio capacity. The Group considers the interests of suppliers in many ways and this is evidenced by the Group's commitment to health and safety.	See the Valuing our Customers and Partners section under Corporate Responsibility.	





Stakeholder	How the Board consults and considers stakeholder interests	More information
Employees	The Group has a small number of employees and ensures the welfare and concerns of staff are taken into account when making decisions impacting them. The Group communicates with employees through a weekly report detailing all relevant business, market and staff news. Executive Directors meet weekly with key members of operational management and regular feedback is passed through senior managers' meetings. Staff Forums are held where all staff are invited to attend and participate, at least annually. Employees are anonymously surveyed on a biennial basis to gauge attitudes and sentiments to a range of factors, issues, and concerns.	See the Caring for People section under Corporate Responsibility.
The community	The majority of the Group's portfolio is located on or near to MoD bases. When these houses are released to the Group, it makes efforts to support the communities in which they are located.  The Group has also committed to the Armed Forces Covenant, providing a number of benefits to service personnel. The Group seeks feedback from the individual forces Families Federations and is in contact with the leadership of these organisations on a regular basis.	See the Investing in Communities section under Corporate Responsibility.
The environment	The Group considers the impact on the environment based not only on safety but also on benefit to the community. Decisions are taken in line with its Sustainable Procurement Policy to reduce its impact on the environment.  During the year, the Group implemented 26 recommendations resulting from the Group's ESG maturity assessment. Annington plans to further develop its ESG strategy to meet additional TCFD recommendations and consider how to contribute to the UK's net zero aims.	See the section on Respecting the Environment section under Corporate Responsibility.



# OUTLOOK AND GOING CONCERN

The Group's business activities, together with the factors likely to affect its future development, performance and position are set out in the Introduction, Group Overview, Strategy, Business Review and Financial Review as well as in this section.

The Group, through Annington Funding Plc ('AFP'), has issued £3.8 billion of unsecured corporate bonds in eight tranches. The Group has a further £400 million term loan and an undrawn revolving credit facility of £100 million. both expiring in 2028.

The Group meets its day-to-day working capital requirements from both rental income and property sales. Forecast revenue increases are highly predictable with a significant proportion attributable to the Site Review adjustment agreed in the December 2021 Settlement Agreement and the remainder from the BURR process where the forecasts reflect the recent high levels of residential rental growth seen across the UK.

In uncertain economic environments, such that there is uncertainty over the level of demand for properties, comfort is gained that the rental income is sufficient to meet debt service requirements without the need for sales. A significant number of Units could become void and the Group would still be able to service its debt obligations from the remaining rental income.

Following a successful liability management exercise in August 2022 Annington has c. £152.0 million of EUR bonds expiring July 2024. As at March 2023 the Group held £186.7 million of cash at bank. The Group does not plan to make a distribution from this balance, with cash instead being held to repay the remaining circa £152 million of 2024 bonds and to fund the working capital requirements of the Group.

Annington continues to generate cash through the sale of released properties and other non-core assets. The debt has a number of covenants to comply with under both the bonds and loan facility. The covenants attaching to the debt are set out in the Financial Review section. The Group's forecasts do not indicate any of these covenants will be breached in the foreseeable future. Further, the Group's forecasts do indicate that sufficient cash flow will be generated to cover payments of interest on its debt and generate significant additional free cash flows to allow for repurchasing debt, reinvestment or potential dividends to shareholders. Were this not possible, cash reserves and the undrawn revolving credit facility provides additional liquidity to the Group to allow the continued operation for the foreseeable future. The Group is satisfied that sufficient actions are available to mitigate any potential adverse impact on covenant compliance. The Board has taken into account the effects of current market conditions, including rising inflation and interest rates, a depressed UK residential sales market and the war in Ukraine. Possible downside effects considered included falling house prices, falling rental values and increased arrears from tenants. In all circumstances, cash reserves and rental receipts from the MoD were sufficient to fund the ongoing operations of the

As discussed previously under notices of enfranchisement, above, the High Court held that the MoD had acted lawfully, and found that the MoD enfranchisement notices on the eight properties are valid, and, in doing so, dismissed each of the judicial review and private law claims. Annington has sought permission to appeal the decision. Should this appeal be granted, the legal processes are

expected to take some time to resolve. Were the appeal not to be granted, the compensation that the MoD would have to pay is determined by section 9 of the Leasehold Reform Act 1967. This provides that the amount payable should be the "amount which the property, if sold in the open market by a willing seller might be expected to realise" but on the assumptions that the property is not capable of enfranchisement, and is otherwise broadly subject to the same rights and obligations as the lease. If the parties cannot agree the price, it would be determined by an independent tribunal. No negative impacts to our financial covenants are forecast in the foreseeable future.

After making enquiries, the Directors have a reasonable expectation that the Company and the Group have adequate resources to continue in operational existence for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the Annual Report and Financial Statements.

This Strategic Report is approved by the Board of Directors and signed on behalf of the Board.

I Rylatt Director 5 July 2023

#### Registered Office

1 James Street London, United Kingdom W1U 1DR



# DIRECTORS' REPORT

The Directors present their annual report on the affairs of the Group, together with the financial statements and auditor's report, for the year ended 31 March 2023.

#### **DIRECTORS**

The Directors who served throughout the year and up to the date of approval of the financial statements, except as noted, were as follows:

#### **Baroness Helen Liddell (Chairman) Independent Non-Executive Director** Appointed 1 April 2017

Baroness Helen Liddell has considerable political experience, having previously been a Member of Parliament from 1994-2005, during which time she held a variety of influential positions including Economic Secretary to the Treasury, Minister for Transport, Minister for Energy and Competitiveness in Europe and the Secretary of State for Scotland. Between 2005 and 2009, she was the British High Commissioner to Australia. Prior to entering Parliament. she held positions in the Scottish Trades Union Congress, worked for the BBC, the Labour Party, the Scottish Daily Record and the Sunday Mail and was the Chief Executive of Business Ventures.

#### Jonathan Short (Deputy Chairman) **Independent Non-Executive Director** Appointed 1 April 2017

Jonathan Short has a background predominately in banking and finance, having worked for American National Bank and Trust Company, S.G. Warburg, Baring Brothers, Lazard and Pramerica Real Estate Investors before setting up his own fund in 2007, Internos Global Investors, now known as Principal Real Estate Investors, an investment manager operating a broad range of real estate investment solutions. Jonathan has recently established a new business, IREMIS, a specialist pan-European real estate investment manager, whose first Fund is focussed on hotels.

#### Ian Rylatt **Chief Executive Officer** Appointed 7 May 2021

Ian Rylatt joined Annington in April 2021 from Balfour Beatty plc where he was Chief Executive Officer for a number of group businesses and member of the group Executive Committee. Since 2012, Ian was Chief Executive Officer of Balfour Beatty Investments, responsible for all the business's infrastructure and real estate / PRS investment activities including its US multi-family housing business and its Military Housing business, managing c. 35,000 homes for the US Department of Defense. Ian initially joined Balfour Beatty in 1998 as a Business Development Director. Prior to Balfour Beatty lan held a number of finance and equity investment related roles within Rolls Royce plc.

#### **Stephen Leung Chief Financial Officer** Appointed 1 April 2021

Stephen Leung has over 20 years' experience in the real estate sector and joined Annington in March 2021 from iQ Student Accommodation, where he had been CFO since 2015. He was previously Finance Director at Otium Real Estate Limited and has held positions at a number of leading real estate businesses including Land Securities and Trillium.

#### **David Tudor-Morgan Chief Operating Officer** Appointed 2 May 2023

David Tudor Morgan joined Annington as Chief Operating Officer in May 2023 and will take operational responsibility for Annington's Property, Rentals and Property Services functions. David was previously the Director of Estates at Regent's University, London and was formerly with British Land for 10 years where he held various roles, latterly as Director of Retail & Residential Property Operations. David is also a member of the Royal Institute of Chartered Surveyors.

#### **Nick Vaughan Non-Executive Director** Appointed 29 October 2012

Nick Vaughan has over 32 years' experience in the real estate sector and joined the Group in December 1998. He stepped down from his executive role on 1 January 2022. Prior to joining the Group, he worked for The British Land Company plc in various roles and previously, he was the Financial Director of a number of Rosehaugh plc group companies.

#### Vivek Ahuja Non-Executive Director Appointed 23 October 2018

Vivek Ahuja joined Terra Firma as a Partner and Group Chief Financial Officer in January 2018 and was appointed to the role of CEO of Terra Firma in July 2020. He joined the Board of Annington Limited in October 2018 as a representative of Terra Firma. Vivek has three decades of experience in global finance and over 20 years in senior finance roles.



Directors' Report Directors' Report

#### CORPORATE GOVERNANCE ARRANGEMENTS

The Group has not applied a formal corporate governance code as it believes its established and previously applied corporate governance principles currently sufficiently align with published corporate governance codes.

The Board sets the strategy, values and culture for the Group in furthering its success. To help them achieve this, the Board:

- delegates responsibilities to various committees, the functions and compositions of which are set out below;
- fosters relationships with stakeholders (refer to ESG section of the Strategic Report, including the statement on s.172 of the Companies Act): and
- conducts risk assessments and develops risk management systems in order to manage and mitigate identified risks (refer to the Principal Risks and Uncertainties section of the Strategic Report).

#### **BOARD AND COMMITTEE ATTENDANCE**

The number of board and committee meetings attended by each Director during the 2023 financial year was as follows:

	Board	Audit Committee	Nomination and Remuneration Committee	Overall Attendance
Total number of meetings	7	4	2	
Baroness Helen L Liddell	7	4	2	100%
Vivek Ahuja	7	4	2	100%
Jonathan Short	7	4	2	100%
Nick Vaughan	7	_*	_*	100%
Ian Rylatt	7	4*	2*	100%
Stephen Leung	7	4*	2*	100%

<sup>\*–</sup> Director was not a member of the committee therefore attendance was not required.

#### DIRECTORS' INDEMNITIES

Qualifying third party indemnity provisions were in place for all Directors of the Company and its subsidiaries for the current and preceding year.

#### THE ROLE OF THE BOARD

The Board is responsible for the long-term success, strategic direction and delivery of operational objectives. The Board provides leadership of the Group within the framework of prudent and effective controls, which enables risk to be assessed and managed. It sets the Group's strategic aims, ensures that the necessary financial and human resources are in place for it to meet its objectives and reviews management performance. The Board sets the Group's values and standards and ensures that its obligations to its shareholders and others are understood and met.

#### DETAILS OF THE BOARD AND COMMITTEE COMPOSITION, REMIT AND FREQUENCY OF MEETING

#### **Board of Directors**

The Board of Directors comprises at least two independent, Non-Executive Directors, up to two further Non-Executive Directors, who may be employed by Terra Firma Capital Partners Limited and the Group's Executive Directors. The Chairman is drawn from the Non-Executive Directors. The Board meets formally each quarter to review issues, progress being made and performance against budget, however additional meetings may be called to discuss any issues which may require resolution prior to the next formal Board meeting.

#### **Audit Committee**

The Audit Committee includes independent, Non-Executive Directors and at least one Non-Executive Director employed by Terra Firma Capital Partners Limited. Alongside other responsibilities, the Committee considers the ongoing effectiveness of controls and procedures operated by the executive team and considers whether there is a need for an internal audit function. With respect to external audits, the Committee receives a report from the Auditor presenting the audit plan prior to commencement of audit work and a report following substantial completion thereof, and conducts an assessment of the effectiveness of the external audit. The Committee has specifically considered the appropriateness of preparing financial statements on the 'going concern' basis.

#### **Nomination and Remuneration** Committee

The Nomination and Remuneration Committee includes the Chairman. Deputy Chairman and at least one Non-Executive Director employed by Terra Firma Capital Partners Limited. The Committee meets as required, but at least once per annum, to consider the overall remuneration packages of all staff and to review the staff appraisal process, which provides evidence for salary reviews and/or award of discretionary bonuses. The appraisal process seeks to identify individual development and training potential as well as assessing historical performance.

#### **Finance Committee**

The Finance Committee includes at least two Non-Executive Directors and up to two Non-Executive Directors employed by Terra Firma Capital Partners Limited and two Executive Directors. The Committee meets as required to discuss and consider appraised project strategies above the Investment Committee's approval threshold and to consider financing strategy. Any major projects or significant investments will be referred to the Board for ultimate approval. No meetings were necessary during the

#### **Investment Committee**

During the year, the Investment Committee has included the Executive Directors and senior executives. The Committee meets as required to discuss and consider project strategies. Any major projects or significant investments or sales will be referred to the Finance Committee or Board for ultimate approval.

#### **Operational Review Meetings**

The Executive Directors, along with key members of operational management, meet every Monday morning in order to consider results from the previous week, provide an update on short-term issues and to prioritise work for the coming week. This meeting forms the basis for compiling a weekly report which is subsequently sent to Terra Firma Capital Partners. A further report is circulated to

A meeting of Executive Directors and key senior management is held quarterly. This ensures that all those present are kept up to date with the Group's progress and any issues affecting the operations of the Group. Those present are charged with disseminating the information to their teams. Each senior manager also produces a monthly progress report and has monthly progress meetings with the Chief Executive, on a one-to-one basis.

A summary of board composition and its diversity as at 31 March 2023 is set out in the tables below:

#### **Board composition**

Total number of Directors	•
Executive Directors	2
Non-Executive Directors	2
Independent Non-Executive Directors	•
Independent Non-Executive Chairman and Director	•

#### **Non-Executive Director tenure** (including the Chairman and excluding Executive Directors)

Under 3 years	1
3 – 6 years	3

#### Gender diversity (including the Chairman)

Female	1
Male	5
Total	6

Directors' Report Directors' Report

#### **Remuneration Report**

The Nomination and Remuneration Committee meets as required but at least annually to review all salary, bonus, any long-term incentive plans and other benefits available to Directors and staff, to ensure remuneration packages continue to be competitive in order to attract, retain and motivate experienced individuals and to drive the Group forward in achieving its objectives.

All staff are employed by the Group through Annington Management Limited as lead employer. It has always been the Group's policy to maintain a small core team to manage the activities of the Group and to outsource certain operational activities to other organisations. This has allowed Annington to access professional services as required, enabling the Group to manage the fluctuating activity levels in the portfolio across England and Wales more efficiently. Where employee turnover has occurred, the Group has adapted its structure to meet current and expected future requirements.

The Group operates an annual staff appraisal process, requiring managers and their staff to discuss the year completed, to address any issues arising and to provide staff development where appropriate. These meetings are also used to set objectives for the coming year. The appraisal form is reviewed by the relevant Director and each individual is 'scored' across a series of headings. The appraisal process has been further developed during the year to include interim appraisals which allows staff to revisit and refocus on objectives set, and to ensure alignment with the requirements of the annual bonus process. As in previous years, all staff appraisals are subject to review by the Remuneration Committee.

Details of the Directors' remuneration are included in Note 6.

#### **GUIDELINES FOR DISCLOSURE AND** TRANSPARENCY IN PRIVATE EQUITY

The Group is defined as a portfolio company for the purposes of the "Guidelines for Disclosure and Transparency in Private Equity" issued by the Guidelines Monitoring Group. This Annual Report and Financial Statements, comprising the Strategic Report, the Directors' Report, the Financial Statements and the Notes to the Financial Statements has been prepared in accordance with Part V of that document "Guidelines for Enhanced Disclosure by Portfolio Companies and Private Equity Firms".

#### OWNERSHIP STRUCTURE AND **ECONOMIC BENEFIT**

Annington Holdings (Guernsey) Limited ('AHGL'), a company registered in Guernsey, is the immediate parent of Annington Limited. AHGL is a subsidiary of the Terra Firma Special Opportunities Fund I ('TFSOFI'), with a further ownership interest held by the Terra Firma Special Opportunities Fund II ('TFSOFII'). TFSOFI and TFSOFII are managed by General Partners that are ultimately owned by Terra Firma Holdings Limited (Guernsey), a company registered in Guernsey, which the Directors regard as the ultimate parent entity. The ultimate controlling party is Guy Hands.

TFSOFI was established as a single asset fund with the purpose of acquiring Annington from Nomura. Terra Firma had previously managed Nomura's investment in Annington. Having raised funds from investors around the world, both institutional and private, TFSOFI closed in December 2012. In 2017, to further support Annington's growth strategy, Terra Firma raised TFSOFII, as a parallel investor in Annington. Terra Firma appoints up to two Directors to the Board of Annington Limited.

#### GOING CONCERN

After making enquiries, the Directors have a reasonable expectation that the Company and the Group have adequate resources to continue in operational existence for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the annual report and financial statements.

Further details regarding the adoption of the going concern basis can be found within the Going Concern section of the Strategic Report.

#### CHARITABLE AND POLITICAL DONATIONS

During the year the Group made charitable donations of £0.4 million (2022: £0.5 million), principally to local charities serving the communities in which the Group operates. The Group made no political donations during the year (2022: fnil).

Further information on the charitable activities of the Group is provided in the Strategic Report.

#### FINANCIAL INSTRUMENTS AND RISK MANAGEMENT POLICIES

Financial instruments and risk management policies are addressed in Note 22.

#### LINKS TO STRATEGIC REPORT

The areas of potential risks and uncertainty which face the business, details of its financing and its future outlook are addressed in the Strategic Report. An indication of likely future developments in the business and development activities are included in the Strategic Report. Information regarding stakeholder engagement and ESG reporting, including carbon reporting, is included in the Strategic Report.

#### EMPLOYMENT OF DISABLED PERSONS

Applications for employment by disabled persons are always fully considered, bearing in mind the aptitudes of the applicant concerned. In the event of members of staff becoming disabled every effort is made to ensure that their employment with the Group continues and that appropriate training is arranged. It is the policy of the Group that the training, career development and promotion of disabled persons should, as far as possible, be identical to that of other employees.

#### DIVIDENDS

Our policy is to distribute free cash flow subject to maintaining financial policies and suitable cash reserves to ensure the Group's operational needs can be met. The Group's unsecured debt strategy provides operational flexibility and the Group maintains a policy of maintaining a BBB rating. The cash balance at 31 March 23 year-end was £186.7 million. The Group does not plan to make a distribution from this balance at this time, with cash instead being held to repay the remaining circa £152 million of 2024 bonds and to fund the working capital requirements of the Group.

#### SUBSECUENT EVENTS

On 15 May 2023, the High Court handed down its judgment on Annington's property law proceedings and judicial review application against the MoD. The Court held that the MoD had acted lawfully, and found that the MoD enfranchisement notices on the 8 properties are valid and dismissed each of the judicial review and private law claims. We are surprised and disappointed by the outcome and are of the view that the Court was wrong to conclude that the steps taken by the MoD are lawful. We will appeal the Court's decision.

The judgment provided evidence of circumstances that existed at balance sheet date and has been treated as an adjusting post-balance sheet event in line with the guidance provided in IAS 10 Events after the Reporting Period. The valuation for the MQE therefore takes into account the High Court's judgement that the MoD may enfranchise units within the estate and Annington's plans to appeal. Within the discount rates applied when valuing the MQE Portfolio, a factor of 0.375% was included to reflect the risk associated with the liquidity and marketability of the MQE (2022: 0.25%). This adjustment amounts to a circa £500 million reduction, 7% of the reported fair value (2022: £415m and 5%).

#### AUDITOR

Each of the persons who is a Director at the date of approval of this annual report confirms that:

- so far as the Director is aware, there is no relevant audit information of which the Company's auditor is unaware; and
- the Director has taken all the steps that he/she ought to have taken as a Director to make himself/ herself aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006.

Deloitte LLP has expressed their willingness to continue in office as auditor and arrangements have been put in place for them to be reappointed as auditor in the absence of an Annual General Meeting.

Approved by the Board of Directors and signed on behalf of the Board.

S Leung Director

5 July 2023

Registered Office

1 James Street London, United Kingdom W1U 1DR

Statement of Directors' Responsibilities Independent Auditor's Report

# STATEMENT OF DIRECTORS' RESPONSIBILITIES

The Directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare such financial statements for each financial year. Under that law, the Directors have elected to prepare the Group financial statements in accordance with International Financial Reporting Standards ('IFRSs') and have also chosen to prepare the parent company financial statements under IFRSs. Under company law, the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Group and of the profit or loss of the Group for that year.

In preparing these financial statements, International Accounting Standard 1 requires that directors:

- properly select and apply accounting policies;
- present information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information:
- provide additional disclosures when compliance with the specific requirements in IFRSs are insufficient to enable users to understand the impact of particular transactions, other events and conditions on the entity's financial position and financial performance; and
- make an assessment of the Group's ability to continue as a going concern.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Group's transactions and disclose with reasonable accuracy at any time the financial position of the Group, and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Directors are responsible for the maintenance and integrity of the corporate and financial information included on the Group's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other iurisdictions.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBER OF ANNINGTON LIMITED

#### REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

#### **Opinion**

In our opinion:

- the financial statements of Annington Limited (the 'parent company') and its subsidiaries (the 'group') give a true and fair view of the state of the group's and of the parent company's affairs as at 31 March 2023 and of the group's loss for the year then ended;
- the group financial statements have been properly prepared in accordance with United Kingdom adopted international accounting standards and International Financial Reporting Standards (IFRSs) as issued by the International Accounting Standards Board (IASB);
- the parent company financial statements have been properly prepared in accordance with United Kingdom adopted international accounting standards and as applied in accordance with the provisions of the Companies Act 2006; and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements which comprise:

- the consolidated income statement:
- the consolidated statement of comprehensive income;
- the consolidated and parent company balance sheets;
- the consolidated and parent company statements of changes in equity;
- the consolidated cash flow
- the statement of accounting policies;
- the related notes 1 to 35 and a to j.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom adopted international accounting standards and, as regards the parent company financial statements, as applied in accordance with the provisions of the Companies Act 2006.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our

We are independent of the group and the parent company in accordance with the ethical requirements that are

relevant to our audit of the financial statements in the UK, including the Financial Reporting Council's (the 'FRC's') Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our

#### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Our evaluation of the directors' assessment of the group's and parent company's ability to continue to adopt the going concern basis of accounting included:

- financing facilities including nature of facilities, repayment terms and
- linkage to business model and medium-term risks
- assumptions used in the forecasts
- amount of headroom in the forecasts (cash and covenants)
- sensitivity analysis
- sophistication of the model used to prepare the forecasts, testing of clerical accuracy of those forecasts and our assessment of the historical accuracy of forecasts prepared by management.

Independent Auditor's Report Independent Auditor's Report

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the group's and parent company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

#### Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud

In preparing the financial statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a quarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: www.frc.org.uk/ auditorsresponsibilities. This description forms part of our auditor's report.

#### Extent to which the audit was considered capable of detecting irregularities, including fraud

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed

We considered the nature of the group's industry and its control environment, and reviewed the group's documentation of their policies and procedures relating to fraud and compliance with laws and regulations. We also enquired of management about their own identification and assessment of the risks of irregularities.

We obtained an understanding of the legal and regulatory framework that the group operates in, and identified the key laws and regulations that:

- had a direct effect on the determination of material amounts and disclosures in the financial statements. These included. UK Companies Act, tax legislation; and
- do not have a direct effect on the financial statements but compliance with which may be fundamental to the group's ability to operate or to avoid a material penalty.

We discussed among the audit engagement team, including relevant internal specialists such as tax and valuations specialists, regarding the opportunities and incentives that may exist within the organisation for fraud and how and where fraud might occur in the financial statements.

As a result of performing the above, we identified the greatest potential for fraud in the following area, and our specific procedures performed to address it are described below:

The valuation of investment property is an area of judgement due to the use of assumptions and estimates to derive the valuation and therefore we have identified this as a potential fraud risk. The risk is specifically focussed on those judgements which carry the greatest risk of misstatement being the setting of discount rates, including the impact of the Special Assumption, rental inflation and the number of unit releases by the MoD. In response to this specific risk we have assessed management's design and implementation of controls over the inputs provided to CBRE and their review of the valuation outputs. We worked with our real estate valuation and analytics specialists to challenge the assumptions used including the benchmarking to available market data seeking appropriate rationale and evidence ensuring, where appropriate, that the assumptions were within an acceptable range. We also tested the integrity and logic of the CBRE valuation model.

In common with all audits under ISAs (UK), we are also required to perform specific procedures to respond to the risk of management override. In addressing the risk of fraud through management override of controls, we tested the appropriateness of journal entries and other adjustments; assessed whether the judgements made in making accounting estimates are indicative of a potential bias; and evaluated the business rationale of any significant transactions that are unusual or outside the normal course of business.

In addition to the above, our procedures to respond to the risks identified included the following:

- reviewing financial statement disclosures by testing to supporting documentation to assess compliance with provisions of relevant laws and regulations described as having a direct effect on the financial statements:
- performing analytical procedures to identify any unusual or unexpected relationships that may indicate risks of material misstatement due to fraud:
- enquiring of management and inhouse and external legal counsel concerning actual and potential litigation and claims, and instances of non-compliance with laws and regulations; and
- reading minutes of meetings of those charged with governance.

#### REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

#### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the group and of the parent company and their environment obtained in the course of the audit, we have not identified any material misstatements in the strategic report or the directors' report.

#### Matters on which we are required to report by exception

Under the Companies Act 2006 we are required to report in respect of the following matters if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns;
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in respect of these matters.

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Helen Wildman ACA (Senior statutory auditor) For and on behalf of Deloitte LLP Statutory Auditor London, United Kingdom

5 July 2023

Financial Statements | Consolidated Income Statement **Consolidated Statement of Comprehensive Income** 

# FINANCIAL STATEMENTS

# CONSOLIDATED INCOME STATEMENT

### FOR THE YEAR ENDED 31 MARCH 2023

	Note	2023 £'000	2022 £'000
Property rental income	4	219,323	205,495
Property operating expenses		(8,154)	(6,779)
Net rental income	4	211,169	198,716
Other operating income	5	4,509	2,633
Administrative expenses		(17,843)	(15,339)
Other operating expenses		(555)	(548)
Site Review costs	5	-	(7,419)
Enfranchisement Proceedings costs	5	(10,572)	(4,108)
Profit on disposal of investment properties	7	6,136	7,367
Profit on disposal of inventory		219	258
Unrealised property revaluation (losses)/gains	10	(681,033)	490,274
Share of results of joint ventures after taxation	13	100	(209)
Operating (loss)/profit	5	(487,870)	671,625
Finance income	8	8,655	26
Finance costs	8	(149,839)	(120,940)
(Loss)/profit before taxation		(629,054)	550,711
Taxation credit	9	1,885	945
(Loss)/profit for the year after taxation		(627,169)	551,656

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

### FOR THE YEAR ENDED 31 MARCH 2023

	Note	2023 £'000	2022 £'000
(Loss)/profit for the year		(627,169)	551,656
Items that may subsequently be recycled through the income statement			
Cash flow hedge:			
Fair value gains on cash flow hedge	21	6,121	4,006
Reclassification of fair value (losses)/gains included in the income statement	8	(4,570)	4,218
Recycling of hedge reserve on termination of swaps		(3,120)	-
Total other comprehensive (loss)/income		(1,569)	8,224
Total comprehensive (loss)/income for the year		(628,738)	559,880
Total comprehensive (loss)/income attributable to shareholder		(628,738)	559,880

The accompanying Notes (1 to 35) should be read in conjunction with these financial statements.

Financial Statements | Consolidated Balance Sheet **Consolidated Statement of Changes in Equity** 

# CONSOLIDATED BALANCE SHEET

### AT 31 MARCH 2023

	Note	2023 £′000	2022 £'000
Non-current assets			
Investment properties	10	7,738,244	8,518,259
Plant and equipment	11	308	417
Right-of-use assets	12	1,162	1,045
Investment in joint ventures	13	2,138	2,053
Deferred tax assets	9	56,425	51,364
Derivative financial instruments	21	475	-
		7,798,752	8,573,138
Current assets			
Inventory	14	-	6,128
Trade and other receivables	15	15,013	10,795
Cash and cash equivalents	16	186,718	181,787
		201,731	198,710
Investment properties held for sale	10	67,068	15,105
Total assets		8,067,551	8,786,953
Current liabilities			
Trade and other payables	17	(47,052)	(48,896)
Rental income received in advance		(45,683)	(42,820)
Lease liabilities	19	(293)	(703)
Provisions	20	(20,763)	(15,220)
		(113,791)	(107,639)
Non-current liabilities			
Trade and other payables	17	(2,731)	-
Loans and borrowings	18	(4,177,694)	(4,160,229)
Lease liabilities	19	(785)	(185)
Deferred tax liabilities	9	(63)	(88)
Provisions	20	(5,502)	(8,466)
Derivative financial instruments	21	-	(14,623)
		(4,186,775)	(4,183,591)
Total liabilities		(4,300,566)	(4,291,230)
Net assets		3,766,985	4,495,723
Capital and reserves			
Share capital	23	84,756	84,756
Share premium	24	480,401	480,401
Merger reserve	25	(10,000)	(10,000)
Hedging reserve	26	(319)	1,250
Retained earnings	27	3,212,147	3,939,316
Total equity		3,766,985	4,495,723

The accompanying Notes (1 to 35) should be read in conjunction with these financial statements.

The financial statements of Annington Limited, registered number 08271384, were approved by the Board of Directors and authorised for issue on 5 July 2023.

Signed on behalf of the Board of Directors

#### S Leung

Director

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

### FOR THE YEAR ENDED 31 MARCH 2023

	Share capital £'000	Share premium £'000	Merger reserve £'000	Hedging reserve £'000	Retained earnings £'000	Total equity £'000
At 1 April 2021	84,756	480,401	(10,000)	(6,974)	4,351,260	4,899,443
Total comprehensive income for the year	-	-	-	8,224	551,656	559,880
Dividends paid	-	-	-	-	(963,600)	(963,600)
Balance at 31 March 2022	84,756	480,401	(10,000)	1,250	3,939,316	4,495,723
Total comprehensive loss for the year	-	-	-	(1,569)	(627,169)	(628,738)
Dividends paid	-	-	-	-	(100,000)	(100,000)
Balance at 31 March 2023	84,756	480,401	(10,000)	(319)	3,212,147	3,766,985

The accompanying Notes (1 to 35) should be read in conjunction with these financial statements.

Financial Statements | Consolidated Cash Flow Statement Notes to the Financial Statements

# CONSOLIDATED CASH FLOW STATEMENT

### FOR THE YEAR ENDED 31 MARCH 2023

	Note	2023 £'000	2022 £'000
Net cash from operating activities	28	189,406	178,842
Tax paid		(5,200)	(8,586)
Net cash inflow from operating activities		184,206	170,256
Investing activities			
Proceeds from sale of investment properties		93,738	105,121
Development and acquisition of investment properties	10	(143)	(999)
Refurbishment expenditure on investment properties	10	(32,247)	(13,433)
Purchase of plant and equipment	11	(35)	(246)
Receipts from joint ventures	13	15	-
Interest received		2,173	26
Net cash inflow from investing activities		63,501	90,469
Financing activities			
Interest and other financing costs		(142,144)	(105,527)
Dividends paid		(100,000)	(963,600)
Repayments made on borrowings		(496,935)	-
Proceeds from new borrowings		515,104	800,000
Debt issuance costs and refinancing fees		(7,919)	(6,414)
Proceeds from settlement of swaps		359,275	-
Payments made on settlement of swaps		(369,415)	-
Interest payments on lease obligations		(25)	(24)
Principal payments on lease obligations		(726)	(793)
Lease termination payments		-	(6)
Net cash outflow from financing activities		(242,785)	(276,364)
Net increase/(decrease) in cash and cash equivalents		4,922	(15,639)
Cash and cash equivalents at the beginning of the year		181,787	197,509
Exchange differences on cash and cash equivalents		9	(83)
Cash and cash equivalents at the end of the year	16	186,718	181,787

The accompanying Notes (1 to 35) should be read in conjunction with these financial statements.

# NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 MARCH 2023

#### I. CORPORATE INFORMATION

Annington Limited ('the Company') is a company incorporated in the United Kingdom under the Companies Act 2006.

The Company is a private company limited by shares and is registered in England and Wales. The address of its registered office is 1 James Street, London, United Kingdom, W1U 1DR. Information on the Group's ultimate parent is presented in Note 34.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of preparation**

The financial statements have been prepared in accordance with International Financial Reporting Standards ('IFRS') and interpretations as adopted by the United Kingdom. They have also been prepared in accordance with the Companies Act 2006.

These financial statements are presented in pound sterling, which is the functional currency of the parent company and the Group. All values are rounded to the nearest thousand (£'000), except where otherwise indicated. They have been prepared on the historical cost basis, except for property revaluation gains and losses, investment in subsidiary companies and derivative financial instruments that are measured at revalued amounts or fair values at the end of each reporting period, as explained in the accounting policies below. Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

#### **Basis of consolidation**

Subsidiaries are those entities controlled by the Group. Control is assumed when the Group has the power to direct relevant activities of an entity, exposure, or rights, to variable returns of an entity and the ability to use its power over an entity to affect the amount of its returns. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. All intragroup transactions, balances, income and expenses are eliminated on consolidation.

#### Going concern

The financial statements are prepared on a going concern basis as explained in the Going Concern section of the Strategic Report.

#### Fair value measurement

Certain of the Group's accounting policies and disclosures require the measurement of fair values. Fair values are categorised into three different levels in a fair value hierarchy, in accordance with IFRS 13 Fair Value Measurement, and is based on the inputs used in the valuation techniques as follows:

**Level 1:** Quoted prices (unadjusted) in active markets for identical assets or liabilities.

**Level 2:** Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

**Level 3:** Inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Further information regarding the assumptions made in measuring fair values is included in Note 10 and Note 22.

### Critical accounting judgements and key sources of estimation uncertainty

The preparation of the financial statements requires management to make judgements, estimates and assumptions that may affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses.

The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant including rising inflation and interest rates, the war in Ukraine, and the continuing impacts of the UK's exit from the European Union. Actual results may differ from these estimates.

Further details regarding key sources of estimation uncertainty for the Group can be found within Notes 9 (with respect to deferred tax), 10 (with respect to the valuation of investment properties) and 20 (with respect to the provision for utilities).

### New Standards, interpretations and amendments effective from 1 April 2022

The Group has adopted all new accounting standards, interpretations and amendments, which have become effective for the year ended 31 March 2023. The application of these has had no material impact on the Group's financial statements.

Financial Statements | Notes to the Financial Statements

### 3. NEW STANDARDS AND INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE

At the date of authorisation of these financial statements, the following new and revised IFRSs have been issued and adopted by the UK Endorsement Board ('UKEB') but are not yet effective:

	보이면 되었으면 가게 되었다면 되었다.	
New/Amended Standards and Interpretations		Effective date (annual periods beginning on or after)
IAS 1 Amendments	Amendments to the Classification of Liabilities as Current or Non-current	1 January 2023
IAS 1 and IFRS Practice Statement 2	Amendments to Disclosure of Accounting Policies	1 January 2023
IAS 8 Amendments	Amendments to the Definition of Accounting Estimates	1 January 2023
IAS 12 Amendments	Amendments to Deferred Tax from Single Transactions	1 January 2023
IFRS 16 Amendment Effective Date	Amendments to Lease Liabilities in a Sale and Leaseback Transaction	1 January 2024
IAS 1 Amendments Effective Date	Amendments to the Classification of Liabilities as Current or Non-current	1 January 2024

These standards and interpretations have not been early adopted by the Group and are not expected to have a material impact on the consolidated financial statements of the Group in future periods.

#### 4. PROPERTY AND NET RENTAL INCOME

#### **ACCOUNTING POLICY**

#### Property rental income - revenue recognition

Property rental income from investment properties is accounted for on an accruals basis and recognised on a straight-line basis over the operating lease term. Rent increases arising from Rent Reviews not able to be determined at the outset of the lease are taken into account when such reviews have been settled with the tenants. Lease incentives and costs associated with entering into tenant leases are amortised over the lease term.

	2023 £'000	2022 £'000
Property rental income	219,323	205,495

#### Net rental income

Net rental income comprises property rental income less property operating expenses. Property operating expenses are expensed as incurred.

The Group generates substantially all of its net rental income, profits before taxation and net assets from residential property investment in England and Wales.

#### 5. OPERATING PROFIT

#### **ACCOUNTING POLICY**

Operating profit is stated after other operating income, charging depreciation, and auditor remuneration, and before finance income and finance costs.

	2023 £'000	2022 £'000
Depreciation of plant and equipment	142	112
Depreciation of right-of-use assets	811	838
Loss on disposal of plant and equipment	2	1
(Gain)/loss on disposal of right-of-use assets	(1)	9
Other operating income		
Dilapidation income	4,480	2,590
Net profit from property management	4	38
Sundry income	25	5
Total other operating income	4,509	2,633
Auditor's remuneration		
Fees payable to the Company's auditor for the audit of the Company	64	83
Fees payable to the Company's auditor for the audit of the Company's subsidiaries	356	293
Total audit fee	420	376
Non-audit remuneration		
Other assurance services	75	100
Total non-audit fee	75	100

#### **Enfranchisement Proceedings Costs**

The Group has incurred costs to legally challenge the MoD's attempt to enfranchise eight units forming part of the MQE. Following a joint hearing in the Administrative Court and Chancery Division, a judgment was handed down in May 2023 in which Annington's claims were dismissed. The Group will appeal the decision. Further details regarding these proceedings can be found in the Strategic Report.

The costs relating to the Enfranchisement Proceedings are outside the normal scope of the Group's operations and are material. Legal costs of £10.6 million (2022: £4.1 million) have been incurred in the year and have been disclosed separately in the income statement due to their exceptional nature. Included in the costs of £10.6 million is an amount of £2.25 million relating to a payment on account for the MoD's court costs. The final amount of costs to be awarded, if any, is contingent upon the final resolution of any subsequent appeals process. This has been disclosed as a contingent liability in Note 22.

#### Site Review costs

As previously reported, in December 2021, Annington reached an agreement with the MoD to settle the Site Review process to replace the previous discount rate of 58% with the new discount rate of 49.6%. No Site Review costs have been incurred in the year ended 31 March 2023, however, 2022 comparative year costs amounting to £7.4 million have been separately disclosed in the income statement as they were considered exceptional in nature due to their size and infrequent occurrence.

### 6. INFORMATION REGARDING DIRECTORS AND EMPLOYEES

#### **ACCOUNTING POLICY**

#### **Employee benefits**

The Group provides a range of benefits to employees, including annual bonuses, long-term incentives, paid holiday arrangements and defined contribution plans.

Short-term benefits, including holiday pay and other similar non-monetary benefits, are recognised as an expense in the year in which the service is rendered. Long-term benefits are recognised in the income statement as and when vesting occurs. Outstanding balances due to employees are shown as a liability.

The cost of providing contributions to employees' personal defined contribution schemes is charged to the income statement as contributions are made. Differences between contributions payable in the year and contributions actually paid are shown as either accruals or prepayments in the balance sheet.

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### 6. INFORMATION REGARDING DIRECTORS AND EMPLOYEES (CONTINUED)

	2023 £'000	2022 £'000
Directors' emoluments		
Aggregate emoluments representing short-term employee benefits	1,547	2,544

No retirement benefits are accruing to Directors. Emoluments, for the highest paid Director amounted to £0.6 million (2022: £0.6 million). No Directors' emoluments were paid to those Directors who are employed by Terra Firma Capital Partners Limited.

	2023 Number	2022 Number
Average monthly number of persons employed (including Directors)		
Administrative	32	31
Operations	25	22
	57	53
		· , (2)
	2023 £'000	2022 £'000
Staff costs incurred during the year		
Wages and salaries including Directors' emoluments	9,031	6,973
Social security costs	1,268	954
Other pension costs	395	368
	10,694	8,295

The Company has no direct employees. All staff are employed by the subsidiary, Annington Management Limited, on behalf of the Group.

The other pension costs disclosed above represents the Group's contributions to employees' personal defined contribution pension schemes.

Wages and salaries include an accrual for the future potential payments of the discretionary Long Term Incentive Plans (LTIPs). The LTIP scheme was established for the period 1 April 2021 to 31 March 2026 and amounts are payable in April 2026. This will be included in directors remuneration on payment.

### 7. PROFIT ON DISPOSAL OF INVESTMENT PROPERTIES ACCOUNTING POLICY

Gains or losses on the sale of properties are accounted for on a legal completion of contract basis. The difference between the net disposal proceeds and the carrying amount of the asset is recognised in the income statement in the period of derecognition. Where estimated costs were attributed to properties sold, but changes to those estimates were made in a subsequent period, they are recognised as late costs incurred and expensed/credited to profit on disposal of investment properties.

	2023 £'000	2022 £'000
Sales proceeds	95,485	107,749
Selling costs	(1,760)	(2,628)
Net disposal proceeds	93,725	105,121
Carrying value of properties disposed	(83,792)	(95,658)
Late costs incurred on units sold	(3,797)	(2,096)
	6,136	7,367

During the year, disposals of 394 properties (2022: 481 properties) were completed.

Late costs relate mainly to the change in the estimated obligation to provide utility adoption services on base dependent units that have been have sold in previous years (refer to Note 20).

#### 8. FINANCE INCOME AND COSTS

#### ACCOUNTING POLICY

Interest income is recognised over time, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

Finance costs, including any transaction costs, are charged to the income statement using the effective interest rate method.

	2023 £'000	2022 £'000
Finance income		
Interest receivable	2,173	26
Gain on bond refinancing	3,362	-
Recycle of hedge reserve on termination of swaps	3,120	-
	8,655	26
Finance costs		
Interest payable on unsecured fixed rate notes	125,222	107,988
Amortisation of issue costs	2,874	2,935
Interest payable on bank loans	15,665	7,118
Foreign exchange loss/(gain) on financing	5,091	(4,146)
Transfer to equity for cash flow hedge	(4,570)	4,218
Unwinding of discount on provisions	1,218	1,351
Effect of change in discount rate on utilities provision	(209)	327
Loss on debt modification	3,735	-
Other finance expenses	788	1,125
Finance costs on lease transactions	25	24
Total finance costs	149,839	120,940

#### 9. TAXATION

#### **ACCOUNTING POLICY**

Taxation for the year comprises current and deferred tax, which is recognised in the income statement.

#### Current tax

Current tax is measured at the amount expected to be recovered from, or paid to, the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted, or substantively enacted at the balance sheet date. Taxable profit differs from profit before tax as reported in the income statement because it excludes some items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible.

#### **Deferred** tax

Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the balance sheet date. Deferred tax liabilities are recognised for all taxable temporary differences, except:

 in respect of taxable temporary differences associated with investments in subsidiaries and interests in joint arrangements, when the timing of the reversal of the temporary differences can be controlled by the Group and it is probable that the temporary differences will not reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised based on tax laws and rates that have been enacted or substantively enacted at the balance sheet date.

The Group has elected to offset the deferred tax assets and liabilities as:

- the Group has a legally enforceable right to set off current tax assets against current tax liabilities; and
- the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same taxation authority and intend to settle current tax assets and liabilities on a net basis, or to realise the assets and settle the liabilities simultaneously.

#### Key source of estimation uncertainty

Deferred tax assets are recognised to the extent that it is probable that future taxable profits will be available against which unused tax losses can be utilised. The assessment of future taxable profit is based on management's judgement regarding the reliability of internal forecasts and estimates regarding future growth rates and costs. Estimates and assumptions could prove to be inaccurate, which may significantly affect deferred tax balances recognised.

#### 9. TAXATION (CONTINUED)

	2023 £'000	2022 £'000
Current tax		
United Kingdom corporation tax at 19% (2022: 19%)	(3,201)	(6,094)
Deferred tax recognised in income state	ment	
Deferred taxation: origination and reversal of temporary differences	5,086	7,039
Total taxation for the year recognised in income statement	1,885	945

The standard rate of current tax for the year, based on the UK standard rate of corporation tax is 19% (2022: 19%). The rate of tax for the current and preceding year differs from the standard tax rates for the reasons set out in the following reconciliation:

	2023 £'000	2022 £'000
(Loss)/profit before taxation	(629,054)	550,711
Tax credit/(charge) at the standard rate	119,520	(104,635)
Factors affecting the current tax for the	e year:	
Expenses not deductible for tax purposes	(537)	(480)
Non-taxable income	2,657	157
Revaluation of investment properties	(129,396)	93,152
Utilisation of tax losses	4,555	5,712
Deferred tax release	5,086	7,039
Taxation for the year recognised in income statement	1,885	945

The rate of Corporation Tax for the UK remains at 19% for the year ended 31 March 2023. The UK Corporation Tax Rate will be 25% effective from April 2023. The March 2023 calculation of current and deferred tax use the 19% and 25% rates, respectively.

#### **Deferred** tax

The movement in deferred tax is as set out below:

	Accelerated tax		
	depreciation £′000	Tax losses £'000	Total £'000
At 1 April 2021	(39)	44,276	44,237
(Charge)/credit to income statement	(49)	7,088	7,039
At 31 March 2022	(88)	51,364	51,276
Credit to income statement	25	5,061	5,086
At 31 March 2023	(63)	56,425	56,362

Deferred tax assets and liabilities are offset where the Group is permitted to do so. The following is an analysis of the deferred tax balances:

	2023 £'000	2022 £'000
Deferred tax assets	56,425	51,364
Deferred tax liabilities	(63)	(88)
Net deferred tax liabilities	56,362	51,276

At the balance sheet date, the Group has unused tax losses of £1,120.1 million (2022: £1,145.0 million) available for offset against future profits. A deferred tax asset of £56.4 million has been recognised in respect of these losses (2022: £51.4 million), leaving £223.6 million of unrecognised deferred tax assets (2022: £232.2 million). Deferred tax assets have been recognised based on the Group's reasonable expectation that their utilisation is probable based on internal forecasts. This has resulted in the recognised deferred tax asset at March 2023 representing the forecast utilisation of deferred tax assets for the next five (2022: five) financial years.

Annington Limited's immediate parent entity, Annington Holdings (Guernsey) Limited ('AHGL') has confirmed to the Board of Annington Limited that it qualifies as an Open Ended Investment Company, and consequently, as a Collective Investment Vehicle, and has made an exemption election under the Non Resident Capital Gains Tax legislation. While this exemption is in place, Annington Limited and its subsidiaries are exempt from capital gains tax on investment property disposals. A consequence of this that the Group does not recognise deferred tax liabilities relating to these capital gains.

No deferred tax liabilities are recognised on temporary differences associated with investments in subsidiaries and interests in joint ventures for the current and preceding year in accordance with the accounting policy.

Deferred tax balances at 31 March 2023 are measured at 25% (2022: 25%).

#### **10. INVESTMENT PROPERTIES**

#### **ACCOUNTING POLICY**

Investment properties comprise property that is held to earn rentals or for capital appreciation or both. Investment properties are measured initially at cost, including transaction costs. Transaction costs include transfer taxes and other professional fees. Subsequent to initial recognition, expenditure is capitalised to investment properties if it is deemed to enhance the value of the properties. At each year end, investment properties are revalued at fair value, adjusted for related provisions. The fair value is determined annually by professionally qualified external valuers on a portfolio basis such that individual property calculations are not performed. Changes in fair value are included in the income statement in the period in which they arise. As permitted by IAS 40, the Group does not derecognise replaced parts as it is assumed that through the application of the fair value model, the property values will reflect any losses in value at reporting date. No depreciation is provided in respect of investment properties.

Where specific investment properties are expected to sell within the next 12 months, their carrying value is classified as held for sale within current assets.

Investment properties are transferred to investment properties held for sale if their carrying amount is intended to be recovered through a sales transaction rather than continuing use. This condition is regarded as met if the sale is highly probable, the property is available for immediate sale in its present condition, the property is being actively marketed, and management is committed to the sale, which is expected to qualify as a completed sale within 12 months from the date of classification.

Investment properties held for sale continue to be measured in accordance with the accounting policy for investment properties.

#### Key source of estimation uncertainty

The valuation of the investment properties portfolio is inherently subjective as it utilises, among other factors, comparable sales data and the expected future rental revenues. The valuer exercises professional judgement when determining what market observations are used in the assessment of fair value. If any assumptions made in the valuation prove to be inaccurate, this may mean that the value of the investment properties portfolio differs from the valuation, which could have a material effect on the financial position of the Group. Further information regarding valuation techniques and inputs used in determining the fair value of investment properties is set out further on in this note.

2023	Investment properties £'000	Investment properties held for sale £'000	Total £'000
Valuation			
Carrying value at 1 April	8,518,259	15,105	8,533,364
Additions - development and acquisitions	143	-	143
Additions – refurbishment expenditure	32,247	-	32,247
Transfer from inventory	4,025	-	4,025
Disposals	(68,687)	(15,105)	(83,792)
Change in utilities obligation	358	-	358
Transfer to investment properties held for sale	(73,826)	73,826	-
Unrealised property revaluation gains	(674,275)	(6,758)	(681,033)
Total carrying value at 31 March	7,738,244	67,068	7,805,312
			Section 1

2022	Investment properties £'000	Investment properties held for sale £'000	Total £'000
Valuation			
Carrying value at 1 April	8,087,751	35,531	8,123,282
Additions - development and acquisitions	999	-	999
Additions – refurbishment expenditure	13,433	-	13,433
Disposals	(60,127)	(35,531)	(95,658)
Change in utilities obligation	1,034	-	1,034
Transfer to investment properties held for sale	(13,734)	13,734	-
Unrealised property revaluation gains	488,903	1,371	490,274
Total carrying value at 31 March	8,518,259	15,105	8,533,364

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#### 10. INVESTMENT PROPERTIES (CONTINUED)

Properties would have been included on an historical cost basis at £1,405.8 million (2022: £1,427.9 million).

As at 31 March 2023 there were 251 (2022: 70) investment properties classified as held for sale, with disposal expected within the next 12 months.

	2023 £'000	2022 £'000
The carrying value of investment proproperties held for sale comprises:	perties and inv	estment/
Freehold	543,713	560,410
Long leaseholds	5,094	6,540
Very long leaseholds (over 900 years)	7,256,505	7,966,414
	7,805,312	8,533,364
A STATE OF FREE PROPERTY.		
	2023 £'000	2022 £'000
Reconciliation of fair value to carrying	g value:	
Fair value as estimated by the external valuer	7,792,965	8,525,603
Add: amounts included in utilities provision	12,347	7,761
Carrying value for financial reporting purposes	7,805,312	8,533,364

IFRS requires the fair value of investment properties be adjusted for assets or liabilities recognised separately on the balance sheet. Due to the method used by the external valuer in calculating fair value, when arriving at carrying value, the Group has adjusted the valuation of investment properties to exclude that portion of the utilities provision (Note 20) relating to properties still held by the Group.

All leasehold properties leased by the MoD are maintained by them and remain entirely under their control. The identification of surplus properties and the timing of their release to the Group is entirely at the discretion of the MoD and, upon receiving not less than six months' notice, the Group is obliged to accept any properties declared surplus.

Future minimum rents receivable under non-cancellable operating leases are disclosed in Note 30.

Substantially all of the Group's investment properties generated rental income in the current and prior year, with the exception of the plots and infill areas that are held for future development.

The Group's freehold and long leasehold interests in its investment properties were valued as at 31 March 2023 by an external valuer, Rupert Driver BSc MRICS of CBRE Limited. The valuation, which was prepared on a portfolio basis, was subject to the existing leases, underleases and tenancies as advised but otherwise with vacant possession.

The valuer's opinion in relation to the MQE was derived primarily using a discounted cash flow approach, supplemented by comparable recent market transactions on arm's length terms in relation to the Non-MQE: Surplus Estate. The valuer's opinion in relation to the AST and other bulk tenancies in the Group was derived with reference to recent market transactions on arm's length terms. Both of these were undertaken in accordance with the requirements of IFRS 13, Fair Value Measurement and the RICS Valuation - Global Standards 2022, as amended, except where it was not, in practical terms, feasible to comply due to the large number of properties involved. The valuation incorporates a Special Assumption that the Judgment regarding the Enfranchisement Proceedings was handed down at the valuation date, as described further below.

This is a 'Regulated Purpose Valuation'. CBRE has a policy of rotating the Lead Valuer of the portfolio at least every five years. This is CBRE and Rupert Driver's third year conducting the annual valuation. CBRE has confirmed that the total fees earned from the Annington group of companies is less than 5.0% of its total UK revenues, which may be deemed as minimal

Assumptions and valuation models used by the valuers are typically market related, such as yield and discount rates. For the other Units, these are based on their professional judgement and market observation.

The fair value measurement hierarchy level for all investment properties as at 31 March 2023 was Level 3 significant unobservable inputs (2022: Level 3). There were no transfers between the levels of the fair value hierarchy during the current or prior year.

#### 10. INVESTMENT PROPERTIES (CONTINUED)

Investment property valuations are inherently subjective, depending on many factors, including property location, expected future net rental value, market yields and comparable market transactions. In valuing the properties, the following assumptions have been adopted and incorporated into the valuation model:

2023	Fair value £'000	Unobservable inputs	Input
MQE			
Fair value	7,256,505		
Valuation technique		Discounted cash flow	
		Annualised gross rent (£'000 p.a.)	213,597
		Estimated future rent increase (20 year average (%)	3.93% p.a.
		Long-term House Price Inflation (%)	3.00% p.a.
		Discount rates (%)	5.875 – 7.125%
		Discount to SAVPV (%)	15.00%
Non-MQE - Surplus Estate			
Fair value	205,470		
Valuation technique		Discounted cash flow & vacant possession market comparison	
		Discount rate for bulk disposal (%)	6.00%
		Net yield on rented units (%)	4.50 – 5.50%
		Discount to SAVPV (%)	15.00%
Non MQE – Rentals Portfolio			
Fair value	330,990		
Valuation technique		Vacant possession market comparison	
		Net yield (%)	4.10 – 5.50%
		Discount to SAVPV (%)	10.00 – 20.00%
Fair value at 31 March 2023	7,792,965		

Within the above discount rates for the MQE Portfolio, a factor of 0.375% was included to reflect the risk associated with the liquidity and marketability of the MQE during the Enfranchisement Proceedings. This adjustment amounts to a circa £500 million reduction, 7% of the fair value reported above (2022: £415 million reduction and 5%).

#### **IO. INVESTMENT PROPERTIES (CONTINUED)**

2022	Fair value £'000	Unobservable inputs	Input
MQE			
Fair value	7,966,414		
Valuation technique		Discounted cash flow	
		Annualised gross rent (£'000 p.a.)	190,318
		Estimated future rent increase (20 year average (%)	3.12% p.a.
		Long-term House Price Inflation (%)	3.00% p.a.
		Discount rates (%)	4.30 - 6.50%
		Discount to SAVPV (%)	7.00%
Non-MQE - Surplus Estate			
Fair value	181,177		
Valuation technique		Discounted cash flow & vacant possession market comparison	
		Discount rate for bulk disposal (%)	6.00%
		Net yield on rented units (%)	3.85 – 4.75%
		Discount to SAVPV (%)	10.00%
Non MQE – Rentals Portfolio			
Fair value	378,012		
Valuation technique		Vacant possession market comparison	
		Net yield (%)	3.60 – 4.70%
		Discount to SAVPV (%)	3.50 – 7.00%
Fair value at 31 March 2022	8,525,603		

Had the MQE Portfolio valuation discount rates increased by 0.2%, the valuation, all other factors remaining constant, would have decreased by £262.0 million. Conversely, had the MQE Portfolio valuation discount rates decreased by 0.2%, the valuation, all other factors remaining constant, would have increased by £278.0 million.

There are other interrelationships (changes in gross rent, estimated future rent increase and long-term HPI) between unobservable inputs as they are determined by market conditions, and so the valuation movement in any one period depends on the balance between them. If these inputs move in opposite directions, (i.e. gross rents increase and discount rates decrease), valuation movements can be amplified whereas if they move in the same direction they may offset reducing the overall net valuation movement.

#### II. PLANT AND EQUIPMENT

#### **ACCOUNTING POLICY**

Plant and equipment are stated at cost less accumulated depreciation and any provision for impairment. Depreciation is charged to the income statement on a straight-line basis over the estimated useful life, which is determined for each asset. The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis. The useful life applied to plant and equipment range between 2-10 years (2022: 2-10 years).

	2023 £'000	2022 £′000
Cost		
At 1 April	1,822	1,665
Additions	35	246
Disposals	(12)	(89)
At 31 March	1,845	1,822
Accumulated depreciation		
At 1 April	1,405	1,380
Depreciation charge for the year	142	112
Disposals	(10)	(87)
At 31 March	1,537	1,405
Net book value		
At 31 March	308	417

#### 12. RIGHT-OF-USE ASSETS

#### **ACCOUNTING POLICY**

Right-of-use assets are depreciated over the shorter period of the lease term and useful life of the underlying asset. The average lease life on computer equipment is 5 years, buildings are 10 years and the motor vehicles are 3 years. For further information on the lease liabilities, refer to Note 19.

2023	Computer equipment £'000	Buildings £'000	Motor vehicles £'000	Total £'000
	1 000	1 000	1 000	1 000
Cost				
At 1 April	220	2,374	542	3,136
Additions	-	812	120	932
Disposals	-	-	(55)	(55)
At 31 March	220	3,186	607	4,013
Accumulated depreciation				
At 1 April	141	1,730	220	2,091
Depreciation charge for the year	44	567	200	811
Disposals	-	-	(51)	(51)
At 31 March	185	2,297	369	2,851
Net book value				
At 31 March	35	889	238	1,162

2022	Computer equipment £'000	Buildings £'000	Motor vehicles £'000	Total £′000
Cost				
At 1 April	234	2,374	553	3,161
Additions	-	-	300	300
Disposals	-	-	(311)	(311)
Remeasurement adjustments	(14)	-	-	(14)
At 31 March	220	2,374	542	3,136
Accumulated depreciation				
At 1 April	97	1,154	222	1,473
Depreciation charge for the year	44	576	218	838
Disposals	-	-	(220)	(220)
At 31 March	141	1,730	220	2,091
Net book value				
At 31 March	79	644	322	1,045

#### 13. INVESTMENT IN JOINT VENTURES

#### **ACCOUNTING POLICY**

The results, assets and liabilities of joint ventures are accounted for using the equity method. Investments in joint ventures are carried in the balance sheet at cost as adjusted for post-acquisition changes in the Group's share of the net assets of the joint venture, less any impairment. Losses in a joint venture in excess of the Group's interest in that entity are recognised only to the extent that the Group has incurred legal or constructive obligations on behalf of the joint venture.

The Group's joint venture undertakings at 31 March 2023 are set out below. Each of these entities operates within the United Kingdom.

#### **Held through Annington Developments Limited**

Name of joint venture	Principal activity	Holding	Held since
Countryside Annington (Mill Hill) Limited	Property development	50.00%	8 December 2006

On 12 January 2023, the Company concluded its investment in the Annington Wates (Cove) Limited joint venture as it was formally dissolved on that date.

The Group's interest in these entities is held as 100% interest in "X" Ordinary shares. Each of these entities has issued 500 "X" Ordinary and 500 "Y" Ordinary shares. The rights of the holders of these classes of shares are identical and rank in pari passu.

#### **Held through Annington Property Limited**

Name of joint venture	Principal activity	Holding	Held since
The Inglis Consortium LLP	Property development	28.55%	4 April 2011

The Group's rights and obligations with respect to The Inglis Consortium LLP are set out in the Co operation agreement and Limited Liability Partnership Deed dated 4 April 2011. Under this agreement the Group benefits from an interest in the partnership's operations and profits set at 28.55%, but has one third of the voting rights. All partnership decisions must be formed by unanimous agreement.

The Group's investment in joint ventures is presented in aggregate in the table below:

	Share of net assets £'000	Loans £'000	Total £'000
At 1 April 2021	1,262	1,000	2,262
Share of loss for the year	(209)	-	(209)
At 31 March 2022	1,053	1,000	2,053
Distributions	(15)	-	(15)
Share of profit for the year	100	-	100
At 31 March 2023	1,138	1,000	2,138

The Group's share of losses from joint ventures represents those from continued operations. The joint ventures have not recorded any other comprehensive income and the share of losses disclosed in the above table also represents the Group's share of total comprehensive income.

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#### 14. INVENTORY

#### **ACCOUNTING POLICY**

Inventory consists of land and buildings held for development and is valued at the lower of cost and net realisable value. Cost represents the acquisition price including legal and other professional costs associated with the acquisition, together with subsequent development costs, net of amounts transferred to costs of sale. Net realisable value is the expected proceeds that the Group expects on sale of a property or current market value net of associated selling costs.

	2023 £'000	2022 £'000
Work in progress	-	6,128

The cost of inventories recognised as an expense and included in cost of sales amounted to £6,315,084 (2022: £3,607,109).

There were no impairments of inventory during the year (2022: £nil).

#### **15. TRADE AND OTHER RECEIVABLES**

#### **ACCOUNTING POLICY**

Trade and other receivables are initially recognised at fair value when the Group becomes entitled to receive the contractual cash flows and are subsequently measured at amortised cost using the effective interest method less any impairment.

Impairment provisions for receivables are recognised based on a forward looking expected credit loss model.

#### **Trade receivables**

The Group applies the simplified approach in measuring expected credit losses for its trade receivables and contract assets. A provision matrix is used to measure expected credit losses whereby trade receivables are grouped on similar credit risk and aging, with credit loss percentages applied based on historical performance.

	2023 £'000	2022 £'000
Amounts falling due within one year		
Trade receivables	85	113
Accrued income	8,068	4,548
Prepayments	856	963
Other receivables	2,015	3,163
Corporation tax	3,973	1,974
Other taxes	16	34
	15,013	10,795

The carrying value of trade and other receivables approximates the fair value.

Accrued income relates to dilapidations claims submitted or conditionally agreed.

Trade receivables are stated after provisions for impairment of £50,202 (2022: £55,598).

#### **16. CASH AND CASH EQUIVALENTS**

#### **ACCOUNTING POLICY**

Cash and cash equivalents comprise cash at bank, short-term deposits and short-term highly liquid investments that are readily convertible to known amounts of cash and that are subject to an insignificant risk of changes in value.

Short-term investments relate to shares held in an investment company that holds highly liquid cash funds. The fair value of the short-term investments has been determined based on the redemption rules as set out in the product's prospectus. Redemption requests can be made at any time on a dealing day as set out in the product's prospectus.

Cash and cash equivalents are limited to instruments with a maturity of less than three months.

	2023 £'000	2022 £'000
Cash on hand and at bank	17,984	34,953
Short-term deposits	-	2,427
Short-term investments	168,734	144,407
Cash and cash equivalents	186,718	181,787

#### 17. TRADE AND OTHER PAYABLES

#### **ACCOUNTING POLICY**

Trade and other payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

	2023 £'000	2022 £'000
Amounts falling due within one year		
Trade payables	1,563	1,726
Accruals	45,110	46,503
Social security and other taxes	359	292
Retention creditors	20	327
Other	-	48
	47,052	48,896
Amounts falling due after one year		
Accruals	2,731	-

The carrying value of trade and other payables approximates the fair value.

Accruals falling due after one year relates to the long-term incentive plan for executive directors. This accrual represents two years vested out of a five-year scheme.

#### 18. LOANS AND BORROWINGS

#### **ACCOUNTING POLICY**

Loans and borrowings are initially recognised at fair value less the transaction costs directly attributable to their issue. After initial recognition, interest bearing loans and borrowings are subsequently measured at amortised cost using the effective interest rate method, such that discounts and costs are charged to the income statement over the term of the borrowing at a constant return on the carrying amount of the liability. The debt and associated accrued interest is classified as current and non-current based on the contractual payments required within 12 months of the balance sheet date.

	2023 £'000	2022 £'000
Amounts falling due between one	and five years	
Unsecured notes	632,688	1,128,943
Unsecured bank loans	398,833	397,565
	1,031,521	1,526,508
Amounts falling due after five year	rs	
Unsecured notes	3,146,173	2,633,721
Total non-current loans and borrowings	4,177,694	4,160,229
Total loans and borrowings	4,177,694	4,160,229

In August 2022, the Group undertook a liability management exercise, whereby €426.7 million 2024 Euro bonds and £143.5 million 2025 Sterling bonds were refinanced and the associated cross currency swaps part redeemed. This was funded by a new £400 million 11 year issue maturing in 2033 and a £135 million discounted tap issue of the 2047 bonds. Following the refinancing, the weighted average maturity of the Group's debt increased to 12.5 years (from 11.5 years at 31 March 2022) with a weighted average cost of 3.33% (31 March 2022: 3.00%). The refinanced bonds were redeemed via a tender offer at a slight discount to par value and a profit of £6.5 million has been recorded in finance income as a result of the refinancing.

The Group holds eight tranches of corporate, unsecured bonds, totalling c.£3.8 billion and a term loan of £400 million, also unsecured. A revolving credit facility of £100 million is also available to the Group, which has never been drawn against. In February 2023, the term loan and revolving credit facilities were extended from March 2025 to February 2028. The terms are largely unchanged from the previous facilities and carry a headline margin of 185bp over spread-adjusted

A reconciliation of debt movement is provided in Note 29.

#### **19. LEASE LIABILITIES**

#### **ACCOUNTING POLICY**

Lease liabilities are capitalised at the lease's inception at the fair value of the leased property or, if lower, the present value of the minimum lease payments.

Lease liabilities relate to lease contracts on office buildings, motor vehicles and communications infrastructure.

	2023 £'000	2022 £'000
Maturity analysis		
Amounts falling due within one year	330	714
Amounts falling due between one and five years	484	186
Amounts falling due after five years	442	-
Minimum lease payments	1,256	900
Less: future finance charges	(178)	(12)
Present value of lease obligations	1,078	888
Current	293	703
Non-current	785	185
Total lease liabilities	1,078	888

A reconciliation of the lease liability movement is provided in Note 29.

#### 20. PROVISIONS

#### **ACCOUNTING POLICY**

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle that obligation and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the balance sheet date, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (when the effect of the time value of money is material).

#### Key source of estimation uncertainty

#### **Utilities provision**

When determining the provision for utilities, the estimation technique requires an assumption be made of the future cost and the timing of works to connect Sites to public utilities. These estimated cash flows are then discounted at an appropriate rate that reflects current assessments of the risks associated with the liability. The inputs, if not accurate, could have a material effect on the provision balance. As an example, if the discount rate assumption increased/decreased by 0.5%, the provision would decrease by £0.4 million/increase by £0.5 million, respectively.

#### Warranty provision

When determining the warranty provision on the sale of new build properties, the estimation technique requires an assumption to be made of the future costs. When doing so, estimates of costs and future inflation are made which, if not accurate could have a material effect on the provision balance.

#### Make good provision

When determining the make good provision on leased properties, the estimation technique requires an assumption to be made of the future costs and timing of work to be completed. When doing so, estimates of costs and future inflation are made, which, if not accurate could have a material effect on the provision balance. The estimated future costs are subject to negotiation with the landlord at the time of which the liability becomes due.

#### 20. PROVISIONS (CONTINUED)

	Warranty provision £'000	Make good provision £'000	Utilities provision £'000	Total £′000
2023				
At 1 April	143	463	23,080	23,686
Unwinding of discount	-	17	1,201	1,218
Effect of change in discount rate	-	-	(209)	(209)
Change in estimated obligation				
- through profit and loss	(45)	-	3,854	3,809
- through investment properties	-	-	358	358
- through investment properties	-	11	-	11
Utilised	(11)	-	(2,597)	(2,608)
At 31 March	87	491	25,687	26,265
Current provision	67	331	20,365	20,763
Non-current provision	20	160	5,322	5,502
	87	491	25,687	26,265
	ZOZNA ZOZNA	e sky salk vestall	7	
	Warranty provision £'000	Make good provision £'000	Utilities provision £'000	Total £'000
2022				
At 1 April	153	451	20,769	21,373
Unwinding of discount	-	12	1,339	1,351
Effect of change in discount rate	-	-	327	327
Change in estimated obligation				
- through profit and loss	21	-	2,096	2,117
- through investment properties	-	-	1,034	1,034
- through investment properties Utilised	(31)	-	1,034 (2,485)	1,034 (2,516)
		- 463		
Utilised	(31)	463	(2,485)	(2,516)
Utilised At 31 March	(31)		(2,485)	(2,516)

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#### 20. PROVISIONS (CONTINUED)

#### **Utilities** provision

At the point of purchase in 1996, the Married Quarters Estate included certain Sites that are dependent on the related technical base for the provision of utilities. The MoD has undertaken to supply utilities to those Sites for the period they are rented to the MoD and for Released Units, until at least the 25th anniversary of the purchase. Where there have been releases of property that are currently base dependent or there is a constructive obligation to provide for the adoption of certain utilities on units which are not base dependent, a provision has been made to separate these units where the Company has a committed present obligation to separate these units, including Units still on hand at 31 March 2023. This amount has been added back to the investment property valuation to avoid double accounting for the obligation (refer Note 10). The provision has been discounted in accordance with the relevant borrowing costs of the Group. There is a contingent liability and asset (refer Note 31) in respect of base dependent Units where it is possible that an obligation to separate these Units may arise in the future.

#### Warranty provision

The warranty provision relates to the estimated costs to repair any defects that come to light during the warranty period on the sale of new build properties. The Group is legally obligated to rectify property defects in accordance with UK legislation. The Group's exposure is mitigated by contractors' guarantees and insurance policies.

#### Make good provision

The make good provision relates to the estimated cost of restoration work agreed to be carried out on the Group's leased properties at the end of their lease terms in 2023 and in 2032.

#### 21. DERIVATIVE FINANCIAL INSTRUMENTS

#### **ACCOUNTING POLICY**

The Group uses derivative financial instruments to reduce exposure to foreign exchange rate risk. The Group does not hold or issue derivative financial instruments for speculative purposes.

Derivatives are initially recognised at fair value at the date a derivative contract is entered into and are subsequently remeasured to their fair value at each balance sheet date. Changes in the fair value are recognised in profit or loss immediately unless the derivative is designated and effective as a hedging instrument, in which event the timing of the recognition in profit or loss depends on the nature of the hedge relationship.

#### **Hedge accounting**

Hedges of foreign currency exchange risk on firm commitments are accounted for as cash flow hedges. The relationship between the hedging instrument and the hedged item, along with its risk management objective and its strategy for undertaking hedge transactions, is documented at the inception of the hedge relationship. Additionally, on an ongoing basis, the Group documents whether the hedging

instrument is highly effective in offsetting changes in fair values or cash flows of the hedged item attributed to the hedged risk, which is when the hedging relationships meet all of the following hedge effectiveness requirements:

- there is an economic relationship between the hedged item and the hedging instrument;
- the effect of credit risk does not dominate the value changes that result from that economic relationship; and
- the hedge ratio of the hedging relationship is the same as that resulting from the quantity of the hedged item that the Group actually hedges and the quantity of the hedging instrument that the entity actually uses to hedge that quantity of hedged item.

#### Cash flow hedges

The effective portion of changes in the fair value of derivatives, that are designated and qualify as cash flow hedges, is recognised in other comprehensive income ('OCI') and accumulated in the hedging reserve. The gain or loss relating to the ineffective portion is recognised immediately in profit or loss, and is included in the 'other gains and losses'

Amounts previously recognised in OCI and accumulated in equity are reclassified to profit or loss in the periods when the hedged item is recognised in profit or loss, in the same line of the income statement as the recognised hedged item.

The Group discontinues hedge accounting only when the hedging relationship ceases to meet the qualifying criteria.

The Group holds cross currency swaps of €173.3 million, converting the nominal balance to £152.0 million. These swaps mitigate the volatility of foreign currency movements in future interest and capital payments on its Euro denominated bonds. The hedge is considered highly effective as per the currency risk assessment in Note 22 and the Group continues to apply hedge accounting with respect to these swaps.

	2023	2022
	£′000	£′000
Financial assets/(liabilities) carried at fa	air value through	OCI
Cross currency swaps that are in designated hedge accounting	475	(14.623)

Reconciliation of movements in derivative financial asset/(liability):

	2023 £'000	Terminated £'000	Revaluation adjustment £'000	2022 £'000
Cross currency swaps	475	8,977	6,121	(14,623)
Total derivative financial assets/ (liabilities)	475	8,977	6,121	(14,623)

Further details of derivative financial instruments are provided in Note 22.

#### 22. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

#### **ACCOUNTING POLICY**

Financial assets and financial liabilities are recognised when the Group becomes party to the contractual provisions of the instrument. Financial assets and financial liabilities are initially measured at fair value and net of directly attributable transaction costs as appropriate.

#### **Financial assets**

#### Impairment of financial assets

The Group's expected credit losses are updated at each reporting date to reflect changes in credit risk since initial recognition.

#### **Financial liabilities**

The Group's financial liabilities include trade and other payables, loans and borrowings and derivative financial instruments.

The Group has the following financial instruments:

	Note	2023 £'000	2022 £'000
Financial assets			
Cash and receivables:			
Trade and other receivables	15	10,168	7,824
Cash and cash equivalents	16	186,718	181,787
Assets measured at fair value thr	ough O	CI:	
Cross currency swaps	21	475	-
Total financial assets		197,361	189,611
Financial liabilities			
Liabilities measured at amortised	d cost:		
Trade and other payables	17	49,424	48,604
Loans and borrowings	18	4,177,694	4,160,229
Liabilities measured at fair value	through	OCI:	
Cross currency swaps	21	-	14,623
Total financial liabilities		4,227,118	4,223,456

Exposure to credit, liquidity, currency and interest rate risks arise in the normal course of the Group's business activities. Derivative financial instruments are in place to manage exposure to fluctuations in exchange rates but are not employed for speculative purposes.

#### **Credit risk**

The Group's principal financial assets are cash and cash equivalents, and trade and other receivables.

The Group has an agreement with FTI Finance Limited, trading as FTI Treasury, to manage and optimise the liquidity resources and requirements of the Group. Credit risk on cash and deposits is minimised by using a revolving panel of banks, which have all been identified as low risk according to Credit Agency ratings. The maximum amount of funds that can be placed with any one institution is also limited. The banks and criteria are reviewed and updated periodically to ensure they reflect the prevailing market conditions.

The Group has a low credit risk as the MQE is leased on a 200-year Underlease to the MoD. All properties under these arrangements continue to be maintained by, and remain entirely under the control of the MoD dependent upon their operational needs. The rent is payable quarterly in advance and, to date, has always been received by the due date.

The Group's credit risk is attributed primarily to its trade and other receivables, which consists principally of amounts due under property disposals, agreed dilapidations claims outstanding and rents due from tenants. The balance is low compared to the scale of the balance sheet.

Tenant receivables relate to properties let to third parties. Let properties include those released and returned from the MoD (where a rental strategy is being pursued), and properties that are rented to residential tenants. The Group employs a managing agent to actively pursue arrears and this policy has resulted in minimal bad debts to date.

The Group also holds cross currency swaps with Barclays Bank plc and JP Morgan Securities plc. The Group's exposure to counter party credit risk with respect to these derivatives is assessed as low, as each of the counterparties holds at least an upper medium grade rating.

Other than amounts due from the joint venture companies and dilapidations claims outstanding, the Group has no other significant concentration of credit risk. Trade receivables are presented net of allowances for impairment are made where appropriate, as set out in Note 15.

The carrying amount of financial assets recorded in the financial statements represents the Group's maximum exposure to credit risk.

#### 22. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (CONTINUED)

#### **Debt management**

The Group holds eight tranches of corporate, unsecured bonds, totalling c.£3.8 billion and a term loan of £400 million, also unsecured.

A £100 million five year revolving credit facility is in place to ensure that there is no default in the repayment of the borrowing and interest to the bondholders. This facility has never been drawn against. The Group has no overdraft arrangements in place as it has adequate funds invested on the money market in short-term to medium-term deposits to maintain its short-term liquidity. In addition, the Group also forecasts its liquidity requirements using five-year rolling cash forecasts, which are reviewed on a monthly basis.

#### Capital risk management

Capital is managed so that entities in the Group will be able to continue as going concerns while leveraging the return to stakeholders through the optimisation of the debt and equity balance. The capital structure of the Group consists of debt and equity. Net debt includes loans and borrowings (Note 18) offset by cash and cash equivalents, while equity comprises equity attributable to equity holders of the Company, being issued share capital, reserves and retained earnings (Notes 23 - 27).

The debt imposes a number of covenants that must be complied with, on a Group basis, under both the bonds and loan facility. The covenants attaching to the debt are:

Covenant	Test	Limit for Bonds	Limit for Loans	31 March 2023	31 March 2022
Limitation on Debt	Total debt / Total assets	<65%	<65%	51.2%	46.7%
Limitation on Secured Debt	Secured debt / Total assets	<40%	<40%	-	-
Interest Cover Ratio	Consolidated EBITDA / Interest	1.0x (dividend lockup at 1.3x)	1.15x (dividend lockup at 1.3x)	1.37x	1.54x
Unencumbered Assets	Unencumbered assets / Unsecured Debt	>125%	>125%	193.6%	212.4%

#### **Currency risk**

In 2017, the Group issued a 7 year unsecured euro bond of €600 million expiring July 2024. To hedge against fluctuations in the Euro to Pound Sterling exchange rate, the Group entered into a cross currency swap of €600 million, converting the nominal balance to £526.26 million. These swaps mitigate the volatility of foreign currency movements in future interest and capital payments. During the current year, €426.7 million of the euro bonds were repurchased and a corresponding amount relating to the swaps were terminated at the same time to ensure that the remaining euro exposure is appropriately matched to the swaps in place. The function of this swap increases the effective interest rate of Euro Tranche debt to 2.755% (2022: 2.764%). The hedge is in line with the Group Treasury Policy whereby the Group should look to put in place hedges covering 50-100% of the FX risk arising from foreign currency debt, to the extent that foreign currency debt exceeds £50 million in aggregate.

#### 22. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (CONTINUED)

#### **Currency risk sensitivity analysis**

The impact of a hypothetical strengthening/weakening of pound sterling against the Euro for the cross currency swap, with all other variables constant, would have increased/(decreased) equity and profit by the amounts shown below:

	Strengthen	ing 5%	Weakening	5%
	Gains/(losses) in consolidated income statement £'000	Gains/(losses) included in equity £'000	Gains/(losses) in consolidated income statement £'000	Gains/(losses) included in equity £'000
2023	529	(475)	529	(590)

	Strengthen	ing 5%	Weakening	<b>5</b> %
	Gains/(losses) in consolidated income statement £'000	Gains/(losses) included in equity £'000	Gains/(losses) in consolidated income statement £'000	Gains/(losses) included in equity £'000
2022	-	(2,382)	-	(159)

The sensitivity factors represent management's assessment of reasonable possible fluctuations within the variables that could occur until they are next reported.

#### Interest rate management

The Group has a relatively low interest rate risk as the majority of the Group's borrowings are at fixed interest rates, although it is exposed to interest rate risk on the maturity of such borrowings. The term loan is the only instrument that has a floating interest rate (spread adjusted SONIA + 1.6% up to 20 February 2023, whereupon the loan was extended and the margin increased to 1.85%). The term loan is for a value of £400 million, maturing in 2028. The Group has assessed that this is a tolerable level of interest rate risk.

#### Interest rate sensitivity analysis

The sensitivity analysis has been determined based on the exposure to interest rates for both derivatives and non-derivative instruments at the balance sheet date. The impact of a hypothetical increase/decrease in interest rates with all other variables constant, would have increased/(decreased) equity and profit by the amounts shown in the following table:

	100 bps in	crease	100 bps dec	rease
	Gains/(losses) in consolidated income statement £'000	Gains/(losses) included in equity £'000	Gains/(losses) in consolidated income statement £'000	Gains/(losses) included in equity £'000
2023	(1,919)	-	1,999	

	100 bps increase		100 bps dec	rease
	Gains/(losses) in consolidated income statement £'000	Gains/(losses) included in equity £'000	Gains/(losses) in consolidated income statement £'000	Gains/(losses) included in equity £'000
2022	(3,987)	(420)	993	(17)

For the year ended 31 March 2022, the bps decrease in interest rate is subject to a floor of 0% + 1.6% margin. This floor is not applicable for the current year, as rates were above the sensitivity factor of 0.5% for the full year.

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#### 22. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (CONTINUED)

#### Cash management and liquidity

Cash levels are monitored to ensure sufficient resources are available to meet the Group's current and projected operational commitments. Annington Funding plc ('AFP') provides funding to Annington Homes Limited, which in turn provides intercompany loans at fixed interest rates to other entities in the Group.

AFP holds a £100 million liquidity facility that was undrawn as at 31 March 2023 (2022: £100 million).

Cash balances are invested in short-term to medium-term money market deposits and are used to manage liquidity whilst maximising the rate of return on cash resources, giving due consideration to risk. Longer-term liquidity requirements are forecast to be met out of future operational cash and income streams.

#### Liquidity risk and financial maturity analysis

In respect of the net non-derivative financial liabilities, the table below has been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group can be required to pay or receive monies. The table includes both interest and principal cash flows. In respect of derivative financial instruments, the fair values have been calculated using appropriate market discount rates to arrive at the future cash flows.

2023	Total £'000	Less than one year £'000	One to five years £'000	More than five years £'000
Non-derivative financial liabilities				
Trade and other payables	15,525	12,794	2,731	-
Loans and borrowings	6,127,940	151,380	1,598,670	4,377,890
Lease liabilities	1,256	330	484	442
Total non-derivative financial liabilities	6,144,721	164,504	1,601,885	4,378,332
Derivative financial instruments				
Cross currency swap	888	1,675	(787)	-
Total financial liabilities	6,145,609	166,179	1,601,098	4,378,332
		1		
2022	Total £'000	Less than one year £'000	One to five years £'000	More than five years £'000
Non-derivative financial liabilities				
Trade and other payables	12,233	12,233	-	-
Loans and borrowings	5,806,450	121,830	1,962,162	3,722,458
Lease liabilities	900	714	186	-
Total non-derivative financial liabilities	5,819,583	134,777	1,962,348	3,722,458
Derivative financial instruments				
Cross currency swap	30,494	6,179	24,315	-
Total financial liabilities	5,850,077	140,956	1,986,663	3,722,458

#### 22. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (CONTINUED)

#### Fair values

The fair values of the Group's borrowings, cross currency swap and offsetting swaps are determined by a Level 2 valuation technique.

2023	Par value of debt £'000	Balance sheet value £'000	Fair value £'000
Level 2			
Non-derivative financial liabilities			
Unsecured bonds	3,818,552	3,778,861	2,996,211
Unsecured term loan	400,000	398,833	400,000
	4,218,552	4,177,694	3,396,211
Derivative financial asset			
Cross currency swap	-	(475)	(475)
	4,218,552	4,177,219	3,395,736
2022	Par value of debt £'000	Balance sheet value £'000	Fair value £'000
Level 2			
Non-derivative financial liabilities			
Unsecured bonds	3,801,260	3,762,664	3,717,708
Unsecured term loan	400,000	397,565	400,000
	4,201,260	4,160,229	4,117,708
Derivative financial asset			
Cross currency swap	-	14,623	14,623
	4,201,260	4,174,852	4,132,331

#### **Unsecured bonds**

The volume of market trades of the Group's bonds is not considered sufficient to be an active market. Therefore, listed bonds have been fair valued by a third party valuer using a spread to a reference gilt curve. The reference gilt curve is based upon observable market data. The spread is determined with reference to comparable sector bond pricing. This represents a Level 2 fair value measurement. Further details, including covenant information, have been mentioned previously in this Note.

#### **Cross currency swaps**

The fair value of derivative financial instruments is based on valuations by an independent valuer using the present value of estimated future cash flows, which are discounted using the applicable yield curves derived from quoted interest rates as at 31 March 2023.

#### Unsecured term loan

This loan relates to a £400 million unsecured bank loan, maturing in February 2028. The loan is based on a variable marketbased rate and book value therefore approximates fair value.

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#### 23. SHARE CAPITAL

	2023 £'000	2022 £'000
Called up, allotted and fully paid		
8,475,620,200 ordinary shares of £0.01 each	84,756	84,756

#### 24. SHARE PREMIUM

	2023 £'000	2022 £'000
Share premium	480,401	480,401

On 12 July 2017, the Company allotted 200 ordinary shares with a share premium of £480.4 million.

#### 25. MERGER RESERVE

THE RESERVE OF THE PARTY OF THE		Principle of the Princi
	2023 £'000	2022 £'000
Merger reserve	10,000	10,000

The Group reconstruction effected in December 2012 was accounted for using merger accounting principles. On transition to IFRS, the business combination was not restated, with the merger reserve at transition being calculated by reference to the previous carrying value.

#### **26. HEDGING RESERVE**

	2023 £'000	2022 £'000
At 1 April	1,250	(6,974)
Fair value gains on cash flow hedge	6,121	4,006
Reclassification of fair value (losses)/gains included in the income statement	(4,570)	4,218
Recycling of hedge reserve on termination of swaps	(3,120)	-
At 31 March	(319)	1,250

#### 27. RETAINED EARNINGS

	Retained earnings £'000
At 1 April 2021	4,351,260
Profit for the year	551,656
Dividends paid	(963,600)
Balance at 31 March 2022	3,939,316
Loss for the year	(627,169)
Dividends paid	(100,000)
Balance at 31 March 2023	3,212,147

#### 28. NOTE TO THE CASH FLOW STATEMENT

	2023 £'000	2022 £'000
Loss after taxation	(627,169)	551,656
Adjustment for:		
Taxation	(1,885)	(945)
Finance costs	149,839	120,940
Finance income	(8,655)	(26)
Share of results of joint ventures after taxation	(100)	209
Profit on disposal of investment properties	(6,136)	(7,367)
Loss on disposal of plant and equipment and right-of-use assets	1	10
Unrealised property revaluation losses/(gains)	681,033	(490,274)
Depreciation expense	953	950
Movements in working capital:		
Decrease in inventory	2,103	3,107
Increase in debtors	(4,192)	(792)
Increase in creditors	6,222	3,869
Decrease in provisions	(2,608)	(2,495)
Net cash inflow from operating activities	189,406	178,842

#### 29. ANALYSIS OF CHANGES IN NET DEBT

		Non-cash items					
	2023 £′000	Cashflow £'000	Profit/(loss) on refinancing £'000	Amortisation of bond issue costs and interest accrued £'000	Fair value adjustments and exchange movements £'000	Lease liability additions/ disposals £'000	2022 £′000
Cash and cash equivalents	186,718	4,922	-	-	9	-	181,787
Unsecured notes	(3,778,861)	(13,533)	4,573	(2,105)	(5,132)	-	(3,762,664)
Unsecured term loan	(398,833)	2,950	(3,449)	(769)	-	-	(397,565)
Lease liabilities	(1,078)	751	-	(25)	-	(916)	(888)
Total loans and borrowings	(4,178,772)	(9,832)	1,124	(2,899)	(5,132)	(916)	(4,161,117)
Net debt	(3,992,054)	(4,910)	1,124	(2,899)	(5,123)	(916)	(3,979,330)

#### **30. LEASE COMMITMENTS**

#### **ACCOUNTING POLICY**

Under IFRS 16 the determination of whether a contract contains a lease is based on whether the customer has the right to control the use of an identified asset for a period of time in exchange for consideration. The Group, as a lessee, recognises right-of-use assets and lease liabilities in the consolidated balance sheet; depreciation and interest in the consolidated income statement; and separates cash paid on principal and interest portions in the consolidated statement of cash flows. A lease expense has been recognised where the Group is the lessee to short-term and low-value asset lease contracts.

As a lessor, the Group continues to classify leases as either finance leases or operating leases and account for them accordingly under IFRS 16. Leases in which the Group does not transfer substantially all the risks and benefits of ownership of the asset are classified as operating leases. Management has exercised judgement in considering the potential transfer of the risks and rewards of ownership for properties leased to tenants and has determined that such leases are operating leases.

Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same basis as rental income. Contingent rents are recognised as revenue in the period in which they are earned.

#### Operating lease arrangements - Group as lessor

The Group has entered into property lease agreements on its investment properties portfolio and has performed an evaluation of the terms and conditions of the arrangements of these leases. This includes factors such as the lease term not constituting a substantial portion of the economic life of the property and the present value of the minimum lease payments not amounting to substantially all of the fair value of the property. The Group also retains all the significant risks and rewards of ownership of these properties. As such, all of these leases are accounted for as operating leases.

At 31 March 2023, the Group had contracted with tenants the following future minimum rentals receivable under non-cancellable operating leases:

The state of the s		
	2023 £′000	2022 £'000
Within one year	ar 108,727	103,743
In two to five y	years <b>906</b>	1,397
	109,633	105,140

#### 31. CAPITAL COMMITMENTS AND CONTINGENCIES

#### **ACCOUNTING POLICY**

#### **Capital commitments**

Contractual obligations comprise obligations to purchase, construct or develop investment property or for repairs, maintenance or enhancements.

#### **Contingent liabilities**

Contingent liabilities comprise either a possible obligation depending on whether some uncertain future event occurs, or a present obligation where payment is not probable or the amount cannot be measured reliably. Any such possible obligations are disclosed but not recognised on the face of the balance sheet.

#### Capital commitments

The Group had entered into construction contracts for the development of its investment properties and agreed to make contributions to community infrastructure projects as part of these developments. During the financial year, the Group finalised its contributions to the community development commitment.

#### **Contingent liabilities**

#### **Utilities adoption**

As stated in Note 20, there is a contingent liability to allow for the adoption of private utilities on properties that are currently base dependent (dependent on the MoD) for their supply of water and sewage treatment. No obligation currently exists with respect to these properties as they have not yet been released by the MoD. Instead, there is a possible future obligation should releases occur and the Group becomes obligated to provide for private utility adoption. This amounts to £264.1 million (2022: £223.8 million). Upon the technical completion of utilities adoption, the Group is eligible to a refund from the MoD for each utility. These refunds are estimated at £8.9 million (2022: £13.4 million).

#### **Enfranchisement Proceedings**

A contingent liability arises following the adverse judgment in the High Court of Justice to the Group's challenge relating to the MoD's attempt to enfranchise 8 units, referred to in Note 5. Pending the outcome of the Group's appeal processes, counterparty costs may be payable by Annington. To meet these obligations, an amount of £2.25 million has been jointly proposed by Annington and the MoD to be paid on account with the final amount of costs to be awarded, if any, contingent upon final resolution of any appeals and subsequent costs award by the Court. Should the judgment be reversed, the Group will be reimbursed the amount paid on account, however, should the Group lose the application to appeal, an amount up to £9.0 million, incurred to date may be payable to the MoD as reimbursement of legal costs incurred.

#### Performance bonds

In June 2018, Annington Limited, Annington Homes Limited, Annington Rentals (Holdings) Limited and Annington Rentals (No.4) Limited entered into an agreement with QBE Insurance (Europe) Limited through which surety bonding facilities to the value of £5.0 million are made available to the Group. Under this agreement, the aforementioned entities act as guarantors in respect of performance bonds given. A premium of 1.25% per annum is payable on the face value of the surety provided. In July 2018, a £0.6 million bond was issued against this facility.

#### 32. RELATED PARTY DISCLOSURES

Balances and transactions between the Company and its subsidiaries, which are related parties, have been eliminated on consolidation and are not disclosed in this note. Transactions between the Group and other related parties are disclosed below.

#### Information regarding key management personnel

The Group considers the Directors to be the key management personnel. Details of payments to key management personnel are disclosed in Note 6.

#### 33. SUBSIDIARIES AND RELATED UNDERTAKINGS

#### **ACCOUNTING POLICY**

Subsidiaries are those entities controlled by the Group. Control is assumed when the Group has the power to govern the financial and operating policies of an entity, to benefit from its activities. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. All intragroup transactions, balances, income and expenses are eliminated on consolidation.

The subsidiary undertakings of Annington Limited at 31 March 2023, which are wholly owned, incorporated in the United Kingdom and included in the consolidated financial statements, are shown below. The address of the registered office for all subsidiary undertakings is 1 James Street, London W1U 1DR.

Name of subsidiary undertakings	Principal activity
Annington Homes Limited <sup>a</sup>	Intermediate group holding company
Annington Subsidiary Holdings Limited	Intermediate group holding company
Annington Property Limited	Property investment
Annington Management Limited	Management
Annington Receivables Limited	Income management
Annington Guarantee Limited	Dormant
Annington Nominees Limited <sup>b</sup>	Residents property management
Annington Funding plc	Finance
Annington Developments (Holdings) Limited	Intermediate group holding company
Annington Developments Limited	Property development
Annington (DA) Investment Limited	Property investment
Annington Rentals (Holdings) Limited <sup>c</sup>	Intermediate group holding company
Annington Rentals Limited	Property investment
Annington Rentals (No.2) Limited	Property investment
Annington Rentals (No.3) Limited	Property investment
Annington Rentals (No.4) Limited	Property development
Annington Rentals (No. 5) Limited	Property investment
Annington Rentals (No. 6) Limited	Property investment
Annington Rentals (No. 7) Limited	Property investment
Annington Rentals (No. 8) Limited	Property investment
Annington Rentals Management Limited	Property management

<sup>&</sup>lt;sup>a</sup> The ordinary shares in this undertaking are directly owned by the Company.

#### 33. SUBSIDIARIES AND RELATED UNDERTAKINGS (CONTINUED)

The results for each of these undertakings are not consolidated into these financial statements of Annington Limited as they are not considered material for the purposes of giving a true and fair view to the consolidated results.

Name of subsidiary undertaking	Holding %	Name of subsidiary undertaking	Holding %
Arborfield East Residents Company Limited	6.06	Imber Road (Warminster) Residents Company Limited	100.00
Ashchurch (St. David's) Residents Company Limited	10.53	Innsworth Residents Company Limited	3.80
Beaconside Residents Company Limited	1.75	Keith Park Road Residents Company Limited	0.60
Beavers Crescent (Hounslow) Residents Company Limited	100.00	Kirton (York Road) Residents Company Limited	6.25
Biggin Hill Residents Company Limited	2.78	Lancaster Square Residents Company Limited	1.75
Bordon (St Lucia Park) Residents Company Limited	34.00	Linton Meadow Residents Company Limited	100.00
Bordon Residents Company Limited	0.85	Marchwood (Africa Drive) Residents Company Limited	100.00
Boulmer Residents Company Limited	8.62	Marham Residents Company Limited	19.05
Britannia Crescent Residents Company Limited	4.40	Mayne Avenue Residents Company Limited	1.10
Bulford Residents Company Limited	76.00	Mostyn Road Bushey Residents Company Limited	3.33
Burgoyne Heights Residents Company Limited	0.75	North Luffenham Residents Company Limited	5.05
Butlers Meadow Residents Company Limited	1.32	Northwood Residents Company Limited	12.50
Canterbury Place Residents Company Limited	9.38	Nottingham Road Residents Company Limited	9.68
Cardiff Place Residents Company Limited	10.26	Petersfield (Kings Road) Residents Company Limited	10.00
Chatham Residents Company Limited	100.00	Ringwood Crescent Residents Company Limited	11.11
Chester (Dale Camp) Residents Company Limited	8.00	Riverside Rise (Allington) Residents Company Limited	34.78
Chicksands Residents Company Limited	4.27	Scampton Residents Company Limited	1.84
Chivenor Residents Company Limited	11.76	South Wigston Residents Company Limited	1.67
Cholswell Road (Abingdon) Residents Company Limited	100.00	St. Columb Minor Residents Company Limited	1.67
Coningsby (West Drive) Residents Company Limited	4.05	St. Eval Parc Residents Company Limited	0.67
Cove Residents Company Limited	100.00	Stanbridge Residents Company Limited	10.00
Cranwell Residents Company Limited	9.38	Stanmore Crescent Residents Company Limited	5.38
Dale Road Residents Company Limited	3.85	Stokesay Road Residents Company Limited	37.96
Dishforth Residents Company Limited	9.68	Strensall Residents Company Limited	2.86
Donnington (Richards Road) Residents Company Limited	1.59	Taranto Hill (Ilchester) Residents Company Limited	2.38
Donnington Residents Company Limited	1.25	Tedder Avenue (Henlow) Residents Company Limited	5.88
Driffield Ramsden Residents Company Limited	7.14	The Elstons Residents Management Association Limited	26.09
East Vale Residents Company Limited	0.31	Thirsk Residents Company Limited	14.29
Elm Road (Marham) Residents Company Limited	4.31	Uxbridge (Buchan) Residents Company Limited	80.39
Exmouth (York Close) Residents Company Limited	10.00	Waterbeach (Abbey Place) Residents Company Limited	100.00
Foulkes Terrace (Aldershot) Residents Company Limited	25.00	Watton Residents Company Limited	3.70
Gamlingay Residents Company Limited	14.29	West Vale Residents Company Limited	1.55
Garats Hay Residents Company Limited	7.69	Whetstone Millson Close Residents Company Limited	1.03
Greenmill Residents Company Limited	3.13	White Waltham Residents Company Limited	12.50
Henlow Residents Company Limited	1.28	Wimbish Residents Company Limited	11.54
High Wycombe (Woodcock) Residents Company Limited	3.33	Wittering Residents Company Limited	0.84
Honington (Poplar Close) Residents Company Limited	6.06	Woodbridge West Residents Company Limited	2.44

b Annington Nominees Limited owns one Class "A" share in each of the companies listed overleaf, all of which are property management companies. Each company in the table below has issued one Class "A" share. Class "B" shares are allotted to homeowners on the relevant Sites. Class "A" shareholders are entitled to receive notices of, attend, speak and vote at general meetings of the company. The Class "A" shareholder shall transfer its share to the purchaser of the last house on the Site. Class "B" shareholders are not entitled to receive notices of, attend, speak or vote at general meetings of the company until the Class "A" share is redesignated as a Class "B" share. Where all Class "B" shares have been issued, the Class "A" share is converted to a Class "C" share, on 'handover of the company to resident control'. Class "C" shareholder is not entitled to receive notices of, attend, speak or vote at general meetings of the company.

<sup>&</sup>lt;sup>c</sup> Through subsidiaries of Annington Rentals (Holdings) Limited, the Group holds a shareholding in two further companies, the results of which are not consolidated into these financial statements of Annington Limited as they are not considered material for the purposes of giving a true and fair view to the consolidated results.

Financial Statements | Notes to the Financial Statements **Company Balance Sheet** 

#### 33. SUBSIDIARIES AND RELATED UNDERTAKINGS (CONTINUED)

Each company in the above table is incorporated in the United Kingdom and the address of their registered office is Unit 8 Minerva Business Park, Lynch Wood, Peterborough PE2 6FT. Through subsidiaries of Annington Rentals (Holdings) Limited, the Group indirectly holds investments in two further companies:

Name of subsidiary undertaking	Holding %	Name of subsidiary undertaking	Holding %
Beaumont Place Management Limited Registered address: Vantage Point, 23 Mark Road, Hemel Hempstead, Hertfordshire, HP2 7DN	70.00	St Andrew's Park Triangle (Uxbridge) Management Company Limited Registered address: Whitley House, 32-34 Hornchurch Road, Uxbridge, UB10 0WN	100.00

#### 34. ENTITY INFORMATION AND CONTROLLING PARTY

The Company is incorporated in the United Kingdom and the address of its registered office is 1 James Street, London W1U 1DR.

Annington Holdings (Guernsey) Limited ('AHGL'), a company registered in Guernsey, is the immediate parent of Annington Limited. AHGL is a subsidiary of the Terra Firma Special Opportunities Fund 1 LP. The Directors regard Terra Firma Holdings Limited, a company registered in Guernsey, as the ultimate parent entity. The ultimate controlling party is Guy Hands.

The smallest and largest group in which the Company's results are consolidated is shown within these financial statements. Group financial statements for the Company are available on request from the registered office at 1 James Street, London, United Kingdom, W1U 1DR.

#### **35. SUBSEQUENT EVENTS**

On 15 May 2023, the High Court handed down its judgment on Annington's property law proceedings and judicial review application against the MoD. The Court held that the MoD had acted lawfully, and found that the MoD enfranchisement notices on the 8 properties are valid and dismissed each of the judicial review and private law claims. We are surprised and disappointed by the outcome and are of the view that the Court was wrong to conclude that the steps taken by the MoD are lawful. We will appeal the Court's decision.

The judgment provided evidence of circumstances that existed at balance sheet date and has been treated as an adjusting post-balance sheet event in line with the guidance provided in IAS 10 Events after the Reporting Period. The valuation for the MQE therefore takes into account the High Court's judgement that the MoD may enfranchise units within the estate and Annington's plans to appeal. Within the discount rates applied when valuing the MQE Portfolio, a factor of 0.375% was included to reflect the risk associated with the liquidity and marketability of the MQE (2022: 0.25%). This adjustment amounts to a circa £500 million reduction, 7% of the reported fair value (2022: £415m and 5%) and has been reflected in the carrying value of investment properties

# COMPANY BALANCE SHEET

## AT 31 MARCH 2023

	Note	2023 £'000	2022 £'000
Non-current assets			
Investment in subsidiary companies	С	3,386,100	4,716,600
Total assets		3,386,100	4,716,600
Current liabilities			
Payables	е	(27)	(27)
Total liabilities		(27)	(27)
Net assets		3,386,073	4,716,573
Capital and reserves			
Share capital	23	84,756	84,756
Share premium	24	480,401	480,401
Revaluation reserve		2,820,843	4,151,343
Retained earnings		73	73
Total equity		3,386,073	4,716,573

The accompanying Notes (a to j) should be read in conjunction with these financial statements.

The Company reported a profit of £100.0 million for the year ended 31 March 2023 (2022: profit of £963.6 million).

The financial statements of Annington Limited, registered number 08271384, were approved by the Board of Directors and authorised for issue on 5 July 2023.

Signed on behalf of the Board of Directors.

#### S Leung

Director

**Company Cash Flow Statement** Financial Statements | Company Statement of Changes in Equity

# **COMPANY STATEMENT** OF CHANGES IN EQUITY

## FOR THE YEAR ENDED 31 MARCH 2023

	Note	Share capital £'000	Share Premium £'000	Revaluation reserve £'000	Retained earnings £'000	Total equity £'000
At 1 April 2021		84,756	480,401	4,084,543	73	4,649,773
Profit attributable to shareholder		-	-	-	963,600	963,600
Change in fair value of investment in subsidiary companies	С	-	-	66,800	-	66,800
Dividends paid		-	-	-	(963,600)	(963,600)
Balance at 31 March 2022		84,756	480,401	4,151,343	73	4,716,573
Profit attributable to shareholder		-	-	-	100,000	100,000
Change in fair value of investment in subsidiary companies	С	-	-	(1,330,500)	-	(1,330,500)
Dividends paid		-	-	-	(100,000)	(100,000)
Balance at 31 March 2023		84,756	480,401	2,820,843	73	3,386,073

# COMPANY CASH FLOW STATEMENT

## FOR THE YEAR ENDED 31 MARCH 2023

	Note	2023 £'000	2022 £'000
Net cash from operating activities	g	-	-
Investing activities			
Dividends received from subsidiary		100,000	963,600
Net cash inflow from investing activities		100,000	963,600
Financing activities			
Dividends paid		(100,000)	(963,600)
Net cash outflow from financing activities		(100,000)	(963,600)
Net decrease in cash and cash equivalents		-	-
Cash and cash equivalents at the beginning of the year		-	-
Cash and cash equivalents at the end of the year		-	-

# NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 MARCH 2023

#### A. SIGNIFICANT ACCOUNTING POLICIES AND CORPORATE INFORMATION

The separate financial statements of the Company have been prepared in accordance with International Financial Reporting Standards ('IFRS') and interpretations as adopted by the United Kingdom. They have also been prepared in accordance with the Companies Act 2006.

The corporate information and significant accounting policies of the Company are consistent with those of the Group, which can be found in the Notes to the consolidated financial

#### Significant judgements and key estimation uncertainties

The preparation of the financial statements requires management to make judgements, estimates and assumptions that may affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses.

The estimates and associated assumptions are based on historical experience and other factors that are considered relevant. Actual results may differ from these estimates.

Further details regarding key sources of estimation uncertainty for the Company can be found within Note c with respect to the valuation of investments in subsidiaries.

#### **B. PROFIT FOR THE YEAR**

As permitted by section 408 of the Companies Act 2006 the Company has elected not to present its own income statement or statement of comprehensive income for the year. The profit attributable to the Company is disclosed in the footnote to the Company's balance sheet.

The auditor's remuneration for audit and other services is disclosed in Note 5 to the consolidated financial statements.

#### C. INVESTMENT IN SUBSIDIARY COMPANIES

#### **ACCOUNTING POLICY**

The Company has elected to account for its investments in subsidiaries at fair value. Fair value is determined by reference to the discount or premium to net asset value of similar investments listed on the London Stock Exchange. If the carrying amount is increased or decreased as a result of a revaluation, the change is recognised in other comprehensive income and accumulated in equity.

#### Key source of estimation uncertainty

In calculating the fair value of investment in subsidiaries, comparable companies are selected with reference to certain criteria and by reviewing publicly available market information, without reference to any premium offered for overall control. There is an element of subjectivity as to the level of similarity of comparable companies selected in terms of size and type of operations and this is further dependent on the timeliness of information that is available. Additionally, the underlying asset values within the Group are subject to judgements and estimates, changes in which could change the valuation base.

The fair value of the investment in subsidiaries are determined by a Level 2 valuation technique, as described

	2023 £'000	2022 £'000
At 1 April	4,716,600	4,649,800
Increase in fair value during the year	(1,330,500)	66,800
At 31 March	3,386,100	4,716,600

The historical cost of the investment in subsidiaries was £565,256,967 (2022: £565,256,967).

#### C. INVESTMENT IN SUBSIDIARY COMPANIES (CONTINUED)

Fair value is measured by applying to the net asset value of investees an estimated discount or premium determined through an analysis of comparable FTSE 100 and FTSE 250 companies. The selection criteria for comparable companies was applied to entities operating within the property sector and took into account factors including the size of the company and the presence of residential operations within the company. The discount or premium was determined based on market capitalisation and the resultant discount to/ premium over the net asset value. The result, a 24% discount (2022: 4% premium), was applied to the net asset values (adjusted to bring book values to fair values for classes of assets and liabilities carried at book value) of each of the Company's subsidiaries to arrive at fair value. This discount arises from market-related factors and does not include an additional amount for control. Had the discount applied increased/decreased by 1%, the fair value of the investment in subsidiaries would have decreased by £44.6 million or increased by £44.5 million, respectively.

The fair value loss of £1,330.5 million (2022: gain of £66.8 million) was recognised through other comprehensive income.

Details of all subsidiaries as at 31 March 2023 are shown in Note 33 to the consolidated financial statements.

#### D. TAXATION

#### **ACCOUNTING POLICY**

Taxation for the year comprises current and deferred tax, which is recognised in the income statement.

#### **Current tax**

Current tax is measured at the amount expected to be recovered from, or paid to, the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted, or substantively enacted at the balance sheet date. Taxable profit differs from profit before tax as reported in the income statement because it excludes some items of income or expense that are taxable or deductible in other years and it further excludes/items that are never taxable or deductible.

#### Deferred tax

Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the balance sheet date. Deferred tax liabilities are recognised for all taxable temporary differences, except:

• in respect of taxable temporary differences associated with investments in subsidiaries, when the timing of the reversal of the temporary differences can be controlled by the Company and it is probable that the temporary differences will not reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised based on tax laws and rates that have been enacted or substantively enacted at the balance sheet date.

	2023 £'000	2022 £'000
Current tax		
United Kingdom corporation tax at 19% (2022: 19%)	-	-
Deferred tax		
Deferred taxation: origination and reversal of temporary differences	-	-
Total taxation for the year	-	-

The standard rate of current tax for the year, based on the UK standard rate of corporation tax is 19% (2022: 19%). The tax for the year and the previous year differs from the standard tax rate for the reasons set out in the following reconciliation:

	2023 £'000	2022 £'000
Profit before taxation	100,000	963,600
Tax on profit at the standard rate	(19,000)	(183,084)
Factors affecting the current tax for th	ne year:	
Income not assessable for tax purposes	19,000	183,084
Total taxation for the year	-	-

The rate of Corporation Tax for the UK remains at 19% for the year ended 31 March 2023. The UK Corporation Tax Rate will be 25% with effective from April 2023. The March 2023 calculation of current and deferred tax use the 19% and 25% rate, respectively.

#### **Deferred** tax

At the balance sheet date, the Company has unrecognised deferred tax liabilities relating to the investment in the subsidiary of £724.1 million (2022: £1,040.0 million).

#### E. PAYABLES

#### **ACCOUNTING POLICY**

Payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

	2023 £'000	2022 £'000
Amounts owed to group undertakings	27	27

Amounts owed to group undertakings by the Company are unsecured, interest free and have no fixed date of repayment.

#### F. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

#### **ACCOUNTING POLICY**

Financial assets and financial liabilities are recognised when the Company becomes party to the contractual provisions of the instrument. Financial assets and financial liabilities are initially measured at fair value and net of directly attributable transaction costs as appropriate.

#### **Financial assets**

#### Impairment of financial assets

The Group's expected credit losses are updated at each reporting date to reflect changes in credit risk since initial recognition.

#### Financial liabilities

The Company's financial liabilities consists of intercompany borrowings.

The Company has the following financial instruments:

	Note	2023 £'000	2022 £'000
Financial assets			
Investment in subsidiary companies	С	3,386,100	4,716,600
Total financial assets		3,386,100	4,716,600
Financial liabilities			
Liabilities measured at amo	ortised cost:		
Payables	е	27	27
Total financial liabilities		27	27

Details of risk management of the Company are shown in Note 22 to the consolidated financial statements.

#### Fair values

The fair values of the Company's borrowings are determined by a Level 2 valuation technique. Refer Note 22 to the consolidated financial statements where the fair value measurement hierarchy levels have been defined.

2023	Par value of debt £'000	Balance sheet value £'000	Fair value £'000
Level 2 Non-derivative fina	ncial assets		
Investment in subsidiaries	-	3,386,100	3,386,100
	Par value	Balance	
2022	of debt £'000	sheet value £'000	Fair value £'000
Level 2 Non-derivative fina	ncial assets		
Investment in subsidiaries		4,716,600	4,716,600

#### G. NOTE TO THE CASH FLOW STATEMENT

	2023 £'000	2022 £'000
Profit after tax	100,000	963,600
Adjustment for:		
Dividends received	(100,000)	(963,600)
Net cash from operating activities	-	-

#### H. RELATED PARTY DISCLOSURES

#### Amounts owed to related parties

	2023 £'000	2022 £'000
Annington Homes Limited	(27)	(27)

#### Information regarding key management personnel

Details of payments to key management personnel are disclosed in Note 6 to the Group financial statements. The Company considers its key management personnel to be its Directors.

#### I. COMMITMENTS AND CONTINGENCIES

The Company had no capital or other commitments at 31 March 2023 (2022: £nil).

#### J. SUBSEQUENT EVENTS

As set out in Note 35 to the Group financial statements, the High Court handed down its judgment on Annington's property law proceedings and judicial review application against the MoD after the balance sheet date. This was treated as an adjusting post-balance sheet event in line with the guidance provided in IAS 10 Events after the Reporting Period, thereby reducing the net asset value of the underlying investment in subsidiaries and consequently their fair value. This reduction in value has been reflected in the carrying value of investment in subsidiary companies set out in Note c.

# APPENDICES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 MARCH 2023

#### APPENDIX I: GLOSSARY

Term	Definition
1996 Acquisition	The acquisition of the portfolio of residential property units from the Ministry of Defence of the United Kingdom on 5 November 1996
Adjusted EBITDA	A measure of normalised earnings by removing exceptional items of profit and loss, as defined in the Alternative Performance Measures, Appendix 3
Adjusted EBITDA Margin	A measure of the Adjusted EBITDA as a percentage of gross rental income, as defined in Appendix 3
AFP	Annington Funding plc, a subsidiary of the Group
AHGL	Annington Holdings (Guernsey) Limited, the immediate parent of the Group
Annington	The Annington Group, being Annington Limited and its subsidiaries
APL	Annington Property Limited, a subsidiary of the Group
Arbitration Agreement	The 7 March 2019 agreement with the MoD to expedite the process to complete the 2021-2024 Site Review rounds
AST	Assured Shorthold Tenancy
B/S	Balance Sheet
Base Dependency	Reliance of utility supply on, or connection to, the MoD supply of utilities.
Base Dependent Site	Site with a Base Dependency
Beacon Units	Certain Units located on each Site which have been specified in the related Under- leases as being broadly representative of all of the Units on that particular Site
BURR	Beacon Unit Rent Review
BREEAM	Building Research Establishment Environmental Assessment Method
C/F	Cash Flow Statement
CBRE	CBRE Limited
Company	Annington Limited

#### APPENDIX I: GLOSSARY

ing items as they relate to members of the Group and in each case only to the extent that they are already included in calculating such consolidated operating prof  (a) adding back costs expensed relating to amortisation, depreciation or impairment (including other non-cash write downs) of assets;  (b) adding back costs expensed relating to any refurbishment of any Real Property (or part thereof);  (c) adding back any costs expensed relating to long term incentive plans to the extent that these are settled through the issuance of shares or similar instruments not involving a cash payment;  (d) deducting any profits and adding back any losses attributable to Joint Venture and minority or non-controlling interests, and adding the amount of any dividends charges, fees, other distributions, repayments, redemptions, repurchases, loans, defeasements and retirements received by the Group from minority interests, non-controlling interests or Joint Ventures;  (e) deducting (or adding back) any unrealised gain (or loss) arising from an upward (or downward) revaluation, re-measurement, or other value adjustment of any assets (including any Real Property assets or financial assets (whether or not hedge accounted));  (f) deducting (or adding back) any profit (or loss) on disposal of any asset; and;  (g) before taking into account any Exceptional Items other than where they fall wit in paragraph (b) above, in each case without double counting.  COVID-19  The outbreak of the novel coronavirus, declared by the World Health Organisation as a "Global Pandemic" on 11 March 2020  CRT  The Group's Corporate Responsibility Task Force  The agreement between APL and the MoD, pursuant to which the MoD agreed to release a minimum of 375 Units per annum (subject to a rolling two-year average) and APL agreed to waive up to £7,000 per Unit of dilapidations and subject to a nanual cap of £2.625 million (if the MoD complies with the agreed release profile)  DIO  The Defence Infrastructure Organisation  Emfranchisement  Enfranchisement is a s	Term	Definition
ment (including other non-cash write downs) of assets;  (b) adding back costs expensed relating to any refurbishment of any Real Property (or part thereof);  (c) adding back any costs expensed relating to long term incentive plans to the extent that these are settled through the issuance of shares or similar instruments not involving a cash payment;  (d) deducting any profits and adding back any losses attributable to Joint Venture and minority or non-controlling interests, and adding the amount of any dividends charges, fees, other distributions, repayments, redemptions, repurchases, loans, defeasements and retirements received by the Group from minority interests, non-controlling interests or Joint Ventures;  (e) deducting (or adding back) any unrealised gain (or loss) arising from an upward (or downward) revaluation, re-measurement, or other value adjustment of any assets (including any Real Property assets or financial assets (whether or not hedge accounted));  (f) deducting (or adding back) any profit (or loss) on disposal of any asset; and;  (g) before taking into account any Exceptional Items other than where they fall with in paragraph (b) above, in each case without double counting.  COVID-19  The outbreak of the novel coronavirus, declared by the World Health Organisation as a "Global Pandemic" on 11 March 2020  CRT  The Group's Corporate Responsibility Task Force  The agreement between APL and the MoD, pursuant to which the MoD agreed to release a minimum of 375 Units per annum (subject to a rolling two-year average) and APL agreed to waive up to £7,000 per Unit of dilapidations and subject to an annual cap of £2,625 million (if the MoD complies with the agreed release profile)  EMTN  Euro Medium Term Note  Enfranchisement  Enfranchisement is a statutory right that allows certain qualifying individual tenant of houses, or groups of tenants living in a block of flats, to buy the freeholds of those properties from their landlords. Ordinarily, for a tenant to qualify they must have a lease of at least 2	Consolidated EBITDA	Group (including the results from discontinued operations), adjusted for the following items as they relate to members of the Group and in each case only to the extent that they are already included in calculating such consolidated operating profit:
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Enfranchisement Proceedings  The legal proceedings commenced by the Group in the Chancery Division of the High Court and the Administrative Court, a specialist court within the Queen's Bench Division of the High Court of Justice, contesting the MoD's right to enfranchise and including any subsequent appeals.	Enfranchisement Proceedings	High Court and the Administrative Court, a specialist court within the Queen's Bench Division of the High Court of Justice, contesting the MoD's right to enfran-
EPC Energy Performance Certificates	EPC	Energy Performance Certificates
ESG Environmental, social and governance	ESG	Environmental, social and governance
Facilities Agreement An unsecured £500 million facilities agreement	Facilities Agreement	An unsecured £500 million facilities agreement

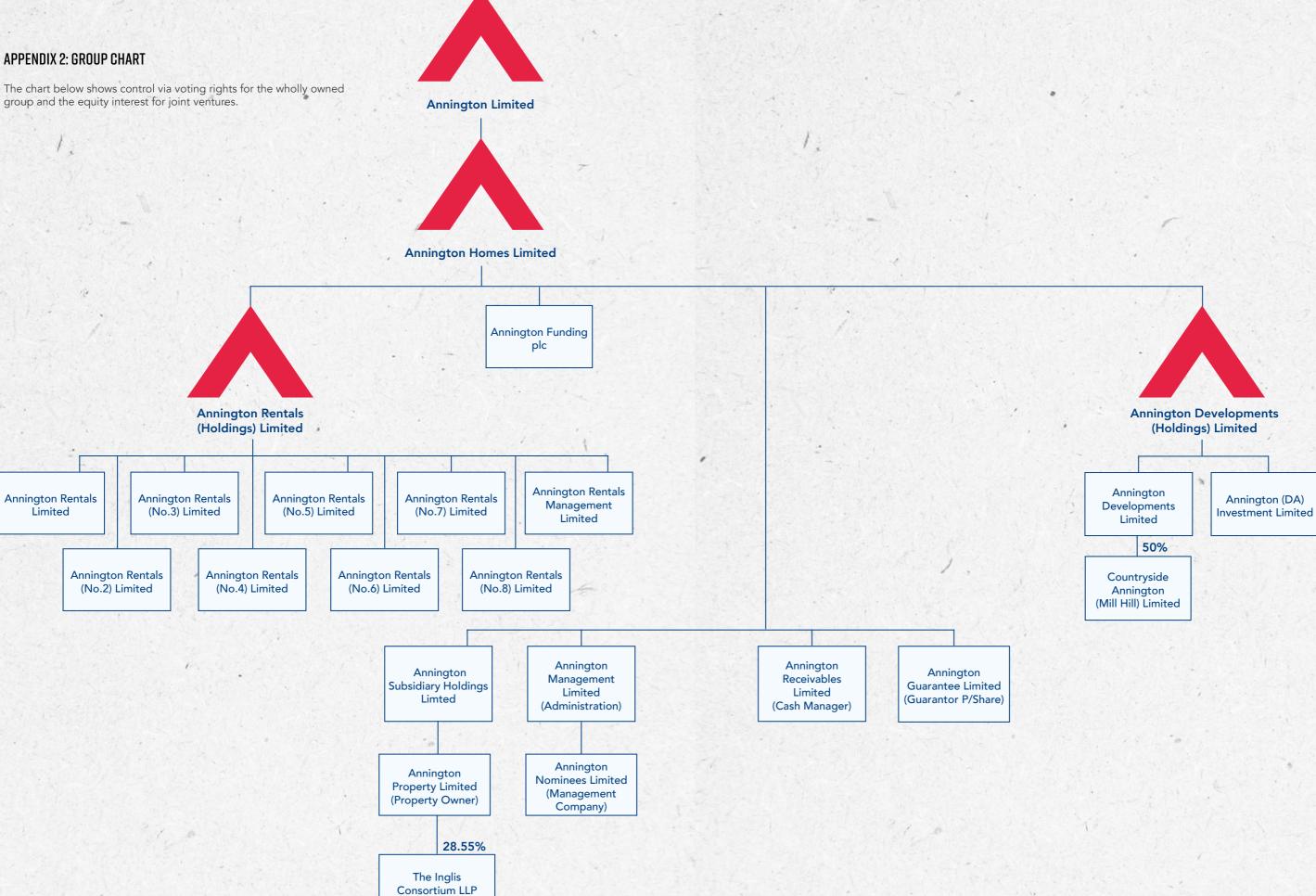
Financial Statements | Appendices

#### APPENDIX I: GLOSSARY (CONTINUED)

Term	Definition
Fair Value	Under IFRS 13, this is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.
GHG	Greenhouse Gas
Government	UK Government
Greater South	Geographical area of England, comprising the ONS regions of the East of England, Greater London, the South East and the South West.
Group	The Annington Group, being Annington Limited and its subsidiaries
HPI	House Price Index
I/S	Income Statement
IFRS	International Financial Reporting Standards
Joint Working Board	Representatives from the Annington Group and DIO
Judicial Review	Judicial review is a type of court proceeding in which a judge reviews the lawfulness of a decision or action made by the Government or a public body.
KPI	Key Performance Indicator
MoD	The Ministry of Defence of the United Kingdom
MQE	The Married Quarters Estate – residential property units acquired under the 1996 Acquisition and leased to the MoD
New Adjustment Factor	49.6% adjustment by way of discount to open market rent on the MQE Portfolio
Non-MQE Portfolio	The Non-MQE: Surplus Estate together with the Non-MQE: Rentals Portfolio and Units under development either for sale or for rental
Non-MQE: Rentals Portfolio	Units owned by subsidiaries other than APL and let on bulk or AST leases
Non-MQE: Surplus Estate	Units transferred from the MQE Portfolio upon release by the MoD and which remain in $\ensuremath{APL}$
OCI	Other comprehensive income
ONS	The Office of National Statistics
Original Adjustment Factor	58% adjustment by way of discount to open market rent on the MQE Portfolio
PV panels	Photovoltaic panels
Released Units	Units which are released out of the MQE to Annington by the MoD
Rent Review	Review of rent payable on the Beacon Units within the MQE against open market rent. The MQE at the time of the 1996 Acquisition was split into four broadly homogenous tranches for the purposes of Rent Reviews, which are conducted on a five-year rolling basis, with a single tranche being reviewed over each of four of the five years, and no review being carried out in the fifth year.
RICS	The Royal Institution of Chartered Surveyors
SAVPV (MQE)	Special Assumption of Vacant Possession Value for the MQE is used by the Group to mean the aggregate of the Fair Value of the individual Units on the Special Assumption of vacant possession at the date of valuation. This figure is the aggregate amount and does not take into account either the time or costs associated with selling the individual Units. In addition, the figure does not take into account any base separation costs associated with Sites in the MQE that are dependent on the MoD for utilities. Similarly, the figure does not take into account the potential upside that could be achieved from major renovations and/or infill developments.

#### APPENDIX I: GLOSSARY (CONTINUED)

Term	Definition
SAVPV (Non-MQE)	Special Assumption of Vacant Possession Value for the Rentals Portfolio and SAVPV for the Surplus Estate are estimated by the Group based on the hypothetical assumption that each property is vacant, sold on an individual basis, with no allowance for time or money costs on disposal and no account taken of any discount or premium if all or any part of the relevant portfolio were to be marketed simultaneously. For units held for sale within the Non-MQE Surplus Estate, SAVPV has been derived using an expected future selling price, less an allowance for anticipated refurbishment costs to achieve that selling price.
SDG	United Nations Sustainable Development Goals
SECR	Streamlined Energy and Carbon Reporting
Service Families	Armed forces service personnel and their families in the UK
Settlement Agreement	The agreement reached between APL and the MoD to settle the Site Review process established in the Arbitration Agreement.
SFA	Service Family Accommodation, MoD's subsidised accommodation
Site Review	Under the terms of each Underlease, the rent in respect of each Site (and specifically the Original Adjustment Factor) would be reviewed periodically. The purpose of the Site Review is to determine the amount that a willing lessee would pay, by way of rent, for each of the Sites, were each Site offered to the market on terms identical to the Underlease. The new Site rent determined for each Site is then to be compared with the aggregate open market rental value of all Units on each Site to determine a New Adjustment Factor, which would apply to that Site for the 15 years from the date of the relevant Site Review in place of the Original Adjustment Factor.
Site(s)	Site(s) upon which one or more Units were located
SONIA	Sterling Overnight Index Average
Subsidiary	A subsidiary within the meaning of Section 1159 of the Companies Act 2006
TCFD	Task Force on Climate Related Financial Disclosure
Terra Firma	Terra Firma Capital Partners Limited, Terra Firma Investments (Special Opportunities Fund I) Limited or Terra Firma Investments (Special Opportunities Fund II)
TFSOFI	Terra Firma Special Opportunities Fund I
TFSOFII	Terra Firma Special Opportunities Fund II
UK	The United Kingdom
Underlease	The 200 year lease that APL has granted to the MoD following acquisition of the MQE Portfolio
Units	Residential property units
Utilities Agreement	An agreement whereby the MoD is contracted to supply some utility services on a Base Dependent Site, until at least 75% of the properties located on a given Site have been released



#### APPENDIX 3: ALTERNATIVE PERFORMANCE MEASURES - DEFINITIONS AND CALCULATION

#### **Alternative Performance Measures**

The Group employs a number of measures to monitor performance against its objectives. These are set out within the KPI section of this report. Certain of these measures are not defined within the applicable financial reporting framework and are therefore defined below.

	Reference	2023 £'000	2022 £'000
Gross rental income			
Gross rental income is derived from rentals earned on investment properties and is presented on the face of the income statement.	1/S	219,323	205,495
Net rental income margin			
Gross rental income as presented on the face of the income statement	I/S	219,323	205,495
Property operating expenses as presented on the face of the income statement.	I/S	(8,154)	(6,779)
Net rental income		211,169	198,716
Divided by Gross rental income		219,323	205,495
Expressed as a percentage		96.3%	96.7%
	Reference	2023 £′000	2022 £'000
Adjusted EBITDA Margin			
Adjusted EBITDA is calculated as:			
Operating (loss)/profit before financing and tax as presented on the face of the income statement, adjusted for:	I/S	(487,870)	671,625
Amortisation, depreciation or impairment (including other non-cash write downs) of assets	Note 5	953	950
Revaluation gains on investment properties	I/S	681,033	(490,274)
(Profits), losses or impairment items attributable to joint ventures	I/S	(100)	209
Dilapidation income	Note 5	(4,480)	(2,590)
Profit on disposal of investment properties	I/S	(6,136)	(7,367)
Profit on disposal of inventory	I/S	(219)	(258)
One-off items (Site Review & Enfranchisement Proceedings costs shown in the income statement)	I/S	10,572	11,527
		193,753	183,822

	D. farmer	2023	2022
Adiusted EDITDA Maurin	Reference	£′000	£′000
Adjusted EBITDA Margin			
Adjusted EBITDA margin is calculated as:			
Adjusted EBITDA as calculated above	Above	193,753	183,822
Divided by gross rental income as presented on the face of	L/C	040.000	205 405
the income statement	I/S	219,323	205,495
Expressed as a percentage		88.3%	89.5%
Free cash flow			
Free cash flow is calculated as:			
Net (decrease)/increase in cash and cash equivalents, adjusted for:	C/F	4,922	(15,638)
Purchase of investment properties, as shown in the Investing cash flows	C/F	142	999
Repayment of borrowings as shown in the Financing cash flows	C/F	507,075	-
Increase in borrowings net of debt issuance costs, as shown in the Financing cash flows	C/F	(507,185)	(793,586)
Dividends paid	C/F	100,000	963,600
		104,954	155,375
Net rental yield			
Net rental yield is calculated as:			
Net rental income, as calculated above	Above	211,169	198,716
Divided by carrying value of investment properties	B/S	7,805,312	8,533,364
Expressed as a percentage		2.7%	2.3%

#### APPENDIX 4: SUMMARY OF THE GROUP'S PROGRESS AGAINST THE TCFD RECOMMENDATIONS

#### Governance

Describe the Board's oversight of climate-related risks and opportunities.

The Group's Chief Executive has ultimate responsibility for sustainability, including climate change, and chairs the Sustainability Taskforce (ST). As the Group begins to consider the implications of climate-related risks and opportunities, the terms of reference, including the relationship with the Board, operating structure, frequency of meetings and outputs of the CRT will be reviewed to ensure ESG matters have an appropriate level of governance and are integrated within the business.

Describe management's role in assessing and managing climaterelated risks and opportunities.

The Group's Property Strategy & Technical Manager (who reports, through the Head of Project Management, to the Chief Operating Officer) will be responsible for embedding environmental considerations throughout the Group's design and build process. The Sustainability Manager is also responsible for communicating and implementing the Sustainability strategy within the Group, which includes climate related considerations and mitigating activities. If required, additional specialist resource will be utilised to ensure climate-related issues, including current and potential future policy, are identified and the implications for the Group are clearly understood.

#### Strategy

Describe the climate-related risks and opportunities the organisation has identified over the short-, medium- and long-term.

Regulatory and financial related climate-change risk has been identified by the Group as a principal risk. Further information can be found in the Principal Risks and Uncertainties section of this report. The Group is at the start of a process to better understand climate-related risks to its business over the short, medium and long-term.

A review identified the following potential impacts relevant to the Group's business from physical climate change risks associated with changing weather patterns and increased frequency of extreme weather events that lead to increased risks of flooding and overheating:

- Disruption on site;
- Disruption to the Group's supply chain; and
- Impact on comfort levels in the homes the Group builds and refurbishes.

Flood risk assessments are conducted for any new developments. The Group is also alert to the forthcoming changes to building regulations in regard to mitigating against overheating and is planning accordingly.

In addition, noting the MoD's responsibility for maintenance of the MQE, the Group nevertheless considers that there is a high level of transition risk as the UK moves to a low-carbon economy. This includes risks that arise from:

- Policy changes resulting in new legislative requirements. For example, the impact of the Future Homes Standard and associated updates of the Building Regulations will require house building and renovations to result in increasing levels of energy efficiency and a move towards renewable energy for heating by 2025;
- Carbon taxes and resulting increasing energy and material costs; and
- Consumer preferences and expectations.

The Group will be engaging with its supply chain partners and relevant expert bodies to improve its understanding of the financial risks to the business.

Describe the impact of climaterelated risks and opportunities on the organisation's business, strategy planning. and financial planning.

Going forward, the Group will undertake a climate-related risk and opportunity assessment, which will identify the impacts on the business strategy and financial

Describe the resilience of the organisation's strategy, taking into consideration different climaterelated scenarios, including a 2°C or lower scenario.

As part of the climate-related risk and opportunity assessment, the business will identify appropriate future climate scenarios to assess against.

#### APPENDIX 4: SUMMARY OF THE GROUP'S PROGRESS AGAINST THE TCFD RECOMMENDATIONS (CONTINUED)

Risk management	
Describe the organisation's processes for identifying and assessing climate related risks.	A full ESG review has been completed and the resulting recommendations related to climate risk are being fully assessed with the input of outside consultants. Once completed, The Group plans to integrate the findings into a Group-wide risk management framework and assessment to ensure robust management measures are in place.
Describe the organisation's processes for managing climate-related risks.	As the Group begins to fully understand its climate-related risks and opportunities, these will be fed into the annual ESG risk assessment which will form part of its integrated risk management process.
Describe how processes for identifying, assessing, and managin climate-related risks are integrated into the organisation's overall risk management.	The Group maintains a risk register which is updated and reviewed by the Board. The games Audit Committee has specific responsibility for monitoring financial reporting, external audit programmes and providing assurance to the Board on financial, operational and compliance controls. The senior leadership team is responsible for implementing Group policies, tracking risk management performance, identifying principal risks and allocating resources for effective risk management and mitigation.
Metrics and targets	
Disclose the metrics used by the organisation to assess climate-related risks and opportunities.	Once the climate-related risk and opportunities assessment has been completed for the Group, appropriate metrics will be identified to assess the risks and opportunities going forward.
Disclose Scope 1, Scope 2 and, if appropriate, Scope 3 GHG emissions, and the related risks.	The Group measures Scope 1 and Scope 2 GHG emissions and these are reported in its Annual Report & Accounts as part of the annual SECR disclosure. Scope 3 emissions pertaining to business travel via employee-owned vehicles are included in this measurement and reported in the SECR disclosure.  During the reporting period, the Group initiated its second carbon foot-print project aimed at helping the Group more fully understand its operational and organisational boundaries. Scope 3 categories were expanded to include Waste from Operations, Employee Commuting, Business Travel, Purchased Goods and Services, Capital Goods, Transport and Distribution and Use of Sold Products.
Describe the targets used by the organisation to manage climate-related risks and opportunities and performance against targets.	The results of the second carbon foot-printing project described above will be used to help the Group develop its ESG/Sustainability Strategy.







## **M**ANNINGTON

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