Half-Year

**Condensed Consolidated Financial Statements** 

For the six months ended 30 September 2018

## HALF-YEAR CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2018

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#### NOTE ON FORWARD LOOKING STATEMENTS

This Financial Report contains various forward-looking statements. These forward-looking statements reflect current views with respect to future events and anticipated financial and operational performance. Forward-looking statements as a general matter are all statements other than statements as to historical facts or present facts or circumstances. Forward-looking statements are sometimes, but not always, identified by their use of the words "aim", "anticipate", "assume", "believe", "contemplate", "continue", "could", "estimate", "expect", "forecast", "intend", "likely", "may", "might", "plan", "positioned", "potential", "predict", "project", "remain", "should", "will" or "would", or, in each case, their negative, or similar expressions. Other forward-looking statements can be identified in the context in which the statements are made.

By their nature, forward-looking statements involve known and unknown risks, uncertainties and other factors because they relate to events and depend on circumstances that may or may not occur in the future. Forward-looking statements are not guarantees of future performance. Many of these factors are beyond the control of the Group and are not possible to estimate precisely. Because these forward-looking statements are based on assumptions or estimates and are subject to risks and uncertainties, the actual results or outcome could differ materially from those set out in the forward-looking statements. Readers are cautioned not to place undue reliance on such forward-looking statements, which speak only as of the date of this Report.

We expressly undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, other than as required by law or regulation. Accordingly, prospective investors are cautioned not to place undue reliance on any of the forward-looking statements herein. In addition, all subsequent written and oral forward-looking statements attributable to or made on behalf of Annington Limited are expressly qualified in their entirety.

#### **HALF-YEAR RESULTS**

## For the six months ended 30 September 2018

#### FINANCIAL HIGHLIGHTS

- The carrying value of Group investment properties is £7.1 billion (31 March 2018: £7.1 billion). At 30 September 2018, the Group owned 40,453 units (31 March 2018: 40,348 units).
- Rental income was £98.5 million (30 September 2017: £96.2 million).
- Profit after taxation was £33.8 million (30 September 2017: Loss after taxation £862.7 million).
- The Group made progress in growing its private rented sector ("PRS") offering, with 111 homes added to the portfolio during the first half of the financial year.

#### **Portfolio Summary**

At 30 September 2018 the Group's investment properties consisted of:

- the MQE Retained Estate, comprising 38,966 Units ("Retained Units") (31 March 2018: 38,969) and 181 Related Assets (31 March 2018: 181), representing the majority of the Ministry of Defence's ("MoD") total Service Family Accommodation, and the MQE Surplus Estate totalling 12 Units ("Surplus Units") (31 March 2018: 120); and
- the "Non-MQE Portfolio", a separate property portfolio of PRS accommodation which, as at 30 September 2018, consisted of 1,475 (31 March 2018: 1,365) property units let on bulk or assured shorthold tenancies.

As of 30 September 2018, the carrying value of the Group's portfolio was:

- the MQE Retained Estate was £6,761.3 million (31 March 2018: £6,761.7 million), including £39.7 million (31 March 2018: £39.7 million) relating to the separately recorded utilities provision added back to fair value within the book value;
- the MQE Surplus Estate was £5.1 million (31 March 2018: £8.5 million); and
- the Non-MQE Portfolio was £381.5 million (31 March 2018: £334.7 million).

To take account of changes in value of the MQE Retained Estate's underlying assets, the Group uses a Special Assumption of Vacant Possession Value ("SAVPV"). This measure is used to help gauge whether the Group has been achieving reasonable value upon disposal of units released from the MQE Retained Estate and to provide management with a basis upon which to calculate an estimated value for the Retained Estate and potential value to be realised from future sales. SAVPV is defined by the Group as the value estimated for a property based on the hypothetical assumption that each such property is vacant, sold on an individual basis with no costs on disposal and introduced to the market in a phased and orderly manner, such that local markets do not become oversupplied and values are not depressed as a result.

SAVPV is calculated by the Group by indexing the SAVPV estimated at the time of the Group's initial acquisition of the portfolio in 1996 for inflation, using the average of the regional Halifax House Price Index (All House Prices) and the Nationwide House Price Index and adjusting this by a factor representing actual sales performance on disposals from the MQE Retained Estate (99.9% at both March and September 2018). At 30 September 2018, the SAVPV of the MQE Retained Estate is:

|                    | 30 September 2018 |           | 31 Mar   | ch 2018   |
|--------------------|-------------------|-----------|----------|-----------|
|                    | Number            | SAVPV     | Number   | SAVPV     |
| Region             | of units          | £'000     | of units | £'000     |
| East Anglia        | 3,026             | 558,434   | 3,029    | 540,946   |
| East Midlands      | 2,496             | 393,383   | 2,496    | 390,369   |
| Greater London     | 1,958             | 1,090,849 | 1,958    | 1,056,094 |
| North              | 395               | 47,047    | 395      | 48,285    |
| North West         | 509               | 64,232    | 509      | 61,089    |
| South East         | 15,439            | 4,374,041 | 15,439   | 4,269,146 |
| South West         | 9,575             | 1,906,747 | 9,575    | 1,843,534 |
| Wales              | 851               | 137,096   | 851      | 130,929   |
| West Midlands      | 1,625             | 259,422   | 1,625    | 252,020   |
| Yorks & Humberside | 3,092             | 463,345   | 3,092    | 457,096   |
| Total              | 38,966            | 9,294,596 | 38,969   | 9,049,508 |

### **HALF-YEAR RESULTS**

## For the six months ended 30 September 2018 (continued)

#### **Market Environment**

Although there was growth in house prices during FY 2017/18, as at March 2018 there was a growing consensus that annual house price growth was beginning to slow, particularly in London and the South East.

In the period from March to September, the situation has remained much the same, with Brexit concerns adding to the caution in the market. The trend of slowing house price growth is evident across all main measures of house price inflation. Statistics released by Land Registry in November show annual house price growth as 3.5% at September 2018 vs 4.6% the year before. Nationwide reports an annual growth rate of 2.0% in September 2018. In the period from October to December average asking prices fell by 3.2% according to Rightmove, which showed price drops of 1.7% and 1.5% in November and December respectively. The overall decline across the quarter demonstrates the same directional trend as the UK equity market, supporting the position that Brexit uncertainty is having an impact on market sentiment.

Regional variation has persisted with growth strongest in the East Midlands, Wales and Yorkshire & the Humber while London has fared the worst, with values down 2.2% across 2018.

The RICS, in its UK Residential Market Survey, noted a drop off in buyer demand as buyers struggled with affordability, deposits, and apprehension of rising interest rates. The limited choice of properties for sale has also contributed to a lack of buyer interest as stock levels are reported to be close to record lows. New instructions and enquiries continued to fall in December, reaching their lowest levels since the immediate aftermath of the Brexit vote. Brexit is the most cited cause (RICS survey) for reduced activity, and housing market uncertainty is likely continue until some clarity emerges.

Turning to the lettings market, the Office of National Statistics reports that annual rental price growth for the UK was 0.9% in September. While London private rental prices fell 0.2% over the year to September 2018, other regions fared better, with annual increases of 2.9% in the East Midlands and 1.9% in the South West and the East of England.

#### **Operational Strategy**

During the 2018 financial year, only two Married Quarters Estate units were released to Annington. This is the lowest number of units released in any financial year during Annington's history. However, in the period subsequent to 31 March 2018, we received notices to terminate the leases on 243 MQE units. To date, one of these has been released and sold and a further two have been released and demolished, with the remainder to be released in the period to March 2019. Notwithstanding this, we expect the trend of lower volumes of property releases, as seen over the last five years, to continue in the short term.

It was recently announced that the MoD's pilot of the Future Accommodation Model, a new way of providing living accommodation to personnel and their families which increases opportunities for home ownership and private rental, has been delayed from this year to the end of 2019. Whilst it had been considered that this pilot might have been able to provide some insight into the potential for future releases, this delay means that outcomes from this trial will not be available in the near term.

In the meantime, we continue to prepare for the Site Review and are currently in talks with the MoD around the practical aspects of conducting this exercise. Throughout this process, we remain focused on securing a positive outcome in December 2021 for all stakeholders, including military families and our shareholders.

Our PRS offering has expanded since the year end to include 73 homes purchased under a development agreement, through which acquisitions are phased based on completed properties. To date, 35 homes have been completed and transferred to our PRS portfolio.

Further, in May 2018, the Group completed the purchase of 104 homes from the Mill Group. These units were acquired pre-let, providing an income stream from the point of purchase.

Most recently, the first block of 54 units at Pinn Point in Uxbridge has been completed and has been made available to rent. Two further blocks are scheduled for completion during the next six months, taking the total number of units on the site to 207.

At our key development site at Brize Norton, following completion of the Highways Agreement, there has been significant progress on site in the half-year. The first completions remain scheduled for May 2019.

#### **HALF-YEAR RESULTS**

## For the six months ended 30 September 2018 (continued)

#### **Financial Performance**

The Group's net rental income increased by 2.4%, or £2.2 million, from £93.8 million for the six months ended 30 September 2017 to £96.0 million for the six months ended 30 September 2018. This is partially due to an increase in rent after the December 2017 rent review, but is also a reflection of the expansion of our PRS offering. Property operating expenses, on the whole, remained stable in the first six months of the year compared to the same period in 2017. Property operating expenses comprise the direct operating expenses incurred in connection with the conduct and operation of the business. These include refurbishment costs incurred (net of dilapidation income) in connection with released units (including raw materials, labour costs and professional fees), marketing and property holding costs.

The Group made an operating profit of £97.5 million in the six months ended 30 September 2018, compared to a loss of £95.4 million for the six months ended 30 September 2017. This reflects the impact of the unrealised losses on the revaluation of investment properties recognised in the income statement in 2017. This valuation was performed outside the normal course of business and no valuation was performed for the six months ended 30 September 2018.

Finance costs have decreased significantly in the six months ended 30 September 2018, compared to the six months ended 30 September 2017, which included £834.7 million in costs related to the redemption of the debt that existed at the time of the July 2017 refinancing. Ongoing financing costs are also significantly lower than those that would have existed under the legacy debt structure.

The Group ended the half-year to September 2018 with a profit after tax of £33.8 million (September 2017: loss of £862.7 million) and reflects a return to more "normalised" circumstances, without the distorting effects of a refinancing and an additional investment property revaluation.

#### Outlook

The overall picture for house prices remains subdued. Market direction will depend on how broader economic conditions evolve, especially in the labour market, but also with respect to interest rates and on the Brexit outcome and any resulting clarity on the impact on the UK Economy.

In the short term, the RICS expects a fall in national house price inflation, with the twelve month outlook broadly flat. Transaction volumes are likely to remain low while we wait for some clarity of the direction of the country after 28 March 19.

Savills predicts that the North-South house price divide will reverse in the next five years as property values rise faster in northern England, Wales and Scotland than those across London. House prices are expected to increase by 14.8% nationally from 2019 to 2023, though regionally they will vary from 4.5% in London to 21.6% in the North West.

The continuing uncertainty surrounding Brexit and the possible economic impact this may have, has required a more cautious approach to our investment strategy. We anticipate this to continue at least through to the end of March, but we will remain focused on actively managing the Group's current operations and developments. We will continue to manage tenancies and rental levels, and assess potential options to enhance value, including refurbishment, redevelopment and disposal.

In terms of the MQE Portfolio, the first Site Review will remain a key focus area for management. Our ongoing talks with the MoD around the practical aspects of conducting the site review remain high on our agenda, so that the process for completing the site review is clear on both sides and the Site Review can be completed as efficiently as possible, securing a positive outcome for all stakeholders.

## **CONDENSED CONSOLIDATED INCOME STATEMENT**For the six month period ended 30 September 2018

|   |      | Six mont                                     | hs ended                                     |
|---|------|--|--|
|   | Note | 30 September<br>2018<br>(unaudited)<br>£'000 | 30 September<br>2017<br>(unaudited)<br>£'000 |
| Property rental income                            | 5    | 98,479                                       | 96,208                                       |
| Property operating expenses                       | 5    | (2,498)                                      | (2,450)                                      |
| Net rental income                                 |      | 95,981                                       | 93,758                                       |
| Other operating income                            |      | 2,987  | 37   |
| Administrative expenses                           |      | (6,125)                                      | (8,264)                                      |
| Other operating expenses                          |      | (394)  | -  |
| Utilities provision (expense)/release             | 8    | (50)   | 295  |
| Unrealised property revaluation losses            | 5    | -  | (191,881)                                    |
| Profit on disposal of property assets             |      | 1,282  | 3,414  |
| Share of results of joint ventures after taxation | 6    | 495  | 7,201  |
| Reversal of impairment of joint ventures          |      | 3,306  |  |
| Operating profit/(loss)                           | 2    | 97,482                                       | (95,440)                                     |
| Finance income                                    | 3    | 257  | 2,355  |
| Finance costs                                     | 3    | (56,682)                                     | (952,611)                                    |
| Profit/(loss) before taxation                     |      | 41,057                                       | (1,045,696)                                  |
| Taxation  | 4    | (7,226)                                      | 182,991                                      |
| Profit/(loss) for the period after taxation       |      | 33,831                                       | (862,705)                                    |
| Profit/(loss) attributable to shareholder         |      | 33,831                                       | (862,705)                                    |

# CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME For the six month period ended 30 September 2018

|  | Six mont             | hs ended             |
|--|----------------------|----------------------|
| 3  | 2018                 | 2017                 |
| Note   | (unaudited)<br>£'000 | (unaudited)<br>£'000 |
| Profit/(loss) for the period   | 33,831               | (862,705)            |
| Items that may subsequently be recycled through the income statement |                      |                      |
| Fair value gains on cash flow hedge 9                                | 11,060               | 4,189                |
| Reclassification of fair value gains included in profit and loss     | (8,525)              | (2,381)              |
| Total other comprehensive income                                     | 2,535                | 1,808                |
| Total comprehensive income/(loss) for the period                     | 36,366               | (860,897)            |
| Total comprehensive income/(loss) attributable to shareholder        | 36,366               | (860,897)            |

# **CONDENSED CONSOLIDATED BALANCE SHEET** At 30 September 2018

|  |      | 30 September<br>2018<br>(unaudited) | 31 March<br>2018<br>(audited) |
|--|------|-------------------------------------|-------------------------------|
|  | Note | £'000                               | £'000                         |
| Non-current assets                         |      |                                     |                               |
| Investment properties                      | 5    | 7,146,795                           | 7,102,224                     |
| Plant and equipment                        |      | 223                                 | 217                           |
| Investment in joint ventures               | 6    | 11,552                              | 14,198                        |
| Derivative financial instruments           | 9    | 14,619                              | 3,559                         |
|  |      | 7,173,189                           | 7,120,198                     |
| Current assets                             |      | 7.527                               | 5 722                         |
| Inventory Trade and other receivables      |      | 7,527<br>1,347                      | 5,732<br>607                  |
| Cash, cash equivalents and restricted cash |      | 1,347                               | 156,607                       |
| Cash, cash equivalents and restricted cash |      |                                     |                               |
|  |      | 160,050                             | 162,946                       |
| Investment properties held for sale        | 5    | 1,024                               | 2,711                         |
| Total assets                               |      | 7,334,263                           | 7,285,855                     |
| Current liabilities                        |      |                                     |                               |
| Trade and other payables                   |      | (68,004)                            | (73,773)                      |
| Provisions                                 | 8    | (7,422)                             | (3,635)                       |
|  |      | (75,426)                            | (77,408)                      |
| Non-current liabilities                    |      |                                     |                               |
| Other payables                             |      | (74)                                | (202)                         |
| Loans and borrowings                       | 7    | (3,387,226)                         | (3,377,499)                   |
| Deferred tax                               | 4    | (581,895)                           | (574,561)                     |
| Provisions                                 | 8    | (33,119)                            | (36,028)                      |
|  |      | (4,002,314)                         | (3,988,290)                   |
| Total liabilities                          |      | (4,077,740)                         | (4,065,698)                   |
| Net assets                                 |      | 3,256,523                           | 3,220,157                     |
| Capital and reserves                       |      |                                     |                               |
| Share capital                              |      | 84,756                              | 84,756                        |
| Share premium                              |      | 480,401                             | 480,401                       |
| Merger reserve                             |      | (10,000)                            | (10,000)                      |
| Hedging reserve                            |      | 3,034                               | 499                           |
| Retained earnings                          |      | 2,698,332                           | 2,664,501                     |
| Total equity                               |      | 3,256,523                           | 3,220,157                     |

The accompanying notes (1 to 12) should be read in conjunction with these financial statements.

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY For the six month period ended 30 September 2018

|  | Share capital £'000 | Share<br>premium<br>£'000 | Merger<br>reserve<br>£'000 | Hedging reserve £'000 | Retained<br>earnings<br>£'000 | Total equity £'000 |
|--|---------------------|---------------------------|----------------------------|-----------------------|-------------------------------|--------------------|
| At 1 April 2017 Total comprehensive income/(loss)  | 84,756              | -                         | (10,000)                   | -                     | 3,724,303                     | 3,799,059          |
| for the period                                     | -                   | -                         | _                          | 1,808                 | (862,705)                     | (860,897)          |
| Share issue  | -                   | 480,401                   | -                          | -                     | -                             | 480,401            |
| At 30 September 2017 (unaudited)                   | 84,756              | 480,401                   | (10,000)                   | 1,808                 | 2,861,598                     | 3,418,563          |
| At 1 April 2018 Total comprehensive income for the | 84,756              | 480,401                   | (10,000)                   | 499                   | 2,664,501                     | 3,220,157          |
| period   | -                   | -                         | -                          | 2,535                 | 33,831                        | 36,366             |
| At 30 September 2018 (unaudited)                   | 84,756              | 480,401                   | (10,000)                   | 3,034                 | 2,698,332                     | 3,256,523          |

# CONDENSED CONSOLIDATED CASH FLOW STATEMENT For the six month period ended 30 September 2018

|   |      | Six mont<br>30 September<br>2018<br>(unaudited) | ths ended<br>30 September<br>2017<br>(unaudited) |
|---|------|---|--|
|   | Note | £'000   | £'000  |
| <b>Net cash from operating activities</b> Tax paid  | 11   | 83,213<br>108                                   | 72,128   |
| Net cash inflow from operating activities   |      | 83,321  | 72,128   |
| Investing activities Proceeds from sale of property assets Purchase of property assets                        | 5    | 5,578<br>(47,180)                               | 13,731<br>(1,363)                                |
| Purchase of plant and equipment   |      | (24)  | (22)   |
| Distributions from joint ventures   | 6    | 5,447   | -  |
| Loan repayments from joint ventures Interest received   | 6    | 1,000<br>257                                    | 6,475  |
| Net cash (outflow)/inflow from investing activities   |      | (34,922)  | 18,844   |
| Financing activities  |      |   | 164,000  |
| Issue of share capital Increase in borrowings   | 7    | -   | 164,000<br>3,376,189                             |
| Repayment of borrowings   | 7    | -<br>-  | (3,461,956)                                      |
| Purchase of offsetting swaps  | ,    | _   | (24,544)   |
| Interest and other financing costs  |      | (53,831)  | (116,771)  |
| Net cash outflow from financing activities  |      | (53,831)  | (63,082)   |
| Net (decrease)/increase in cash and cash equivalent. Cash and cash equivalents at the beginning of the period |      | (5,432)<br>156,607                              | 27,890<br>131,421                                |
| Exchange differences on cash and cash equivalents   |      | 1   | - , ·-   |
| Cash and cash equivalents at the end of the   |      |   |  |
| period  |      | 151,176   | 159,311  |
|   |      |   |  |

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the six months ended 30 September 2018

#### 1. SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of preparation**

The condensed consolidated financial statements for the six months ended 30 September 2018 have been prepared in accordance with IAS 34 "Interim Financial Reporting" as adopted by the European Union and the accounting policies, significant judgements and key estimates, as set out in the Group's Annual Report and Accounts 2018, which can be found on the Group's website www.annington.co.uk. The half-year condensed consolidated financial statements should be read in conjunction with the annual financial statements for the year ended 31 March 2018, which have been prepared in accordance with International Financial Reporting Standards ("IFRS") as adopted by the European Union.

The condensed consolidated financial statements have not been audited. The financial information included in this report does not constitute statutory accounts as defined in section 434 of the Companies Act 2006. A copy of the Group's audited statutory accounts for the year ended 31 March 2018 has been delivered to the Registrar of Companies. The independent auditor's report on those accounts was unqualified, did not include a reference to any matters to which the auditors drew attention by way of emphasis without qualifying the report and did not contain a statement under section 498(2) or (3) of the Companies Act 2006.

The condensed financial statements are presented in pound sterling, which is the functional currency of the Company. All values are rounded to the nearest thousand (£'000), except where otherwise indicated.

#### New Standards adopted as at 1 April 2018

The Group has adopted the new accounting pronouncements which have become effective this year, being:

IFRS 15 'Revenue from Contracts with Customers' and the related 'Clarifications to IFRS 15 Revenue from Contracts with Customers' (hereinafter referred to as 'IFRS 15') replace IAS 18 'Revenue', IAS 11 'Construction Contracts', and several revenue-related Interpretations. The adoption of IFRS 15 has not resulted in any adjustments to opening retained earnings at 1 April 2018 and has had no impact on the condensed consolidated financial statements for the six months ended 30 September 2018.

#### Standards issued not yet effective

A number of new standards and amendments have been issued but are not yet effective for the Group, these include:

|                           | Effective date (annual  |
|---------------------------|-------------------------|
|                           | periods beginning on or |
| New and Amended Standards | after)                  |

IFRS 10 and Sale or Contribution of Assets between an Investor and its

IAS 28 Associate or Joint Venture

IFRS 16 Leases 1 January 2019

(\*) The IASB decided in December 2015 to defer the effective date indefinitely; nevertheless, the amendments are available for earlier adoption.

These standards and interpretations have not been early adopted by the Group.

The Group has assessed the impact of IFRS 16 and has concluded that there will be no significant impact on the income statement or balance sheet upon adoption of this standard.

#### Going concern

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Having made appropriate enquiries, the Directors have a reasonable expectation the Group has adequate resources to continue for a period of not less than 12 months from the date of this report and, for this reason, have continued to adopt the going concern basis in preparing the condensed consolidated financial statements.

#### Seasonality

The Group's business is not deemed to be highly seasonal. It is therefore not necessary to disclose the consolidated income statement for the full year ended 31 March 2018.

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the six months ended 30 September 2018 (continued)

## 2. OPERATING PROFIT/(LOSS)

Operating profit for the period includes £18,000 of depreciation (2017: £ 10,000).

#### 3. FINANCE INCOME AND COSTS

|   | Six months ended                             |                                     |
|---|--|-------------------------------------|
|   | 30 September<br>2018<br>(unaudited)<br>£'000 | 30 September 2017 (unaudited) £'000 |
| Finance income  |  |                                     |
| Interest receivable   | 257  | 825                                 |
| Fair value gain on interest rate swaps                        |  | 1,530                               |
| Total finance income  | 257  | 2,355                               |
| Finance costs   |  |                                     |
| Interest payable on secured floating and fixed rate notes     | 49,082                                       | 64,757                              |
| Amortisation of discount and issue costs and finance expenses | 1,202  | 36,479                              |
| Interest payable on bank loans                                | 4,514  | 3,276                               |
| Foreign exchange losses on financing                          | 8,525  | 2,381                               |
| Transfer from equity for cash flow hedge                      | (8,525)                                      | (2,381)                             |
| Unwinding of discount of provision                            | 1,181  | 3,754                               |
| Bond redemption costs   | -  | 834,663                             |
| Debt issue costs  | -  | 8,415                               |
| Other finance expenses  | 703  | 1,267                               |
| Total finance costs   | 56,682                                       | 952,611                             |

#### 4. TAXATION

The Group has estimated the effective annual tax rate in each jurisdiction in which it is taxed. The effective tax rate for the interim period is calculated with reference to the anticipated operations and result of the Group for the full tax year. Any known adjustments to the opening figure, based on additional work performed on the closing tax losses reported in the preceding annual report and accounts, are also reflected in the movement for the period.

Within the United Kingdom, the Group's effective tax rate has been assessed as 17.6%.

Deferred tax assets and liabilities are offset where the Group is permitted to do so. The following is an analysis of the deferred tax balances:

|  | 30 September 2018 (unaudited) £'000 | 31 March<br>2018<br>(audited)<br>£'000 |
|--|-------------------------------------|--|
| Deferred tax liabilities Deferred tax assets | (791,946)<br>210,051                | (791,946)<br>217,385                   |
| Net deferred tax liabilities                 | (581,895)                           | (574,561)                              |

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the six months ended 30 September 2018 (continued)

## 5. INVESTMENT PROPERTIES

In accordance with the Group's accounting policy on investment properties, the fair value of these assets are determined annually at the Group's financial year end, 31 March. Therefore, for the condensed consolidated financial statements ended 30 September 2018 (covering a period other than a full financial year), a valuation was not obtained and the previous year end carrying value for investment properties, reflecting fair value at that date, is adjusted for acquisitions and disposals in the period.

| 30 September 2018<br>(unaudited)<br>Valuation   | Investment properties £'000       | Investment<br>properties<br>held for<br>sale<br>£'000 | Total<br>£'000 |
|---|-----------------------------------|---|----------------|
| Carrying value at 1 April 2018                  | 7,102,224                         | 2,711   | 7,104,935      |
| Additions - capital expenditure                 | 47,180                            | 2,711   | 47,180         |
| Disposals                                       | (1,585)                           | (2,711)   | (4,296)        |
| Transfer to investment properties held for sale | (1,024)                           |   | -              |
| Total carrying value at 30 September 2018       | 7,146,795                         | 1,024   | 7,147,819      |
| 31 March 2018 (audited)                         | Investment<br>properties<br>£'000 | Investment<br>properties<br>held for<br>sale<br>£'000 | Total<br>£'000 |
| Valuation                                       | £ 000                             | £ 000   | £ 000          |
| Carrying value at 1 April 2017                  | 7,563,065                         | 7,428   | 7,570,493      |
| Additions - capital expenditure                 | 39,438                            | ,<br>-  | 39,438         |
| Disposals                                       | (15,710)                          | (7,428)   | (23,138)       |
| Transfer to investment properties held for sale | (2,567)                           | 2,567   | -              |
| Unrealised property revaluation gains           | (482,002)                         | 144   | (481,858)      |
| Total carrying value at 31 March 2018           | 7,102,224                         | 2,711   | 7,104,935      |

Properties would have been included on an historical cost basis at £1,465.9 million (31 March 2018: £1,421.0 million).

As at 30 September 2018 there were four (31 March 2018: 11) property assets classified as held for sale, with disposal expected within the next 12 months.

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the six months ended 30 September 2018 (continued)

| 5. | INVESTMENT PROPERTIES (continued)                  | 30 September<br>2018<br>£'000 | 30 September<br>2017<br>£'000 |
|----|--|-------------------------------|-------------------------------|
|    | Property rental income from investment properties: | 98,479                        | 96,208                        |
|    | Property rental expenses:                          |                               |                               |
|    | Refurbishment costs                                | (45)                          | (1,578)                       |
|    | Dilapidations recovered from tenants               | -                             | 1,379                         |
|    | Rental running expenses                            | (2,453)                       | (2,251)                       |
|    |  | (2,498)                       | (2,450)                       |

Refurbishment costs are incurred where significant repairs are required to bring vacated properties back up to tenantable standard. Included in refurbishment costs are £nil (2017: £426,000) spent on former MQE properties which were released within one year prior to the expenditure. Dilapidations recovered from tenants are used to defray these costs.

Substantially all of the Group's property assets generated rental income in the current and prior year, with the exception of the plots and infill areas held in the MQE Surplus Estate that have future long-term development potential.

#### 6. INVESTMENT IN JOINT VENTURES

The Group's joint venture undertakings at 30 September 2018 are shown below:

| Name of joint venture                      | Principal activity   | Holding |
|--|----------------------|---------|
| Annington Wates (Cove) Limited             | Property development | 50.00%  |
| Countryside Annington (Colchester) Limited | Property development | 50.00%  |
| Countryside Annington (Mill Hill) Limited  | Property development | 50.00%  |
| The Inglis Consortium LLP                  | Property development | 28.55%  |

The Group's investment in joint ventures is presented in aggregate in the table below:

|                                | Share of    |         |          |
|--------------------------------|-------------|---------|----------|
|                                | net assets  | Loans   | Total    |
|                                | £'000       | £'000   | £'000    |
| At 1 April 2017                | 12,584      | 12,700  | 25,284   |
| Additions                      | 13,920      | -       | 13,920   |
| Repayments                     | -           | (7,775) | (7,775)  |
| Distributions                  | (28,978)    | -       | (28,978) |
| Share of profit for the year   | 15,053      | -       | 15,053   |
| Impairment                     | (3,306)     | -       | (3,306)  |
| At 31 March 2018               | 9,273       | 4,925   | 14,198   |
| Repayments                     |             | (1,000) | (1,000)  |
| Distributions                  | (5,447)     | -       | (5,447)  |
| Share of profit for the period | 495         | -       | 495      |
| Reversal of impairment         | 3,306       | -       | 3,306    |
| At 30 September 2018           | 7,627       | 3,925   | 11,552   |
|                                | <del></del> |         |          |

The Group's share of profits from joint ventures represents profits from continued operations. There are no discontinued operations within the joint ventures. The joint ventures have not recorded any other comprehensive income and the share of profits disclosed in the above table also represents the Group's share of total comprehensive income.

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the six months ended 30 September 2018 (continued)

#### 7. LOANS AND BORROWINGS

| 3   | 60 September<br>2018<br>(unaudited)<br>£'000 | 31 March<br>2018<br>(audited)<br>£'000 |
|---|--|--|
| Amounts falling due between one and five years Bank loans | 396,456                                      | 396,010                                |
|   | 396,456                                      | 396,010                                |
| Amounts falling due after five years Unsecured notes      | 2,990,770                                    | 2,981,489                              |
|   | 2,990,770                                    | 2,981,489                              |
|   | 3,387,226                                    | 3,377,499                              |
| Total loans and borrowings                                | 3,387,226                                    | 3,377,499                              |

In July 2017, the Group completed a refinancing transaction, involving an injection of new capital into the Group, the issuance of new debt instruments and the early redemption of all the existing debt within the Group. Annington Limited issued new share capital for cash consideration of £164 million and an amount that offset the £316.4 million liability under the Zero Coupon Notes due to Annington Limited's 100% parent.

Annington Funding plc ("AFP") issued five tranches totalling £3 billion of corporate, unsecured bonds under a Euro Medium Term Note ("EMTN") programme and drew down a term loan totalling £400 million, also unsecured, with overall borrowing costs significantly lower than the legacy financing structures. Arranged as part of the refinancing, a £300 million five-year revolving credit facility, which is currently undrawn, is available to Annington Funding plc.

AFP issued the new bonds in the following denominations, maturities and fixed interest rates:

| Currency         | Sterling (£) |           |           | Euro (€)  |           |
|------------------|--------------|-----------|-----------|-----------|-----------|
| Principal Amount | 625m         | 600m      | 625m      | 625m      | 600m      |
| Final Maturity   | 12-Jul-25    | 12-Jul-29 | 12-Jul-34 | 12-Jul-47 | 12-Jul-24 |
| Coupon           | 2.646%       | 3.184%    | 3.685%    | 3.935%    | 1.650%    |

Cross currency swaps are in place for the EUR €600 million bond, converting the nominal balance to £526.26 million. These swaps also mitigate volatility of foreign currency movements in future interest and capital repayments. The function of these swaps increases the effective interest rate of the Euro Tranche debt to 2.764%, fixed for the life of the bond.

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the six months ended 30 September 2018 (continued)

## 7. LOANS AND BORROWINGS (continued)

Critical to the Group's future as a going concern is the ability to service and repay this debt. For the foreseeable future, at least until the maturity of the term loan in 2022, the Group only needs to pay the interest on the debt. The new debt has a number of covenants to comply with under both the bonds and loan facility. The covenants attaching to the debt are:

| Covenant                      | Test                                 | Limit for Bonds                | Limit for Loans                 |
|-------------------------------|--------------------------------------|--------------------------------|---------------------------------|
| Limitation on Debt            | Total debt / total assets            | <65%                           | <65%                            |
| Limitation on Secured<br>Debt | Secured debt / total assets          | <40%                           | <40%                            |
| Interest Cover Ratio          | EBITDA / interest                    | 1.0x (dividend lockup at 1.3x) | 1.15x (dividend lockup at 1.3x) |
| Unencumbered Assets           | Unencumbered assets / unsecured debt | >125%                          | >125%                           |

The Group's forecasts do not indicate any of these covenants will be breached in the foreseeable future. Forecasts indicate that sufficient cash flow will be generated to cover payments of interest on its debt and generate significant additional free cash flows to allow for reinvestment or potential dividends to shareholders. Furthermore, if this is not possible, the undrawn revolving credit facility provides additional liquidity to the Group to allow the continued operation for the foreseeable future.

#### **Reconciliation of movement**

|                            | 30<br>September<br>2018<br>(unaudited)<br>£'000 | Revaluation<br>adjustment<br>£'000 | Amortisation<br>bond issue<br>costs and<br>write offs<br>£'000 | 31<br>March<br>2018<br>(audited)<br>£'000 |
|----------------------------|---|------------------------------------|--|---|
| Annington Funding plc      |   |                                    |  |   |
| Fixed Rate Euro Notes 2024 | 531,664   | 8,525                              | 222  | 522,917                                   |
| Fixed Rate GBP Notes 2025  | 621,203   | -                                  | 254  | 620,949                                   |
| Fixed Rate GBP Notes 2029  | 596,210   | -                                  | 146  | 596,064                                   |
| Fixed Rate GBP Notes 2034  | 620,914   | -                                  | 95   | 620,819                                   |
| Fixed Rate GBP Notes 2047  | 620,780   | -                                  | 39   | 620,741                                   |
| Term Loan 2022             | 396,455   | -                                  | 446  | 396,009                                   |
| Total loans and borrowings | 3,387,226                                       | 8,525                              | 1,202  | 3,377,499                                 |

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the six months ended 30 September 2018 (continued)

#### 8. PROVISIONS

|                                      | 30 September<br>2018<br>(unaudited)<br>£'000 | 31 March<br>2018<br>(audited)<br>£'000 |
|--------------------------------------|--|--|
| Utilities provision                  |  |  |
| At 1 April                           | 39,663                                       | 39,519                                 |
| Unwinding of discount                | 1,181  | 4,958                                  |
| Amounts credited to income statement | 50   | (4,069)                                |
| Utilised                             | (353)  | (745)                                  |
| At period end                        | 40,541                                       | 39,663                                 |
| Current provision                    | 7,422  | 3,635                                  |
| Non-current provision                | 33,119                                       | 36,028                                 |
|                                      | 40,541                                       | 39,663                                 |
|                                      |  |  |

There is a legal agreement to provide for the adoption of private utilities on sites where there have been releases of property that are currently dependent, for the supply of water and/or certain sewage treatment, on adjacent MoD bases. In addition, there is a constructive liability to provide for the adoption of certain utilities on certain sites which are not base dependent. Full provision has been made on the base dependent sites in accordance with the legal agreement and for all obligations which have crystallised on non-base dependent sites. The provision has been discounted in accordance with the relevant borrowing costs of the Group. There is a contingent liability in respect of base dependent sites where properties have not been released.

#### 9. DERIVATIVE FINANCIAL INSTRUMENTS

| Einen eiel eggete sonnied at fein volue through OCI   |   | 30 September<br>2018<br>(unaudited)<br>£'000 | 31 March<br>2018<br>(audited)<br>£'000    |
|---|---|--|---|
| Financial assets carried at fair value through OCI Cross currency swaps that are designated in hedge accounting relationships |   | 14,619                                       | 3,559                                     |
| Reconciliation of movements   |   |  |   |
|   | 30<br>September<br>2018<br>(unaudited)<br>£'000 | Revaluation<br>adjustment<br>£'000           | 31<br>March<br>2018<br>(audited)<br>£'000 |
| Cross currency swaps  | 14,619  | 11,060                                       | 3,559                                     |
| Total derivative financial assets   | 14,619  | 11,060                                       | 3,559                                     |

Further details of derivative financial instruments are provided in Notes 7 and 10.

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the six months ended 30 September 2018 (continued)

#### 10. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

The Group has the following financial instruments:

|  | Note | 30 September<br>2018<br>(unaudited)<br>£'000 | 31 March<br>2018<br>(audited)<br>£'000 |
|--|------|--|--|
| Financial assets                           |      | <b>3</b> 000                                 | * 000                                  |
| Cash and receivables:                      |      |  |  |
| Trade and other receivables                |      | 297  | 55                                     |
| Cash, cash equivalents and restricted cash |      | 151,176                                      | 156,607                                |
| Assets measured at fair value through OCI: |      |  |  |
| Cross currency swaps                       | 9    | 14,619                                       | 3,559                                  |
| <b>Total financial assets</b>              |      | 166,092                                      | 160,221                                |
| Financial liabilities                      |      |  |  |
| Liabilities measured at amortised cost:    |      |  |  |
| Trade and other payables                   |      | 26,371                                       | 32,649                                 |
| Loans and borrowings                       | 7    | 3,387,226                                    | 3,377,499                              |
| Total financial liabilities                |      | 3,413,597                                    | 3,410,148                              |

#### Fair values

The fair values of the Group's borrowings and cross currency swaps are determined by a Level 2 valuation technique.

The fair value measurement hierarchy level is specified in accordance with IFRS 13 'Fair Value Measurement'. The levels are defined below:

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: Inputs for the asset or liability that are not based on observable market data (unobservable inputs).

|                                      | 30 September 2018 |                      |                     |
|--------------------------------------|-------------------|----------------------|---------------------|
|                                      | Par value         | Balance              |                     |
|                                      | of debt<br>£'000  | sheet value<br>£'000 | Fair value<br>£'000 |
| Level 2                              |                   |                      |                     |
| Non-derivative financial liabilities |                   |                      |                     |
| Unsecured notes                      | 3,001,260         | 2,990,770            | 3,008,913           |
| Unsecured term loan                  | 400,000           | 396,456              | 400,000             |
|                                      | 3,401,260         | 3,387,226            | 3,408,913           |
| Derivative financial asset           |                   |                      |                     |
| Cross currency swaps                 |                   | (14,619)             | (14,619)            |
|                                      | 3,401,260         | 3,372,607            | 3,394,294           |

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the six months ended 30 September 2018 (continued)

## 10. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (continued)

|                                      | 31 March 2018                 |                                 |                     |
|--------------------------------------|-------------------------------|---------------------------------|---------------------|
|                                      | Par value<br>of debt<br>£'000 | Balance<br>sheet value<br>£'000 | Fair value<br>£'000 |
| Level 2                              |                               | <b>3</b>                        | æ 000               |
| Non-derivative financial liabilities |                               |                                 |                     |
| Unsecured notes                      | 3,001,260                     | 2,981,489                       | 3,020,152           |
| Unsecured term loan                  | 400,000                       | 396,010                         | 400,000             |
|                                      | 3,401,260                     | 3,377,499                       | 3,420,152           |
| Derivative financial asset           |                               |                                 |                     |
| Cross currency swap                  |                               | (3,599)                         | (3,599)             |
|                                      | 3,401,260                     | 3,373,900                       | 3,416,553           |

#### **Unsecured notes**

Listed Notes have been valued based on the indicative price contributed by market participants at balance sheet date. This represents a Level 2 fair value measurement. Further details, including covenant information is included in Note 7.

## Cross currency swaps

The fair value of derivative financial instruments is based on valuations by an independent valuer using the present value of estimated future cash flows, which are discounted using the applicable yield curves derived from quoted interest rates as at 30 September 2018.

#### **Unsecured term loan**

This loan relates to a £400 million term loan ending in July 2022 that is unsecured. Further details, including covenant information is included in Note 7.

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the six months ended 30 September 2018 (continued)

## 11. NOTE TO THE CONDENSED CASH FLOW STATEMENT

|   | Six months ended     |                      |  |
|---|----------------------|----------------------|--|
|   | 30 September<br>2018 | 30 September<br>2017 |  |
|   | (unaudited)<br>£'000 | (unaudited)<br>£'000 |  |
| Profit/(Loss) after taxation                      | 33,831               | (862,705)            |  |
| Adjustment for:                                   |                      |                      |  |
| Taxation  | 7,226                | (182,991)            |  |
| Finance costs                                     | 56,682               | 952,611              |  |
| Finance income                                    | (257)                | (2,355)              |  |
| Share of results of joint ventures after taxation | (495)                | (7,201)              |  |
| Impairment of joint ventures                      | (3,306)              | -                    |  |
| Profit on disposal of property assets             | (1,282)              | (3,414)              |  |
| Unrealised property revaluation losses            | -                    | 191,881              |  |
| Utilities provision expense/(release)             | 50                   | (295)                |  |
| Depreciation expense                              | 18                   | 10                   |  |
| Movements in working capital:                     |                      |                      |  |
| Increase in inventory                             | (1,795)              | (265)                |  |
| (Increase)/decrease in debtors                    | (740)                | 336                  |  |
| Decrease in creditors                             | (6,366)              | (13,043)             |  |
| Decrease in provisions                            | (353)                | (441)                |  |
| Net cash inflow from operating activities         | 83,213               | 72,128               |  |

## 12. RELATED PARTY DISCLOSURES

Balances and transactions between the Company and its subsidiaries, which are related parties, have been eliminated on consolidation and are not disclosed in this note.

During the period, the Group has had transactions with joint ventures that include distributions, loans and associated interest. These transactions form the basis for the movements disclosed in Note 6.

## **DIRECTORS' RESPONSIBILITIES STATEMENT**

The directors are responsible for preparing the half-year condensed consolidated financial statements in accordance with applicable law and regulations. The directors confirm that to the best of their knowledge these half-year condensed consolidated financial statements have been prepared in accordance with IAS 34 "Interim Financial Reporting" as adopted by the European Union.

The Directors are responsible for the maintenance and integrity of the corporate and financial information included on the Company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial information differs from legislation in other jurisdictions.

Approved by

#### A P Chadd

Director

25 January 2019

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